



Novo Nordisk – a focused healthcare company

Investor presentation First nine months of 2025 Progress on Strategic Aspirations 2025

Commercial execution

Innovation and therapeutic focus

Financials

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Forward-looking statements

Novo Nordisk's statutory Annual Report 2024, Form 20-F, any quarterly financial reports, investor presentations and written information released, shown, or oral statements made, to the public in the future by or on behalf of Novo Nordisk, may contain certain forward-looking statements relating to the operating, financial and sustainability performance and results of Novo Nordisk and/or the industry in which it operates. Forward-looking statements can be identified by the fact that they do not relate to historical or current facts and include guidance. Words such as 'believe', 'expect', 'may', 'will', 'plan', 'strategy', 'transition plan', 'prospect', 'foresee', 'estimate', 'project', 'anticipate', 'can', 'intend', 'target' and other words and terms of similar meaning in connection with any discussion of future operating, financial or sustainability performance identify forward-looking statements. Examples of such forward-looking statements include, but are not limited to:

- Statements of targets, future guidance, (transition) plans, objectives or goals for future operations and/or not yet completed business acquisitions or divestments, including those related to operating, financial and sustainability matters, Novo Nordisk's products, product research, product development, product introductions and product approvals as well as cooperation in relation thereto:
- Statements containing projections of or targets for revenues, costs, income (or loss), earnings per share, capital expenditures, dividends, capital structure, net financials and other financial measures;
- · Statements regarding future economic performance, future actions and outcome of contingencies such as legal proceedings; and
- · Statements regarding the assumptions underlying or relating to such statements.

These statements are based on current plans, estimates, opinions, views and projections. Although Novo Nordisk believes that the expectation reflected in such forward-looking statements are reasonable, there can be no assurance that such expectation will prove to be correct. By their very nature, forward-looking statements involve risks, uncertainties and assumptions, both general and specific, and actual results may differ materially from those contemplated, expressed or implied by any forward-looking statement.

Factors that may affect future results include, but are not limited to, global as well as local political, economic and environmental conditions, such as interest rate and currency exchange rate fluctuations or climate change, delay or failure of projects related to research and/or development, unplanned loss of patents, interruptions of supplies and production, including as a result of interruptions or delays affecting supply chains on which Novo Nordisk relies, shortages of supplies, including energy supplies, product recalls, unexpected contract breaches or terminations, government-mandated or market-driven price decreases for Novo Nordisk's products, introduction of competing products, reliance on information technology including the risk of cybersecurity breaches, Novo Nordisk's ability to successfully market current and new products, exposure to product liability and legal proceedings and investigations, changes in governmental laws and related interpretation thereof, including on reimbursement, intellectual property protection and regulatory controls on testing, approval, manufacturing and marketing, and taxation changes, including changes in tariffs and duties, perceived or actual failure to adhere to ethical marketing practices, investments in and divestitures of domestic and foreign companies, unexpected growth in costs and expenses, strikes and other labour market disputes, failure to recruit and retain the right employees, failure to maintain a culture of compliance, epidemics, pandemics or other public health crises, the effects of domestic or international crises, civil unrest, war or other conflict and factors related to the foregoing matters and other factors not specifically identified herein.

For an overview of some, but not all, of the risks that could adversely affect Novo Nordisk's results or the accuracy of forward-looking statements in the Annual Report 2024, reference is made to the overview of risk factors in 'Risks' of the Annual Report 2024.

None of Novo Nordisk or its subsidiaries or any such person's officers, or employees accept any responsibility for the future accuracy of the opinions and forward-looking statements expressed in the Annual Report 2024, Form 20-F, any quarterly financial reports, investor presentations, and written information released, shown, or oral statements made, to the public in the future by or on behalf of Novo Nordisk or the actual occurrence of the forecasted developments.

Unless required by law, Novo Nordisk has no duty and undertakes no obligation to update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise.

Important drug information

Victoza[®] and Ozempic[®] are approved for people with type 2 diabetes only Saxenda[®] and Wegovy[®] are approved for people with overweight and obesity only

Strategic Aspirations 2025 | Highlights first nine months of 2025

Light blue indicates developments in Q3 2025



Sales growth of 15% (CER)

Operating profit growth of 10% (CER)

Free cash flow of DKK 63.9 billion and 53.2 billion returned to shareholders



Further raise innovation bar for Diabetes treatment Positive EU opinion and US approval for Rybelsus® CV

indication based on the SOUL trial

Develop superior treatment solutions for Obesity

- Wegovy® MASH indication US approval
- Cagrilintide phase 3 program initiated
- Triple phase 1b/2 program initiated

Strengthen and progress Rare Disease pipeline

Mim8 US and EU submission

Establish presence in CV & Emerging Therapy areas

- Agreed to acquire Akero including phase 3 MASH asset
- Coramitug phase 3 trial initiated



-inancials

Diabetes value market share at 31.6% (-2.3 %-p)²

Obesity care sales of DKK 59.9 billion (+41% at CER)

