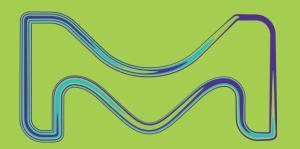
# acceleration in Life science prives strong growth Momentum

Merck Q2 2025 results

Belén Garijo, CEO Helene von Roeder, CFO

August 7, 2025







# **Disclaimer**

### Cautionary Note Regarding Forward-Looking Statements and financial indicators

This communication may include "forward-looking statements." Statements that include words such as "anticipate," "expect," "should," "would," "intend," "plan," "project," "seek," "believe," "will," and other words of similar meaning in connection with future events or future operating or financial performance are often used to identify forward-looking statements. All statements in this communication, other than those relating to historical information or current conditions, are forward-looking statements. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond control of Merck KGaA, Darmstadt, Germany, which could cause actual results to differ materially from such statements.

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# **Agenda**

- **Executive Summary**
- **©2** Financial Overview
- Outlook & Guidance



# Executive sumary

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# **Highlights: Sustaining Sales Growth Momentum as Life Science Accelerates**





Q2 YoY organic sales growth<sup>1</sup>

### Life Science:

- Very strong PS growth of +11% drives LS sales (+4%)
- Very strong YoY improvement in PS orders continues
- SLS sales flat amid continued US policy change headwinds

### **Healthcare:**

- Sales increased +4% driven by solid growth in CM&E (+5%) and moderate growth in Oncology (+4%), and N&I (+3%)
- Very strong growth in Mayenclad®, Erbitux® and Pergoveris®

### **Electronics:**

DS&S decreased by low to mid-double-digit percentages, negating continued growth in Semi Materials

from 1 August 2025

Electronics sales down -6%

Q2 organic sales: +2.0%

**Q2** organic **EBITDA** pre: +4.6%

### 2025 Guidance:

- Net sales: ~€20.5 €21.7 bn EBITDA pre: ~€5.9 – €6.3 bn EPS pre: ~€8.00 - €8.70
- Including the completed M&A of SpringWorks<sup>2</sup> and divestment of Surface Solutions<sup>3</sup>, executing on our strategic agenda
- Upgrading org. EBITDA pre guidance range to +4 to 8%, overcompensating currency headwinds

### **Net financial debt to EBITDA pre:**

1.3x on June 30, 2025

Acronym(s): PS = Process Solutions; LS = Life Science; SLS = Science & Lab Solutions; CM&E = Cardiology Metabolism

Acquisitions; 1) QoQ growth on reported basis; 2) SpringWorks completed on 1 July 2025 with consolidation of financials from that date; 3) Surface Solutions divestment completed on 31 July 2025 with deconsolidation of the divested assets

& Endocrinology; N&I = Neurology & Immunology; DS&S = Delivery Systems & Services; M&A = Mergers and

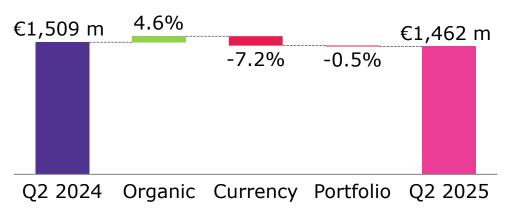


# **Delivering Profitable Organic Sales Growth amid Strong Currency Headwinds**

Q2 YoY Net Sales				
	Organic	Currency	Portfolio	Total
Life Science	3.7%	-3.6%	0.3%	0.4%
Healthcare	3.6%	-5.2%	0.0%	-1.6%
Electronics	-5.6%	-3.5%	1.7%	-7.4%
Merck Group	2.0%	-4.2%	0.4%	-1.8%

- LS: Accelerating org. sales growth, up low-teens in PS and around stable in SLS; PS delivers second sequential quarter of low-teens org. sales growth with book-to-bill remaining comfortably above 1
- HC: Moderate org. sales growth driven by solid growth of CM&E, moderate growth in Oncology and N&I including double-digit growth of Erbitux® and Mavenclad®; Fertility down moderately
- EL: Org. sales down; Semiconductor Solutions down, as sharp decline in DS&S negates continued sales growth in Semi Materials

### O2 YoY EBITDA pre



- Moderate EBITDA pre org. growth, driven by midteens HC growth and moderate growth in LS
- Non-recurring EL items lower EBITDA pre mid-double-digit €m
- EBITDA pre margin is around stable at ~28%
- Strong negative FX effect mainly in Healthcare; USD and CNY are the largest Group currency headwinds



# Financial

02



# **Q2 2025: Overview**

# Key figures

[€m]	Q2 2024	Q2 2025	Δ
Net sales	5,352	5,255	-1.8%
EBITDA pre	1,509	1,462	-3.1%
Margin (in % of net sales)	28.2%	27.8%	-0.4pp
EPS pre	2.20	2.02	-8.2%
Operating cash flow	861	567	-34.2%
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[€m]	Dec. 31, 2024	Jun 30, 2025	Δ
Net financial debt	-7,155	-7,973	11.4%
Net working capital	5,171	5,548	7.3%
Employees	62,557	63,160	1.0%

- Sales down -2%; moderate org. growth is overcompensated by FX headwinds
- LS sales around stable, as HC is down slightly and EL is down significantly
- EBITDA pre: very strong org. growth in HC, LS about stable with EL lower mainly due to one-offs1
- EPS pre fell more than EBITDA pre, due to tax items in financial results and lower cash balances reducing interest income
- OCF down low-double-digit % mainly due to higher tax payments and variable comp
- NWC development around stable in Q2
- Net financial debt up, mainly due to annual dividend and variable comp 1) One-off items include a low double-digit €m unfavorable adj. of a PPA entry assigned to the 2014 AZ acquisition; and mid-double digit €m



# **Q2 2025: Reported Figures**

# Reported results

[€m]	Q2 2024	Q2 2025	Δ
EBIT	792	891	12.4%
Financial result	-7	-62	764.2%
Profit before tax	785	829	5.6%
Income tax	-180	-174	-3.3%
Effective tax rate (%)	22.9%	21.0%	-1.9pp
Net income	607	652	7.4%
EPS (€)	1.40	1.50	7.1%

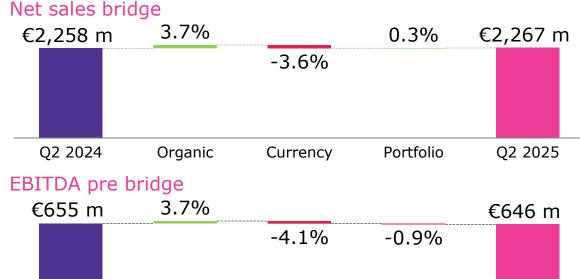
- EBIT up, primarily due to the absence of prior year HC asset impairment, partially offset by one-time EL costs
- Adverse change to financial result reflects tax items and lower cash balances reducing interest income
- Effective tax rate within the guided 21% to 23% corridor
- Strong EPS growth resulting from higher EBIT and lower income taxes



# Life Science Q2: Sustains Low-teens PS Growth, Confirming LS Acceleration

### Life Science P&L

[€m]	IFRS		Pr	е
	Q2 2024	Q2 2025	Q2 2024	Q2 2025
Net sales	2,258	2,267	2,258	2,267
M&S	-567	-544	-563	-544
Admin	-104	-117	-96	-100
R&D	-96	-97	-96	-97
EBIT	370	365	442	432
EBITDA	639	598	-	-
EBITDA pre	655	646	655	646
(in % of net sales)	29.0%	28.5%	29.0%	28.5%



### Comments

- Process Solutions: sales up +11% org. against increasing comps, in-line with our mid-term growth ambition of ~10%
- PS order intake up very strongly YoY %, continuing the momentum from the past two quarters, with strong book-to-bill (>1x)
- Science & Lab Solutions: sales around stable (~0% org.); U.S. policy changes continuing to impact spending by academic and government labs; seeing some green shoots from pharma/biotech customers

- M&S spend slightly down, with admin costs increasing in line with sales
- Stable R&D expenses; continued investment in innovation as a key driver of future growth and differentiation

Currency

Portfolio

 EBITDA pre up +4% org., EBITDA pre margin around stable excluding FX and portfolio effects



Q2 2025

Organic

Q2 2024

# Healthcare Q2: Mavenclad®, CM&E and Erbitux® Drive Profitable Growth

### Healthcare P&L

[€m]	IFRS		Pı	re
	Q2 2024	Q2 2025	Q2 2024	Q2 2025
Net sales	2,137	2,102	2,137	2,102
M&S	-437	-432	-439	-432
Admin	-78	-79	-76	-76
R&D	-445	-350	-441	-350
EBIT	501	681	627	708
EBITDA	749	759	-	-
EBITDA pre	720	783	720	783
(in % of net sales)	33.7%	37.2%	33.7%	37.2%



### Comments

- CM&E sales up +5% org. with contribution across all therapeutic areas; Fertility sales moderately down (-3% org.) against still elevated comps and amid softening market growth in APAC
- Oncology up +4% org., with double-digit growth of Erbitux® (+11% org.) and Tepmetko® (+41% org.) are partially offset by lower Bavencio® sales (-12% org.) in a competitive environment
- N&I sales up +3% org., driven by very strong Mavenclad® growth (+21% org.); Rebif® down (-26% org.) in declining interferon market

M&S developing in line with sales

1) Mid-double-digit €m asset impairment for Xevinapant included in prior year; Acronym(s): M&S = Marketing and

selling expenses; R&D = Research & Development; N&I = Neurology & Immunology; CM&E = Cardiology

Metabolism & Endocrinology; APAC = Asia-Pacific; Totals may not add up due to rounding

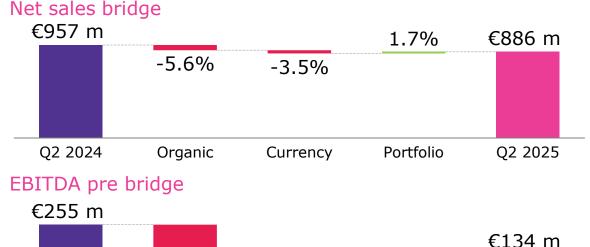
- Lower R&D spending; envelope to gradually increase from mid-teens percentage (in H2'24); prior year includes asset impairment<sup>1</sup>
- EBITDA pre margin of 37% with underlying margin expansion due to favorable mix, strong commercial execution and cost discipline



# **Electronics Q2: Faster DS&S Downcycle, Materials Growth Remains Intact**

### **Electronics P&L**

[€m]	IFRS		Pre	
	Q2 2024	Q2 2025	Q2 2024	Q2 2025
Net sales	957	886	957	886
M&S	-142	-142	-142	-136
Admin	-36	-50	-34	-37
R&D	-75	-69	-75	-69
EBIT	107	-13	131	20
EBITDA	242	105	-	-
EBITDA pre	255	134	255	134
(in % of net sales)	26.7%	15.1%	26.7%	15.1%



-5.9%

Currency

-0.4%

Portfolio

### Comments

- Semiconductor Solutions: sales down -6% org. as DS&S down low- to mid-double-digit % with customer project phasing even further delayed
- Low-single-digit org. growth in Semi Materials against stronger comps; sustained Materials demand, particularly for AI and adv. nodes; timing of NAND / analog acceleration is uncertain
- Optronics: reported sales around stable considering the consolidation benefit of UnitySC acquisition and FX headwinds
- Surface: sales down -6% org. mainly due to weaker cosmetics demand

- M&S costs slightly down, with lower logistics costs resulting from continued cost management and a reclassification of fleet depreciation from logistics costs to costs of goods sold
- EBITDA pre % lower, mainly due to LDD adj. of a PPA entry assigned to the 2014 AZ acquisition; and a MDD provision related to supplier mislabeling, resulting in historical pricing adj. with no impact on quality
- Higher exceptional costs reflect carve out activities in the divestment of Surface Solutions; Completed successfully on 31 July



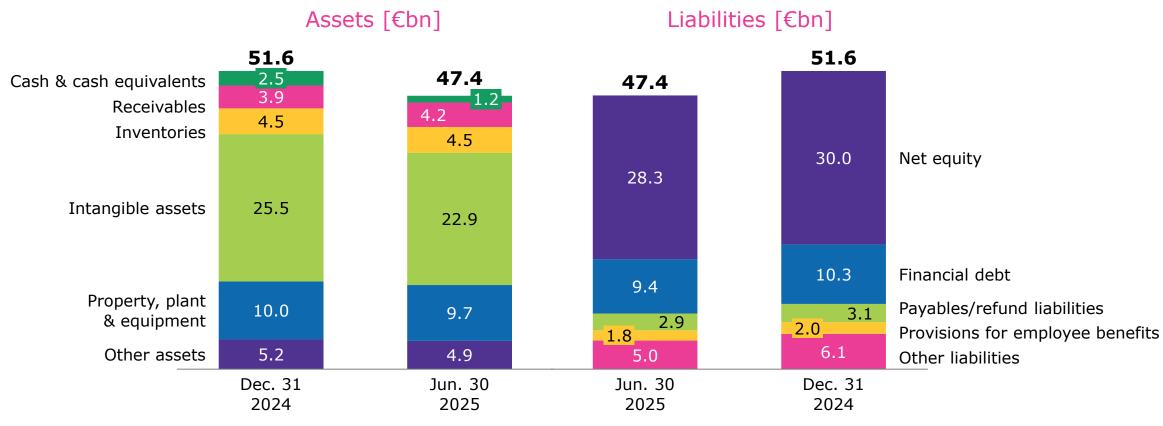
Q2 2025

-41.3%

Organic

Q2 2024

# **Balance Sheet**



- Cash & cash equivalents lower with the repayment of EUR 1.5bn worth of USD bonds in Q1
- Higher receivables mainly due to phasing and normalization of receivables DSO
- Intangible assets declined due to USD depreciation against the Euro (goodwill tied to historical U.S. M&A) and D&A