Rare disease sales of DKK 14.3 billion (+13% at CER)



therapeutic focus

Innovation and

Progress towards zero environmental impact

• CO₂e emissions¹ increased by 21% compared to first nine months of 2024

sustainability Purpose and

Adding value to society

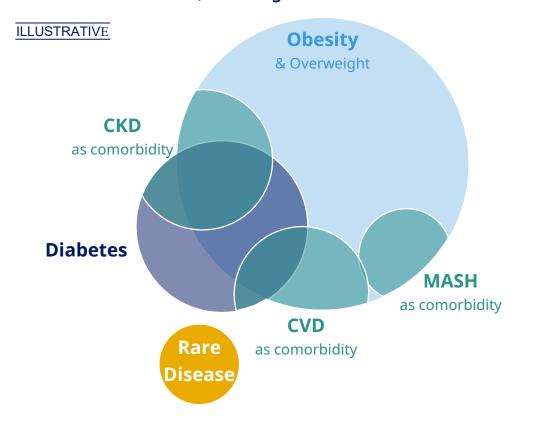
 Medical treatment provided to 42.4 million people living with diabetes and 3.2 million people living with obesity

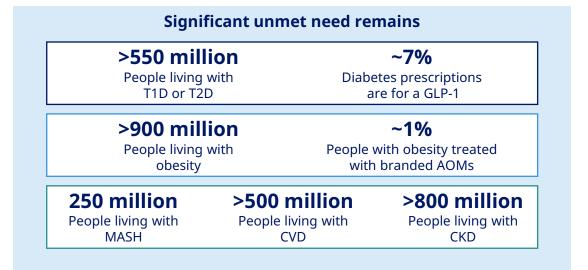
execution

¹Scope 1, 2 and 3; ²MAT (Moving Annual Total) value market share

Novo Nordisk pursues innovation-driven opportunities with synergies in our core areas

Focus will remain on core therapy areas and prioritizing unmet needs, including comorbidities





Transformation includes sharpening existing strategy

- Intensified R&D in core therapy areas including obesity, diabetes and related comorbidities
- Optimized commercial execution activities to address and lead in evolving marketplace
- Focused R&D and commercial efforts in Rare Disease

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Novo Nordisk is transforming with aim to meet future patient needs and allow for investment in growth opportunities

Organizational updates ongoing

- Transformation in response to rising competition and a more consumer-driven obesity market amid a recent slowdown in growth
- Workforce reduction of 9,000 positions across the Company, including staff areas and headquarter functions

Annualised savings of ~8 bDKK for reinvestment in future growth

- Savings will be redirected to growth opportunities in diabetes and obesity
- Includes investments across commercial execution initiatives and R&D programmes

Transformation aimed to improve agility and focus on core competencies



Enhance organizational focus



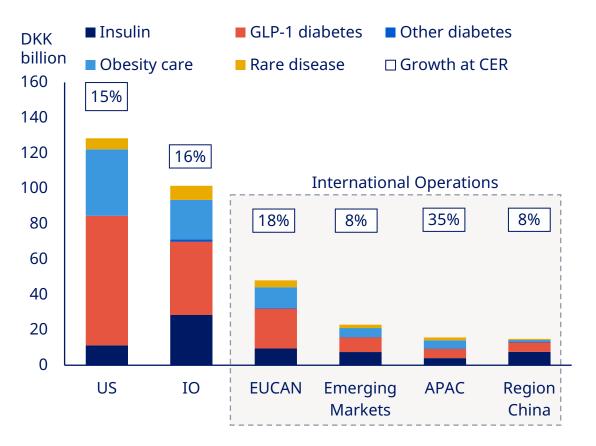
Accelerate decision-making



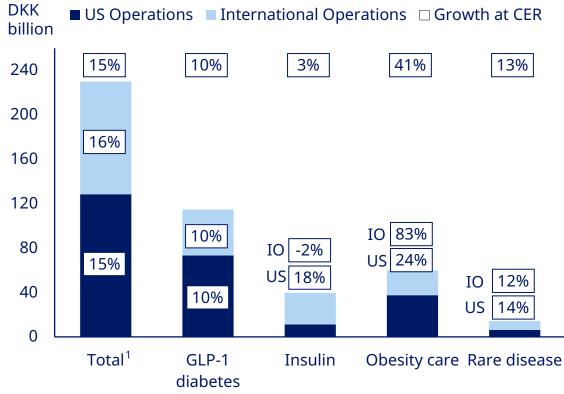
Drive sustainable growth

Sales growth of 15% driven by both operating units

Reported geographic sales split for first nine months 2025



Reported therapy area sales and growth for first nine months 2025

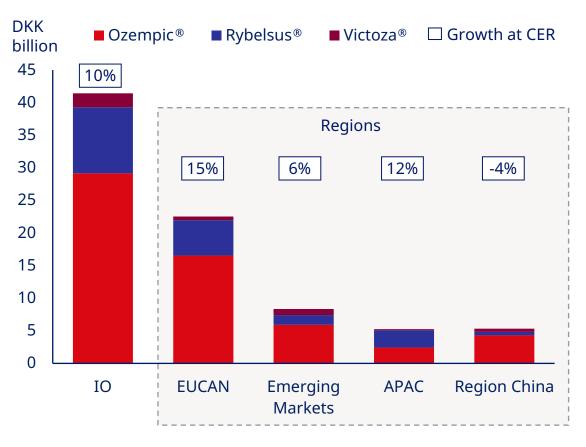


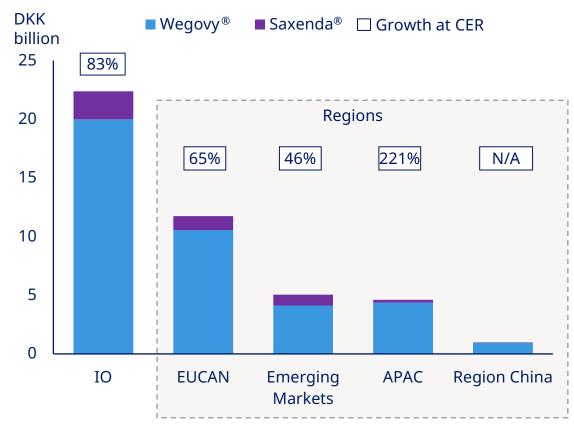
APAC: Japan, Korea, Oceania and Southeast Asia; CER: Constant exchange rates; Emerging Markets: mainly Latin America, Middle East and Africa; EUCAN: Europe and Canada; IO: International Operations; Region China: Mainland China, Hong Kong and Taiwan; US: United States

^{1&#}x27;Other diabetes' is included in Total

International Operations sales growth of 16% driven by GLP-1 in Diabetes and Obesity care

Reported GLP-1 Diabetes care sales and growth for first nine months 2025 Reported Obesity care sales and growth for first nine months 2025

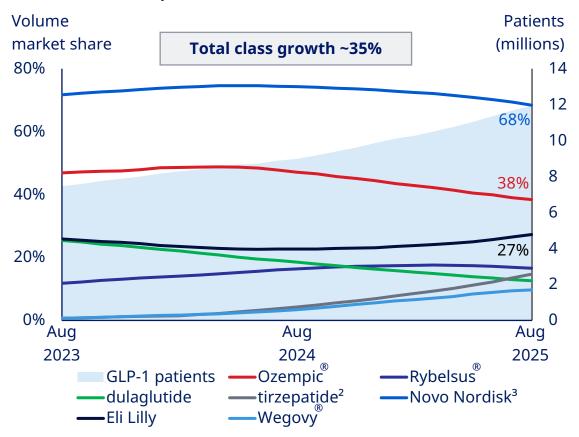




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Total GLP-1 class volume market share of 68% in International Operations

Total GLP-1 patients¹ and volume market share in IO



IO total GLP-1 performance

Diabetes GLP-1

- Rybelsus® launched in more than 40 countries
- Ozempic® launched in around 80 countries with promotional focus resumed, reflecting improved supply