- Financial debt lower with the repayment of USD bonds
- Provisions for employee benefits lower due to actuarial gains
- Other liabilities reduction mainly due to dividend, variable compensation and tax items
- Equity ratio declined to 60% (Mar. 31, 61%) following payment of annual dividend



# **Cash Flow Statement**

### Q2 2025 – cash flow statement

[€m]	Q2 2024	Q2 2025	Δ
Profit after tax	605	655	50
D&A	680	457	-223
Changes in provisions	-18	82	100
Changes in other assets/liabilities	-265	-467	-202
Other operating activities	-8	-3	5
Changes in working capital	-134	-158	-24
Operating cash flow	861	567	-294
Investing cash flow	-30	-143	-113
thereof Capex on PPE	-310	-298	12
Financing cash flow	-360	-257	103

### Cash flow drivers

- Profit after tax strongly up on solid operational performance
- D&A down on absence of prior year HC R&D impairment and lower amortization of purchased intangibles
- Increased provisions due to one-timers in EL and LS reorganization
- Adverse other assets & liabilities delta reflects higher variable comp and higher cash taxes due to phasing
- Investing cash flow mainly reflects payment for global commercialization rights of Pimicotinib
- Investing and Financing cash flow additionally driven by proceeds from short-term investments



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# Merck Group Full-year 2025 guidance

### **Net sales:**

Organic: +2% to +5% YoY FX: -5% to -2% YoY ~€20.5 - €21.7 bn

# **EBITDA** pre:

Organic: +4% to +8% YoY PF: -2% to -1% (-€120 m to -€80 m)<sup>1</sup> FX: -6% to -3% YoY ~€5.9 - €6.3 bn

**EPS pre:** ~€8.00- €8.70

1) Mainly driven by SpringWorks acquisition closed on July 1, 2025; with Surface Solutions divestment closed on July 31, 2025 and Unity-SC acquisition closed on October 31, 2024



# 2025 business sector guidance<sup>1</sup>

# **Life Science**

**Net sales** 

# EBITDA pre

- Organic: +3% to +6% YoY
- FX: -5% to -2% YoY
- ~€8.80 bn to €9.30 bn
- PS in line with mid-term target of ~10%

- Organic: +3% to +7% YoY
- FX: -5% to -2% YoY
- ~€2.50 bn to €2.70 bn

# Healthcare

### **Net sales**

- Organic: +3% to +5% YoY
- PF: ~2% (~€170 m)<sup>2</sup>
- FX: -5% to -2% YoY
- ~€8.50 bn to €8.90 bn

# **EBITDA** pre

- Organic: +9% to +13% YoY
- PF: -3% to -2% (-€90 m to -€70 m)<sup>2</sup>
- FX: -9% to -6% YoY
- ~€2.90 bn to €3.10 bn



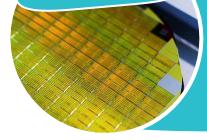




- Organic: -5% to-1% YoY
- PF: ~-3% (~-€120 m)<sup>3</sup>
- FX: -5% to -2% YoY
- ~€3.30 bn to €3.60 bn

# **EBITDA** pre

- Organic: -15% to -7% YoY
- PF: -3% to -1% (-€30 m to -€10 m)<sup>3</sup>
- FX: -6% to -3% YoY
- ~€0.70 bn to €0.90 bn



- 1) Divisional guidances are only support to the group guidance and do not have to add up
- Merck Q2 2025 Results Presentation | August 7, 2025 2) Mainly driven by SpringWorks acquisition closed on July 1, 2025
  - 3) Mainly driven by Surface Solutions divestment closed on July 31, 2025; Unity-SC acquisition closed on October 31, 2024

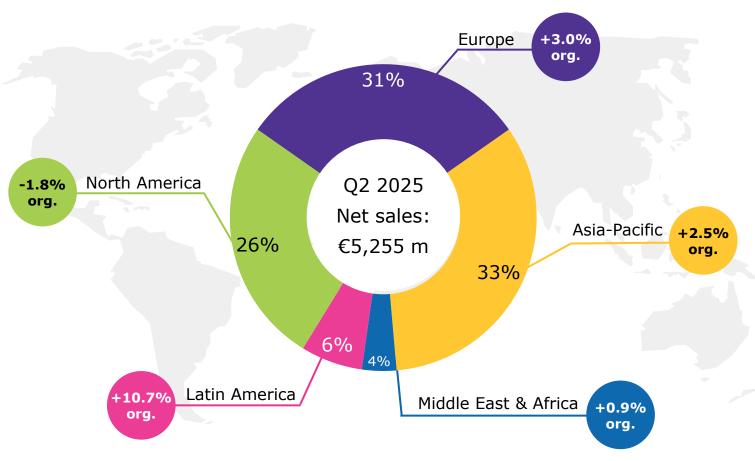


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# **Geographical Diversification Drives Resilient Organic Sales Growth**

# Regional breakdown of net sales [€m]



### Regional organic development

- N. America: LS growth (PS), offset by low-teens EL (DS&S) and moderate HC declines (Bavencio<sup>®</sup> & Rebif<sup>®</sup>) despite strong Mavenclad<sup>®</sup>
- Europe: moderate growth in both LS (PS) and HC (broadly across franchises)
- APAC: strong growth in LS (PS),
   moderate growth in HC (CM&E, Erbitux®)
   and slightly down in EL (DS&S)
- LATAM: low-teens growth in HC and LS



# **Additional Financial Guidance 2025**

### Further financial details

Corporate & Other EBITDA pre <sup>1</sup>	~ -€350 m to -€400 m
Interest result <sup>2</sup>	~ -€200 m to -€250 m
Effective tax rate	~ 21% to 23%
Capex on PPE <sup>3</sup>	~ €1.6 to 1.8 bn
Hedging at Corporate & Other line <sup>4</sup>	FY 2025 overall hedge ratio $\sim 70\%$ EUR/USD hedging @ $\sim 1.11$
2025 Ø EUR/USD assumption	~ 1.11 to 1.15