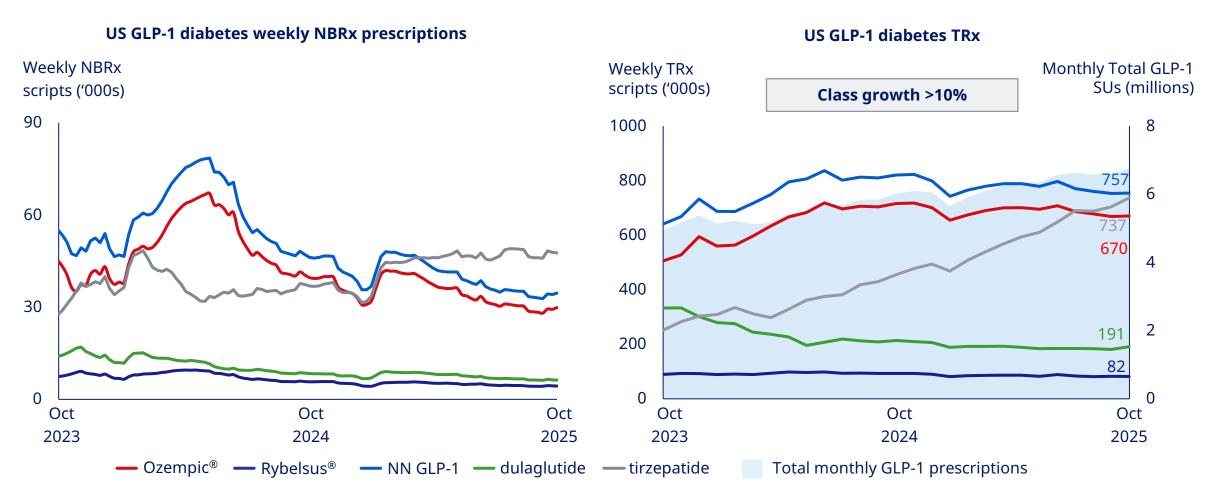
Obesity

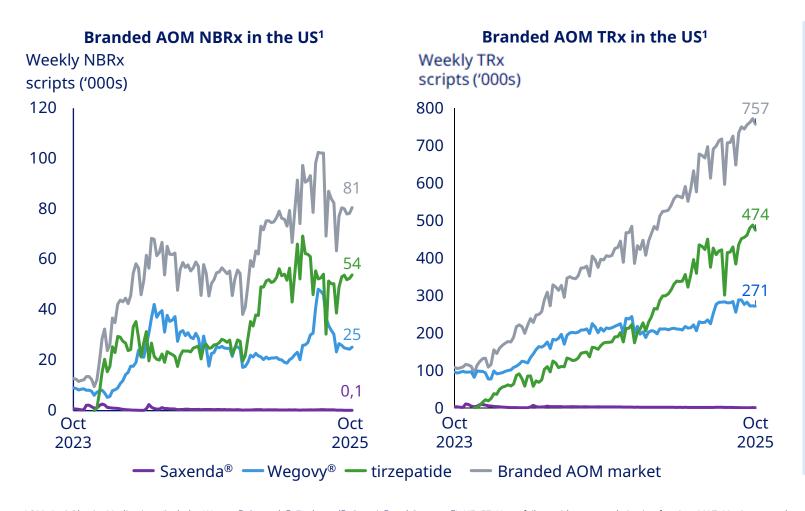
- Wegovy® launched in more than 45 countries
- Roll-out of Wegovy[®] in additional countries continues
- Oral semaglutide 25 mg submitted in the EU in September 2025 for potential launch in selected EU markets

¹GLP-1 patients across Diabetes and Obesity care; ²In IO countries, tirzepatide is categorised under GLP-1 diabetes only, despite having indications for Diabetes and Obesity in most launched countries; ³Includes Victoza® and Saxenda®; IO: International Operations; JP: Japan

Note: Market share and patient numbers are based on countries with IQVIA coverage. GLP-1 class growth calculated as June'24-Aug'24 vs June'25-Aug'25 (Rolling 3-month average)
Source: LHS: IQVIA MAT, Aug 2025 (Spot rate). Volume packs are converted into full-year patients based on WHO assumptions for average daily doses; Market values are based on the list prices. RHS: International Diabetes Federation: Diabetes Atlas 11th edition, 2025, World Obesity Atlas 2024

US diabetes GLP-1 class growth slowing compared to prior years





Branded AOM class grew ~130%²

Commercial execution and access

- Cash channel expanded from 4% to ~10% of TRx since January 2025
- Expanded retail and telehealth partnerships
- Wegovy® MASH launched during third quarter
- Continued investments in patient access

AOM: Anti-Obesity Medications (includes Wegovy®, Saxenda®, Zepbound®, Qsymia® and Contrave®); HFpEF: Heart failure with preserved ejection fraction; MAT: Moving annual total; TRx SU: A one-month prescription supply; US: United States Source: Each NBRx and TRx data point represents one week of data, IQVIA Xponent 17 October 2025 for NBRx and IQVIA NPA weekly, 24 October 2025 for TRx, including NovoCare Pharmacy TRx starting with week-ending 18 July 2025. Class growth based on IQVIA 24 October 2025 volume data, MAT.

Obesity market expected to be driven by multiple segments and patient preferences

Metsera's pipeline and capabilities complement Novo Nordisk's strategy

Addressing evolving obesity

Early and late-stage portfolio

patient segmentation

Deal structure

- **Signing**: 7.2 bUSD for 50% of non-voting preferred shares
- Closing: Up to 2.8 bUSD in CVRs issued in exchange for remaining shares
- CVRs based on regulatory and commercial milestones
- Novo Nordisk believes the proposal complies with all applicable laws



BMI 35-40

BMI 40-45

BMI 45-50

+ Age and gender differences

+ Lifestyle and convenience

+ ORC clinical profiles











Peptide engineering and synthesis Half-life extension Oral peptide delivery



Efruxifermin and zaltenibart complement Novo Nordisk's expertise and existing pipeline

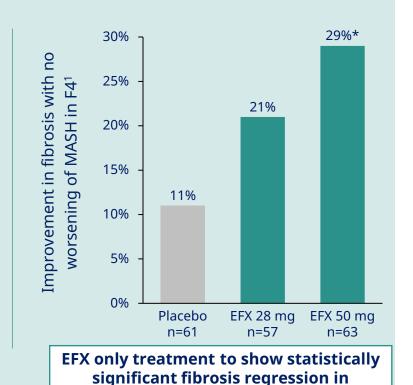
Efruxifermin is a potential best-in-class FGF21 analogue for the treatment of MASH

Opportunity for complementary portfolio across MASH disease stages

- Semaglutide approved in the US for F2-F3
- Not all patients may respond to GLP-1s
- No available treatments to address. compensated cirrhosis (F4)

SYNCHRONY phase 3 programme

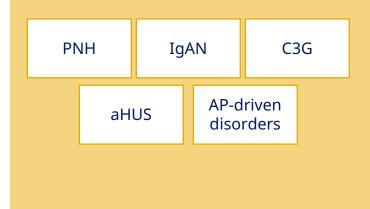
- Trials ongoing with readouts expected over the coming years
- First launch expected by the end of the decade
- Exploring further optimisation, including potential GLP-1 combinations



Zaltenibart has best-in-class potential in multiple rare blood and kidney diseases

- Novel mechanism of action targets key activator of alternative pathway
- Next steps include global phase 3 in PNH and exploring other indications