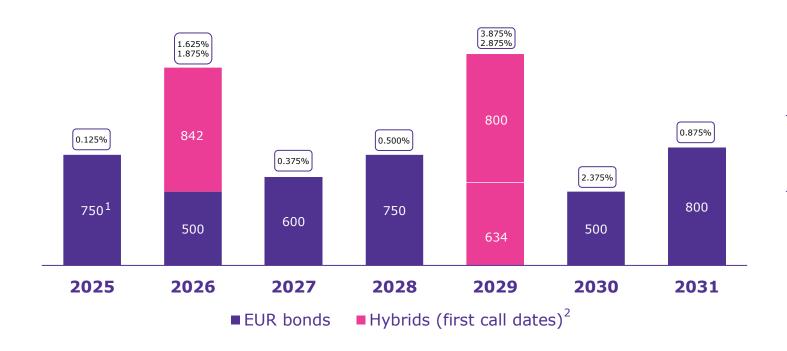
<sup>1)</sup> Guidance update mainly driven by hedging gains and also due to a mid double-digit euro million effect driven by changes in local regulations in Latin America;
2) Updated to include cost of debt for SpringWorks, with the deal completing on July 1st 2025; 3) Based on gross additions to Property, Plant and Equipment (PPE) on balance sheet (excl. leasing) in fiscal year to reflect planned Capex expansion more accurately; 4) Merck hedges significant foreign currency and interest rate exposures arising from both forecasted transactions and existing balance sheet items in the respective currencies for which USD and CNY are significant ones; the ratio targets a minimum of 40%, calculated as the proportion of exposure covered by hedging instruments, and can go as high as 90%

# **Credit Details**

# Maturity profile as of June 30, 2025

Coupon

[€m]



# Credit rating information

	LT Rating	Last LT Rating Change	Outlook	ST Rating
Moody's	А3	21.10.21	Stable	P-2
S&P Global	А	29.05.13	Stable	A-1

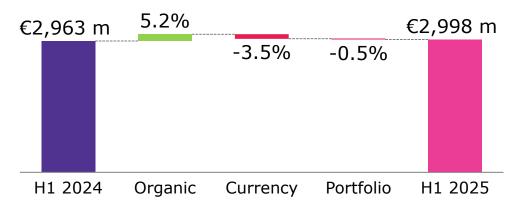


# **Profitable Organic Growth in H1, Driven by Healthcare and Life Science**

H1 YoY Net Sales				
	Organic	Currency	Portfolio	Total
Life Science	3.1%	-1.5%	0.3%	1.9%
Healthcare	3.5%	-2.7%	0.0%	0.7%
Electronics	-2.6%	-1.3%	1.2%	-2.7%
Merck Group	2.3%	-2.0%	0.3%	0.6%

- Life Science: up +3% org., driven by PS (+11% org.) amid declines in SLS (-1% org.) and LSS (-7% org.); Very strong PS order growth in H1 with book-to-bill comfortably above 1
- Healthcare: up +3% org., driven by strong growth in CM&E;
   Oncology and N&I around stable org. supported by double-digit growth of Erbitux® and Mavenclad®; Fertility slightly down org.
- Electronics: down -3% org. with Semis down -2%; mainly due to DS&S sales down low-double-digit % org.; Optronics / Surface down -3%/-7% resp. org.; UnitySC contributes 1% portfolio

### H1 YoY EBITDA pre



- EBITDA pre up +5% org., as +16% growth in Healthcare was partially compensated by nonrecurring items in Electronics
- Life Science EBITDA pre up 3% org., in line with sales
- FX headwinds of -4% across various currencies with largest negative impact from USD and CNY



# H1 2025: Overview

# Key figures

H1 2024	H1 2025	Δ
10,472	10,535	0.6%
2,963	2,998	1.2%
28.3%	28.5%	0.2pp
4.26	4.14	-2.8%
1,896	1,123	-40.8%
Dec. 31, 2024	June 30, 2025	Δ
-7,155	-7,973	11.4%
5,171	5,548	7.3%
62,557	63,160	1.0%
	10,472 2,963 28.3% 4.26 1,896 Dec. 31, 2024 -7,155 5,171	10,472       10,535         2,963       2,998         28.3%       28.5%         4.26       4.14         1,896       1,123         Dec. 31, 2024       June 30, 2025         -7,155       -7,973         5,171       5,548

- Sales up +1% as moderate organic growth is partially compensated by FX
- Low-teens growth in HC EBITDA drives slight growth in EBTIDA pre, offset by FX headwinds and non-recurring EL items
- EPS pre mainly driven by higher financial result, specifically higher tax items and less interest from cash balances
- OCF down mainly due to higher receivables, higher tax payments and higher variable comp
- Higher NWC due to higher receivables
- Net financial debt up mainly due to payment of dividend and variable comp



# **H1 2025: Reported Figures**

# Reported results

[€m]	H1 2024	H1 2025	Δ
EBIT	1,724	1,897	10.0%
Financial result	-39	-112	183.3%
Profit before tax	1,684	1,785	6.0%
Income tax	-379	-392	3.2%
Effective tax rate (%)	22.5%	21.9%	-0.6pp
Net income	1,302	1,388	6.6%
EPS (€)	2.99	3.19	6.7%

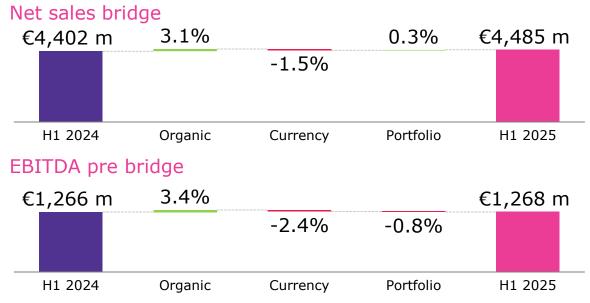
- EBIT up, primarily due to the absence of prior year HC R&D impairment, partially offset by one-time EL costs
- Adverse change to financial result reflects tax items and lower cash balances reducing interest income
- Effective tax rate increased of 22% at the midpoint of 21-23% guidance range
- Strong EPS growth resulting from higher EBIT and lower income tax rate



# Life Science H1: Low-teens PS Growth, Confirming Ongoing Recovery

### Life Science P&L

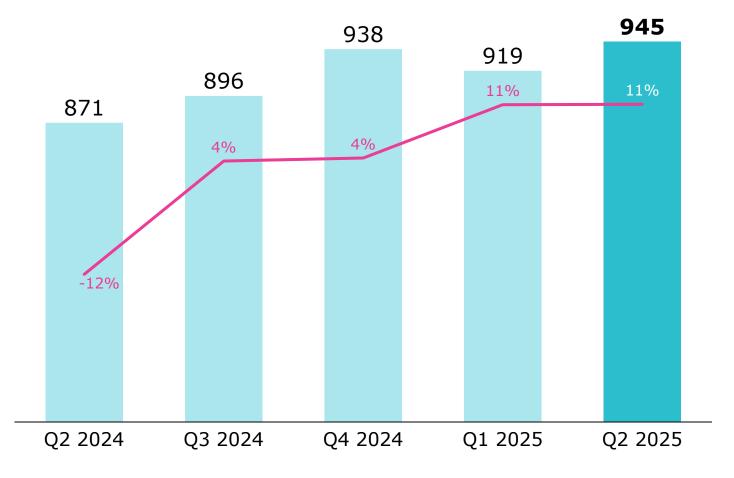
[€m]	IFRS		Pr	е
	H1 2024	H1 2025	H1 2024	H1 2025
Net sales	4,402	4,485	4,402	4,485
M&S	-1,117	-1,099	-1,108	-1,097
Admin	-216	-224	-191	-199
R&D	-192	-196	-191	-196
EBIT	748	734	846	834
EBITDA	1,224	1,188	-	-
EBITDA pre (in % of net sales)	<b>1,266</b> 28.8%	1,268 28.3%	1,266 28.8%	<b>1,268</b> 28.3%



- Process Solutions: sales up +11% org. against softer comps, in-line with
   M&S spend slightly down, with admin costs increasing in line with sales mid-term growth ambition of ~10%
- Order intake up very strong % YoY in Process Solutions
- Science & Lab Solutions: sales down -1% org. due to US policy changes impacting US academic and government labs spending amid cautious pharma research spending environment
- Slightly higher R&D expenses; continued investment in innovation as a key driver of future growth and differentiation
- EBITDA pre up +3% org., margin slightly up excluding FX and portfolio effects



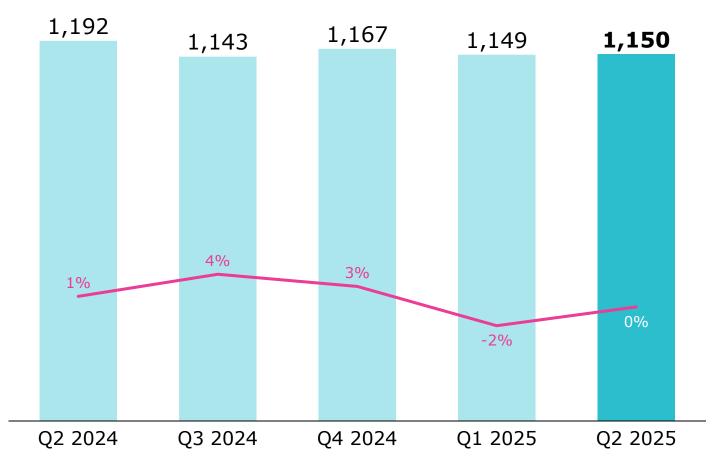
# **Process Solutions: Sales Growth Remains Low Teens amid Higher Comps**



- Organic sales up low teens year-over-year; sequential sales growth continues
- Order intake remains very strong year-overyear
- Book-to-bill >1, at similar level to Q1-25
- All major regions growing
- APAC growing the strongest at a mid-teens percentage rate org.; Europe growing at lowteens, North America at low to mid-single digits



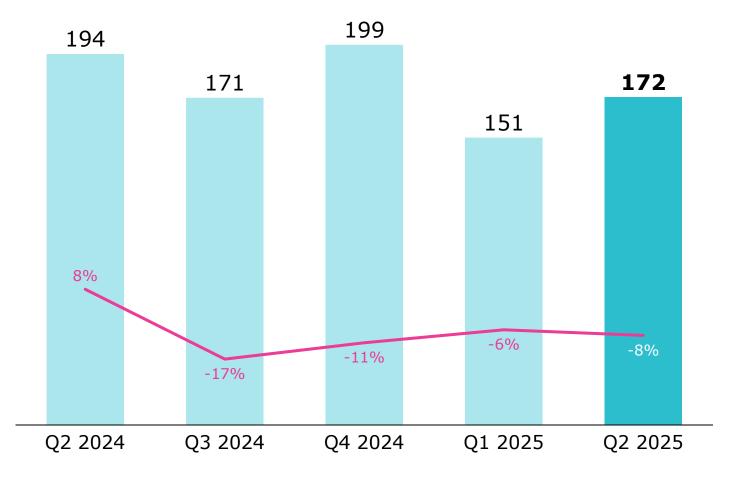
# Science & Lab Solutions: Headwinds from US Academia and Government



- Organic sales growth around stable yearover-year amid government spending policies in the US impacting academia & government
- Pharma research spending cautious; seeing some green shoots from pharma/biotech
- Biomonitoring and Lab Water Solutions up mid-single-digit
- Diagnostics & Regulated Materials down mid-single-digits; Biology and Chemistry around stable
- APAC, Europe and North America are all around stable



# Life Science Services: Managing Funding Volatility, Demand Fluctuations



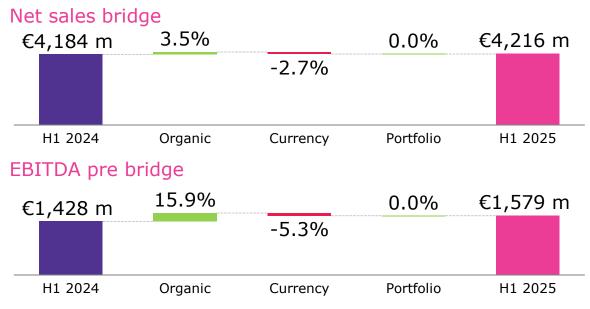
- Sales decline moderating, up qoq, amid continuously challenging funding environment for early-stage novel modalities
- Contract testing down low-teens against tough comps on demand fluctuations at key customers; earlier programs impacted by funding decline
- CDMO down low to mid-single digit due to reduced biologics manufacturing activity in Martillac site ahead of divestment
- Sales down in major regions, down high-teens in Europe, while down mid to high-single-digit in North America