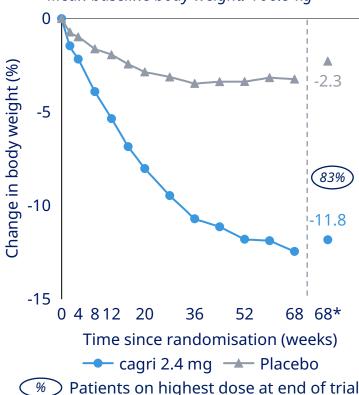
Potential applications across a broad range of indications



patients with compensated cirrhosis (F4)

Weight loss in REDEFINE 1 trial

Mean baseline body weight: 106.9 kg



Cagrilintide phase 3 studies

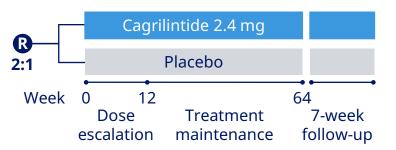
REDEFINE 1¹

- Cagrilintide 2.4 mg appeared to have a safe and well-tolerated profile
- 1.3% discontinuation rate due to GI AEs
- GI AEs were transient and mild to moderate in nature

RENEW phase 3 programme

- RENEW 1 and RENEW 2 will investigate weight loss in obese population, with and without T2D, respectively
- RENEW 1 and 2 initiated November 2025
- Future trials to investigate higher doses

RENEW 1 trial design (n = 300)



Trial objective

Confirm superiority of cagrilintide 2.4 mg vs placebo

Co-primary endpoints (vs placebo)

- Change in body weight (%)
- Achievement of ≥5% weight loss

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R&D milestones



	Project	Q3 2025	Q4 2025	H1 2026
Diabetes care	CagriSema		Phase 3 results	Phase 3 results
	Oral/Sc amycretin		Phase 2 results	
	SOUL (CVOT, Oral sema 14 mg)	✓ US approval, EU positive opinion		
	Insulin Icodec (T2D)	✓ US resubmission		US decision
Obesity care	Oral sema 25 mg	✓ EU submission	US decision	
	Sema 7.2 mg	✓ EU submission	US submission	
	Cagrisoma			Phase 3b results
	CagriSema			US submission
	Triple (tri-agonist)	✓ Phase 1 results	✓ Phase 1b/2 initiation	
	Cagrilintide		✓ Phase 3 initiation	
	Oral/Sc amycretin			Phase 3 initiation
Rare Disease	Mim8	✓ US submission	✓ EU submission	JP submission
	Alhemo®	✓ US approval³	✓ EU approval³ EU, JP & US pediatric submission⁴	
	Etavopivat (Thalassemia/SCD)			Phase 2/3 results
CETA	EVOKE (AD, sema 14 mg)		Phase 3 results	
	Coramitug (ATTR-CM)	✓ Phase 2 results	✓ Phase 3 initiation	

¹Expected to be published in the given quarter or in the subsequent quarterly company announcement. ²Non-replacement indications. ³Without inhibitors. ⁴Using the asset name Concizumab AD: Alzheimer's disease; ATTR-CM: Transthyretin amyloid cardiomyopathy; CagriSema: cagrilintide 2.4 mg and semaglutide 2.4 mg; CETA: Cardiovascular & emerging therapies; CVOT: Cardiovascular Outcome Trial; EU: European Union; GIP: Gastric inhibitory polypeptide; JP: Japan; MASH: Metabolic dysfunction-associated steatohepatitis; OW: once-weekly; SCD: Sickle cell disease; Sc: subcutaneous; Sema: Semaglutide; T2D: Type 2 Diabetes; US: United States

Financial results – Double digit sales growth; Operating profit impacted by restructuring costs of 9bDKK

	First nine	First nine	Change	Change
In DKK million	months of 2025	months of 2024	(reported)	(CER)
Sales	229,920	204,720	12%	15%
Gross profit	186,280	173,222	8%	12%
Gross margin	81.0%	84.6%		
Sales and distribution costs	(48,421)	(43,400)	12%	15%
Percentage of sales	21.1%	21.2%		
Research and development costs	(37,391)	(34,260)	9%	10%
Percentage of sales	16.3%	16.7%		
Administration costs	(4,420)	(3,696)	20%	22%
Percentage of sales	1.9%	1.8%		
Other operating income and expenses	(126)	(264)	N/A	N/A
Operating profit	95,922	91,602	5%	10%
Operating margin	41.7%	44.7%		
Financial items (net)	433	32	N/A	N/A
Profit before income tax	96,355	91,634	5%	N/A
Income taxes	(20,812)	(18,876)	10%	N/A
Effective tax rate	21.6%	20.6%		
Net profit	75,543	72,758	4%	N/A
Diluted earnings per share (DKK)	16.99	16.29	4%	N/A