# Healthcare H1: CM&E, Mavenclad®, and Erbitux® Drive Profitable Growth

### Healthcare P&L

[€m]	IFRS		Pr	е
	H1 2024	H1 2025	H1 2024	H1 2025
Net sales	4,184	4,216	4,184	4,216
M&S	-836	-843	-834	-843
Admin	-154	-151	-150	-146
R&D	-843	-707	-834	-708
EBIT	1,119	1,384	1,246	1,406
EBITDA	1,456	1,560	-	-
EBITDA pre (in % of net sales)	1,428 34.1%	1,579 37.4%	1,428 34.1%	1,579 37.4%



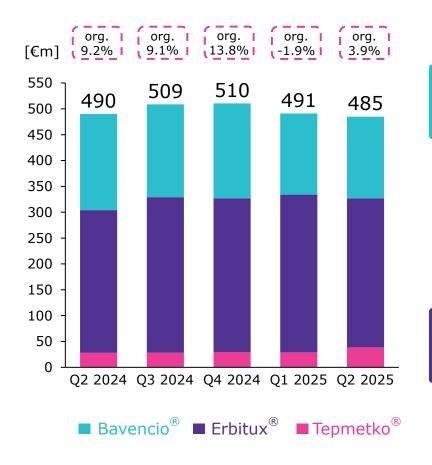
- CM&E up +8% org., broad-based across therapeutic areas; Fertility slightly down amid still elevated comps reflecting competitor stock-outs
- Oncology up +1% org., as strong growth of Erbitux® (+9% org.) and Tepmetko® (+24% org.) are largely offset by lower Bavencio® sales (-14% org.) in a competitive environment
- N&I org. stable, with double-digit growth of Mavenclad® (+15% org.) and Rebif® down (-26% org.) in declining interferon market

- M&S developing in line with sales
- R&D spending below last year but gradually increasing from midteens percentage of sales level in H2'24 as projected; prior year includes asset impairment<sup>1</sup>
- EBITDA pre margin of 37% with underlying margin expansion due to favorable mix, strong commercial execution and cost discipline

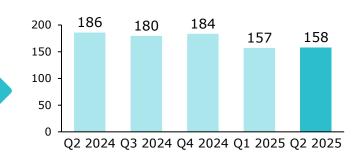


# **Oncology: Double-Digit Organic Erbitux® Growth Underpins Franchise**

# Sales development Oncology, [€m] YoY

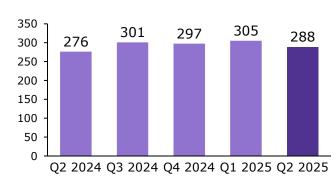


# Bavencio<sup>®</sup> net sales, [€m]



 Down -12% org., mainly due to increased competition in the US, Japan and first European countries





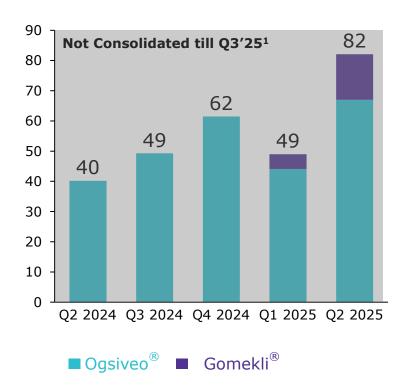
 +11% org. growth driven by LATAM, MEA and APAC with China slowing amid tougher market environment



# **SpringWorks Acquisition Completed Successfully Closed on 1 July**

# Sales development SpringWorks, [US\$m] YoY

### [\$m]



# Ogsiveo® net sales, [US\$m]



- Ogsiveo<sup>®</sup> up over 50% qoq with strongest quarter since launch
- Positive CHMP opinion adopted in June 2025

# Gomekli<sup>®</sup> net sales, [US\$m]



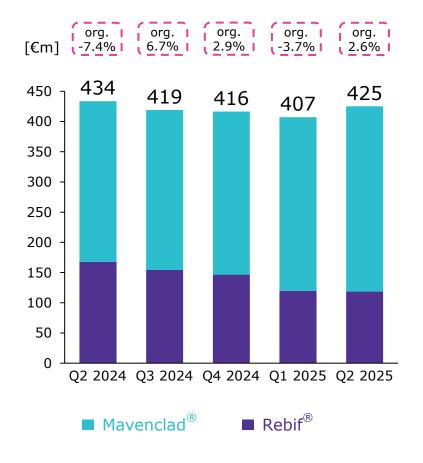
- Gomekli<sup>®</sup> up strongly in first full quarter of launch
- EMA approved in July 2025



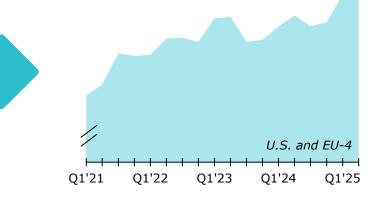


# N&I: Mavenclad® Sales Up 21% YoY Organic with Solid QoQ Growth

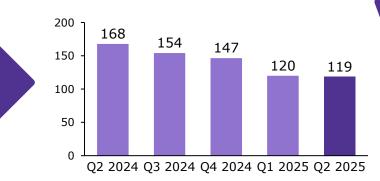
# Sales development N&I, [€m] YoY



# Mavenclad® Y1+Y2 patients¹



Rebif<sup>®</sup> net sales, [€m]



- Exceptional growth driven by strong commercial execution, significant increase in Y1 patients and positive channel mix in US
- Most prescribed oral in the US dynamic market<sup>2</sup> and HE oral in the EU dynamic market
- Overall maturing growth profile amid intense competition

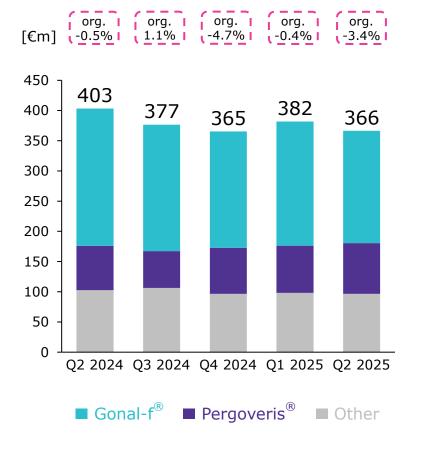
- Rebif® demand decline in line with interferon market
- Pricing impact in the US as projected



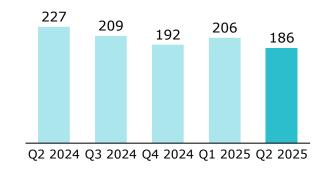


# **Fertility: Moderate Organic Decline Amid Tough Comps**

# Sales development Fertility, [€m] YoY

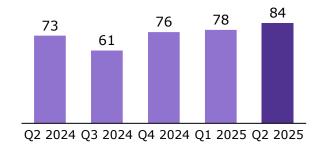


# Gonal-f<sup>®</sup> net sales, [€m]



- Sales down -13% org. amid still elevated comps reflecting prior year competitor stock-outs
- Negative net price effects in the US, and softening market growth in APAC

Pergoveris<sup>®</sup> net sales, [€m]

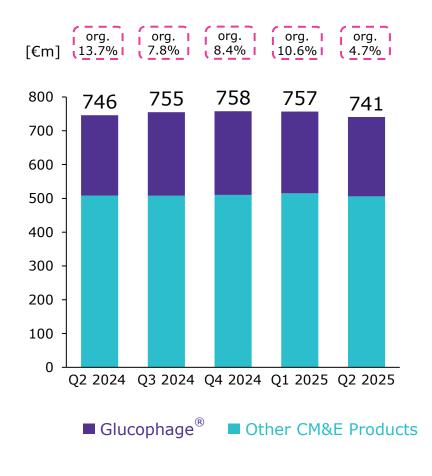


- Sales +21% org. with growth across all regions and esp. in countries with recently granted reimbursement
- Differentiated profile driving market share gains

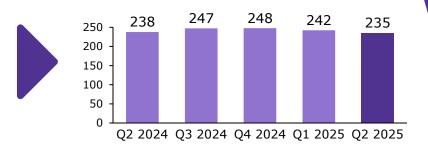


# CM&E: Solid Organic Growth of 5% Supported by All Therapeutic Areas

# Sales development CM&E, [€m] YoY

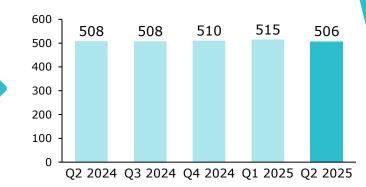


# Glucophage<sup>®</sup> net sales, [€m]



- Glucophage® sales +4% org. despite reversal of positive phasing seen in Q1
- Approved in more than 70 countries for the treatment of pre-diabetes



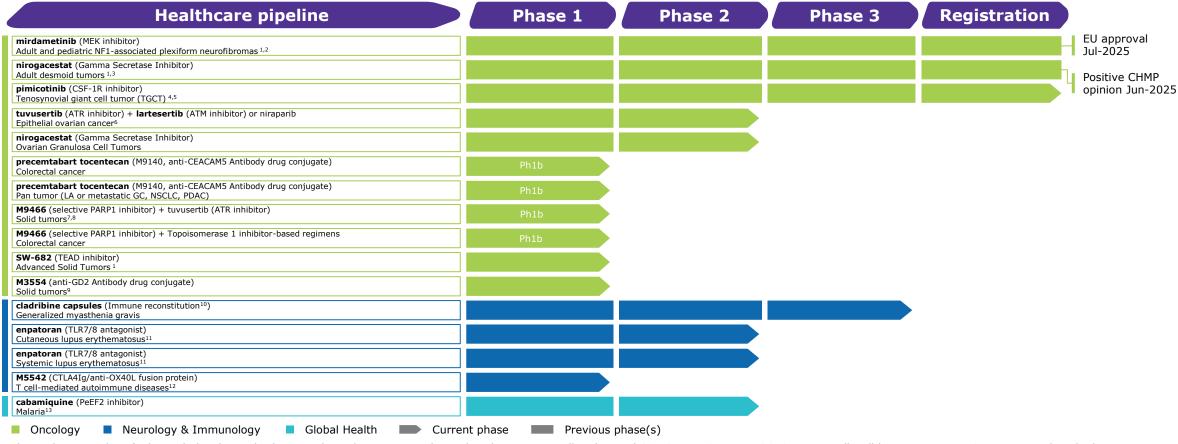


- Concor<sup>®</sup> with slight org. growth and Euthyrox<sup>®</sup> with mid-single digit org. growth despite reversal of positive phasing seen in Q1
- Saizen<sup>®</sup> growing double-digit org. driven by differentiated offering



# Merck pipeline

# **August 07, 2025**



Ph1a: phase 1a, dose finding; Ph1b: phase 1b, dose escalation/expansion and signal seeking; LA: Locally advanced GC: Gastric Cancer; NSCLC: Non small-cell lung cancer; PDAC: Pancreatic ductal adenocarcinoma

¹On 01 July 2025, Merck has closed the acquisition of SpringWorks Therapeutics, Inc., Stamford, Connecticut, USA. ²On 18 July 2025, European Commission has approved mirdametinib for the treatment of patients with NF1-associated plexiform neurofibromas (NF1-PN). ³On 19 June 2025, the CHMP adopted a positive opinion, recommending the granting of a marketing authorization for the medicinal product with the active substance nirogacestat, intended for the treatment of adults with progressing desmoid tumors. ⁴Merck entered a license agreement with Abbisko Therapeutics Co. Ltd, Shanghai, China, holding worldwide commercialization rights for pimicotinib. ⁵ On 25 June 2025, the Center for Drug Evaluation (CDE) of the China National Medical Products Administration (NMPA) officially accepted the application for marketing authorization of pimicotinib as a Class 1 innovative drug for adult patients with TGCT requiring systemic treatment. ⁶ Includes studies (phase I/II) in collaboration with/ sponsored by external partners, e.g. US National Cancer Institute (NCI). ⁶ As a single agent and in combination with tuvusertib (ATRi); study includes patients with castration-resistant prostate cancer (CRPC) and epithelial ovarian cancer (EOC). ⁶ Merck entered a collaboration with Jiangsu Hengrui Pharmaceuticals Co. Ltd., China, including an exclusive license worldwide (ex-China) to develop, manufacture and commercialize M9466/HRS-1167. ⁶ Patients with soft tissue sarcoma (STS) and glioblastoma. ¹¹ Putative mechanism. ¹¹ Totality of data (CLE, SLE) and safety profile support further development. ¹² Study in healthy volunteers. ¹³ In combination with pyronaridine in two studies, either in participants with acute uncomplicated malaria, or as chemoprevention in participants with asymptomatic malaria infection.