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Financial outlook for 2025

	Expectations 5 November 2025	Most recent expectations communicated	
Sales growth – at CER	8 to 11%	8% to 14% ¹	
Sales growth - reported	Around 4 percentage points lower	Around 3 percentage points lower ¹	
Operating profit growth – at CER	4% to 7%	4% to 10% ²	
Operating profit growth - reported	Around 6 percentage points lower	Around 5 percentage points lower ¹	
Financial items (net)	Gain of around DKK 2.6 billion	Gain of around DKK 1.6 billion ¹	
Effective tax rate	21% to 23%	21% to 23% ¹	
Capital Expenditure (CAPEX)	Around DKK 60 billion	Around DKK 65 billion ¹	
Free cash flow	DKK 20 to 30 billion	DKK 9 to 19 billion ³	

¹Expectation as of 6 August 2025, company announcement no. 20/2025 refers. ²Expectation as of 10 September 2025, company announcement no. 26/2025 refers. ³Expectation as of 9 October 2025, depending on the timing of closing of Akero Therapeutics acquisition, company announcement no. 27/2025 refers. CER: Constant exchange rates

Note: The financial outlook assumes of a continuation of the current business environment and given the current scope of business activities and has been prepared assuming that currency exchange rates remain at the level as of 30 September 2025

Strategic aspirations 2025



Financials

Deliver solid sales and operating profit growth

- Drive operational efficiencies across the value chain to enable investments in future growth assets
- Deliver free cash flow to enable attractive capital allocation to shareholders



- Further raise the innovation bar for Diabetes treatment
- Develop a leading portfolio of superior treatment solutions for Obesity
- Strengthen and progress the Rare disease pipeline
- Establish presence in Cardiovascular & Emerging Therapy areas



Commercial execution

- Strengthen Diabetes leadership aim at global value market share of more than 1/3
- More than 25 billion DKK in Obesity sales by 2025
- Secure a sustained growth outlook for Rare disease



Purpose and sustainability (ESG)

- Progress towards zero environmental impact
- Being respected for adding value to society
- Being recognised as a sustainable employer

Investor presentation First nine months of 2025

Investor contact information

Share information

Novo Nordisk's B shares are listed on the stock exchange in Copenhagen under the symbol 'NOVO B'. Its ADRs are listed on the New York Stock Exchange under the symbol 'NVO'.

For further company information, visit Novo Nordisk on: www.novonordisk.com

Upcoming events

14 November 2025	Extraordinary General meeting
4 February 2026	Financial statement for 2025
26 March 2026	Annual General meeting
6 May 2026	Financial results for the first three months of 2026
5 August 2026	Financial results for the first six months of 2026
4 November 2026	Financial results for the first nine months of 2026

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Appendix

Novo Nordisk corporate strategy

Diabetes care

GLP-1

Insulin

Obesity care

Rare disease

Cardiovascular & Emerging Therapy Areas

Regional information

Financials and Product Supply

Sustainability

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Novo Nordisk Corporate Strategy

Diabetes

Strengthen leadership by offering innovative medicines and driving patient outcomes



Obesity

Strengthen leadership through market development and by offering innovative medicines and driving patient outcomes

Rare disease

Secure a leading position by leveraging full portfolio and expanding into adjacent areas



Cardiovascular & emerging therapy areas

Establish position in cardiovascular disease and build a presence in emerging therapy areas

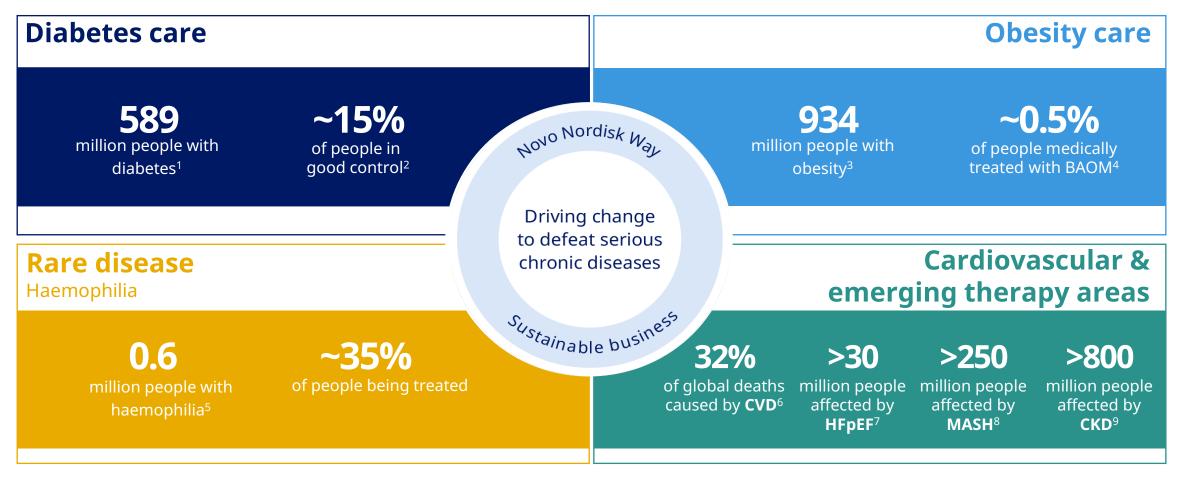
Diabetes and obesity remain the key priority areas in the corporate strategy