# **Healthcare catalysts**

Q1 2025 Q2 2025 Q3 2025 Q4 2025 Enpatoran M0324 (Oral TLR7/8 inhibitor ) (MUC1xCD40) Read-out - Phase II study: Cohort B (SLE) Read-out of Part 2 of Phase III study in Initiation of Phase I study (Cohort A read out positively in Q3-2024) TGCT Tuvusertib (ATR inhibitor) Oncology Recommended Phase II dose for M9140; Winner selection for Phase II PoC study efficacy read out mCRC (PhIb expansion) (+ niraparib vs. + lartesertib) **Immunology** 

Acronym(s): **TLR** = toll-like receptor; **SLE** = Systemic lupus erythematosus; **ADC** = Antibody-Drug Conjugate; **ATR** = Ataxia Telangiectasia and Rad3-related protein; **CSF-1R** = Colony Stimulating Factor 1 receptor; **CD40** = cluster of differentiation, **MUC1** = mucin 1; **TGCT** = Tenosynovial giant cell tumor; **PoC** = Proof of Concept; **mCRC** = Metastatic Colorectal Cancer

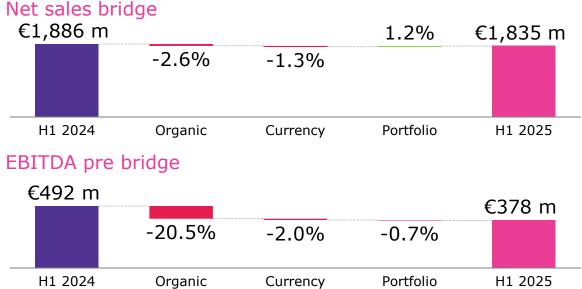


<sup>1)</sup> Study sponsor: Abbisko Therapeutics Co, Ltd. Merck entered a license agreement with Abbisko Therapeutics Co. Ltd, Shanghai, China, for pimicotinib (ABSK021), which grants a license to commercialize pimicotinib in mainland China, Hong Kong, Macau and Taiwan, with an option for rest of world.

# **Electronics H1: Faster DS&S Downcycle, Materials Growth Remains Intact**

### **Electronics P&L**

[€m]	IFRS		Pr	e
	H1 2024	H1 2025	H1 2024	H1 2025
Net sales	1,886	1,835	1,886	1,835
M&S	-280	-284	-279	-275
Admin	-73	-99	-66	-73
R&D	-148	-145	-148	-145
EBIT	202	84	238	143
EBITDA	467	325	-	-
EBITDA pre	492	378	492	378
(in % of net sales)	26.1%	20.6%	26.1%	20.6%

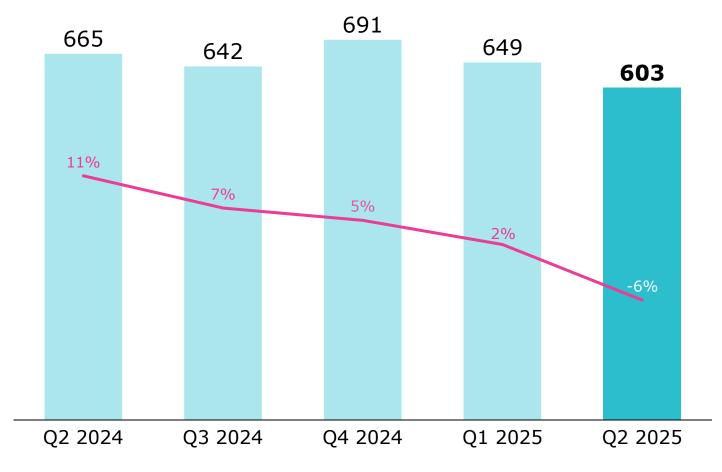


- Semiconductor Solutions: sales down -2% as DS&S org. sales down low-double-digit % as customer project phasing even further delayed
- Mid-single-digit growth in Semi Materials; Strong Materials demand continues, particularly for AI and adv. nodes; timing of NAND / analog acceleration is uncertain
- Optronics: reported sales up moderately considering the consolidation benefit of UnitySC acquisition and FX headwind
- Surface: sales down -7% org. mainly due to weaker cosmetics demand

- M&S costs slightly down, with lower logistics costs resulting from continued cost management and a reclassification of fleet depreciation from logistics costs to costs of goods sold
- R&D stable reflecting continued investment to drive mid-term growth; one-time project capitalization adjustment of single-digit €m in Q2
- EBITDA pre % lower, mainly due to adj. of a PPA entry assigned to the 2014 AZ acquisition; and a provision related to supplier mislabeling, resulting in historical pricing adj. with no impact on quality



# Semiconductor Solutions Impacted by Sharper DS&S Downcycle



- Overall, the partial hedge is unwinding faster with a sharper DS&S downcycle; structural growth intact
- Semi Materials up low-single-digit YoY
- 6<sup>th</sup> consecutive quarter of org. sales growth with low-teens average
- Demand for adv. nodes / AI driving continued thin-films growth with customers expected to maintain high UT
- Yet to see acceleration in wider market
- DS&S down low- to mid-double-digit % in Q2'25 amid further customer fab delays with consequential phasing effect
- Two adv. logic customers delaying fabs



# **Cash flow statement**

### H1 2025 – cash flow statement

[€m]	H1 2024	H1 2025	Δ
Profit after tax	1,305	1,393	88
D&A	1,134	930	-204
Changes in provisions	22	37	15
Changes in other assets/liabilities	-232	-691	-459
Other operating activities	-20	8	-12
Changes in working capital	-311	-555	-244
Operating cash flow	1,896	1,123	-773
Investing cash flow	-719	-562	157
thereof Capex on PPE	-822	-780	42
Financing cash flow	-467	-1,867	-1,400

### Cash flow drivers

- Profit after tax strongly up on solid operational performance
- D&A down on absence of prior year HC R&D impairment and lower amortization of purchased intangibles
- Adverse other assets & liabilities delta reflects higher variable comp, tax prepayments, mainly resulting from resilience-based inventory measures
- Working capital mainly reflects normalization in receivables DSO after positive phasing in Q4'24
- Investing cash flow reflects higher HC business development in prior year and payment for global Pimicotinib rights
- Repayment of EUR 1.5bn of USD denominated bonds in financing cash flow



# **Adjustments in Q2 2025**

# Adjustments in EBIT

[€m]	Q2 2024		Q2 20	025
	Adjustments	thereof D&A	Adjustments	thereof D&A
Life Science	72	56	68	19
Healthcare	126	155	27	3
Electronics	24	11	33	4
Corporate & Other	37	0	14	0
Total	259	222	141	27



# **Adjustments in H1 2025**

# Adjustments in EBIT

[€m]	H1 2024		H1 20	025
	Adjustments	thereof D&A	Adjustments	thereof D&A
Life Science	98	56	100	19
Healthcare	127	155	22	3
Electronics	36	11	59	6
Corporate & Other	67	0	18	0
Total	328	223	199	29



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# eet the erck team

DATE	EVENT
August 7, 2025	Q2 2025 Earnings release
October 16, 2025	Capital Markets Day
November 13, 2025	Q3 2025 Earnings release
March 5, 2026	Q4 2025 Earnings release
May 13, 2026	Q1 2026 Earnings release

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