Therapy area priorities	Portfolio focus	Investment approach
1 Diabetes Obesity	Broad and deep	Key investment focus
2 CVD RBD	Multiple targets in key segments	Invest to build competitive pipelines
3 MASH RED CKD	Selective, based on potential and synergies	Targeted investment allocation
4 AD/PD	Opportunistic and trigger-based	Targeted investment allocation

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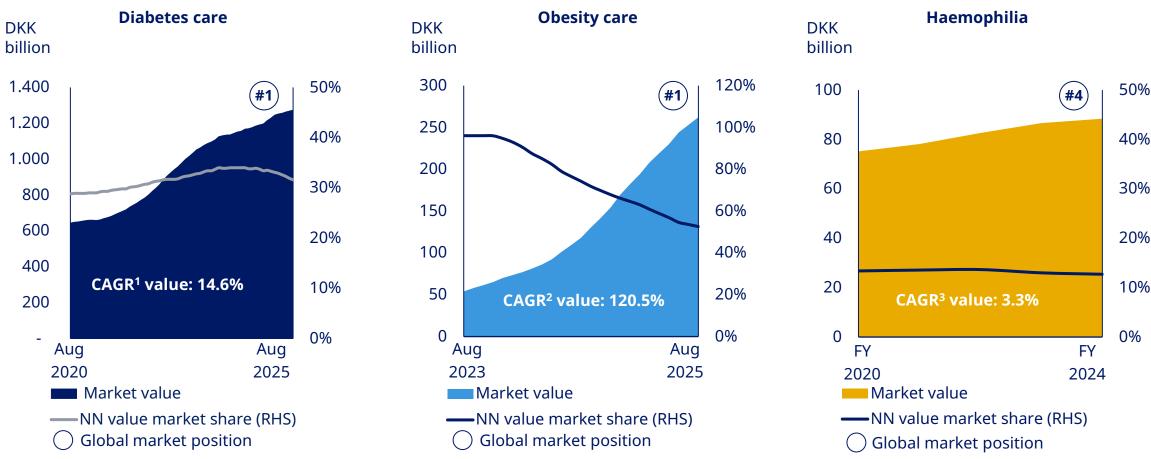
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Innovation starts with addressing unmet needs, improving outcomes and reaching more patients



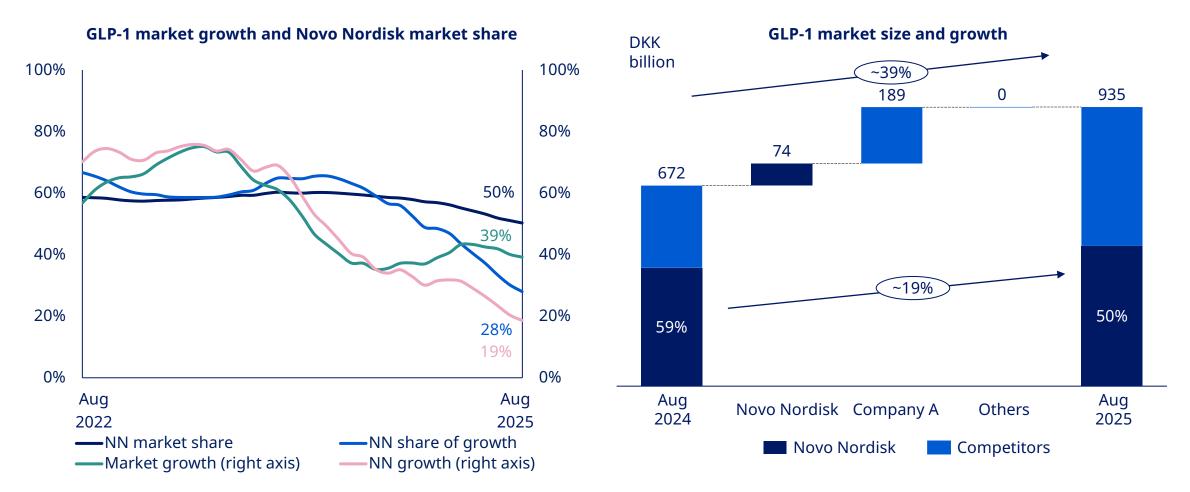
¹International Diabetes Federation: Diabetes Atlas 11th edition, 2025; ²Real-world studies indicate between 30-55% of patients reach HbA_{1c} target <7% .e.g. https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4388968/, taking 42.5% in good control of treated people; 3NHANES (2013-2014, 2015-2016, 2017-2020, 2021-2023), UN World Population Prospects report, WHO, IDF World Diabetes Atlas, World Obesity Atlas and PADAWA Analysis; 4IQVIA as of Nov'24 5WFH annual survey 2020 (120 of 147 countries responded): Prevalence by calculating expected number of patients using 20.9 per 100.000 in haemophilia - Identified patients as proxy for receiving some sort of treatment; 6WHO. Cardiovascular Diseases 2023; 7Chris | Kapelios et al Cardiac Failure Review 2023;9:e14.; 8Younossi ZM et al. Hepatology. 2023;77:1335-1347; 9Kovesdy CP. Epidemiology of chronic kidney disease: an update 2022. Kidney Int Suppl (2011). 2022 Apr;12(1):7-11 BAOM: Branded Anti Obesity Medication; CKD: Chronic kidney disease; CVD: Cardiovascular disease; HFpEF: Heart failure with preserved ejection fraction; MASH: Metabolic dysfunction-associated steatohepatitis; WHO: World Health Organization

Novo Nordisk has leading positions in diabetes, obesity and haemophilia



¹CAGR for 5-year period ² CAGR for 2-year period ³ CAGR for 5-year period NN: Novo Nordisk; RHS: Right-hand side

Total Global GLP-1 diabetes and branded obesity market share and growth



Novo Nordisk®

Novo Nordisk holds solid patent protection and competitive advantages

Novo Nordisk's position is protected by patents and value chain setup

EU/US patent protection¹

OZEMPIC* semaglutide injection	2031/32²
RYBELSUS° semaglutide tablets	2031/2032 ^{2,3}
Fiasp° fast-acting insulin aspart	2030 ⁴
esperoct [®]	2034/322
Xultophy* insulin deputule: //iragluide [/DNA origin] injection	2028/29
insulin degludec [rDNA origin] injection	2028/29
70% insulindegludes and 30% insulin aspart [rONA origin] rijection	2028/29
refixia	2027/28
SOGROYA° somapacitan	2036/34

Novo Nordisk holds competitive advantages compared to biosimilars



Research & Development

- Need to show comparability in PK/PD trials
- Strict regulatory requirements in the EU and the US
- Requirement for both drug and device offering



Commercialisation

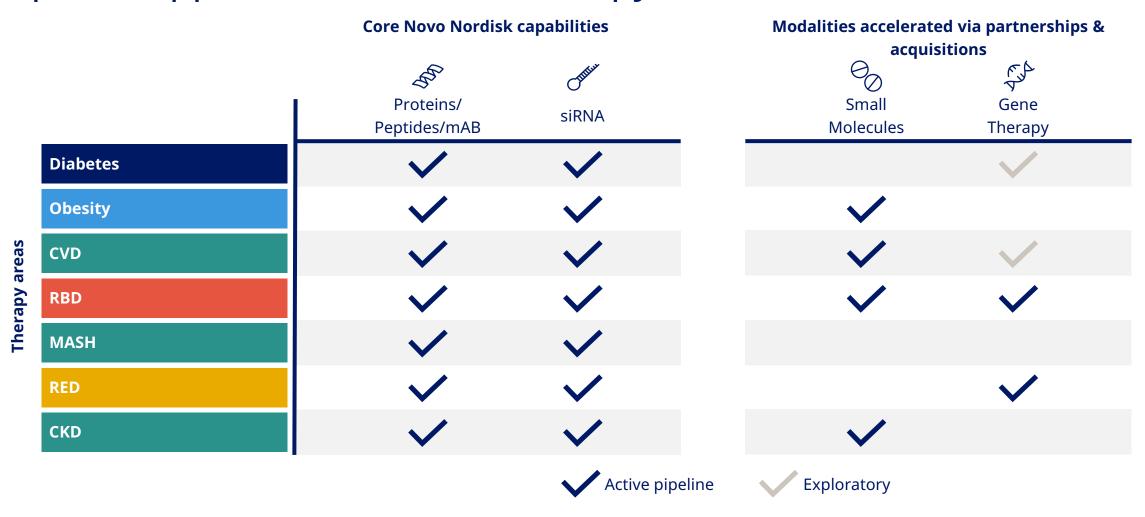
- Large and fragmented target audience
- Cost pressure from payers
- · On-going conversion to next-generation drugs and slow market dynamics



Manufacturing

- Economies of scale
- Upfront CAPEX requirements with delayed ROI
- Decades of experience with high volume production of core yeast and mammalian API platforms

Core capabilities together with additional drug modalities open up new opportunities across therapy areas



siRNA platform expected to deliver and mature across therapy areas in alignment with corporate strategy

Progress with the siRNA platform



12 phase 1 trial initiations with GalXCTM since 2017



Rivfloza[™] the first Novo Nordisk siRNA drug, approved in 2023

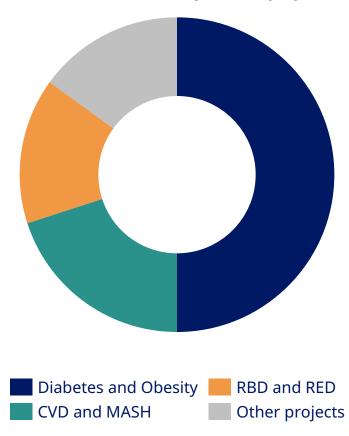


3 phase 1 trial initiations with GalXC-Plus™



More than 50% of upcoming phase 1 trials expected to be with GalXC-Plus™

Distribution of siRNA portfolio projects



Phase 1 initiation ambition with siRNA



... phase 1 initiations on average per year across disease areas with the siRNA platform is

on track

Phase 1 aspiration of bringing more targets from research to development faster is on track for 2025

Key drivers increasing number of phase 1 initiations



Increased investments across portfolio



Target discovery engine delivers targets that are relevant to human disease

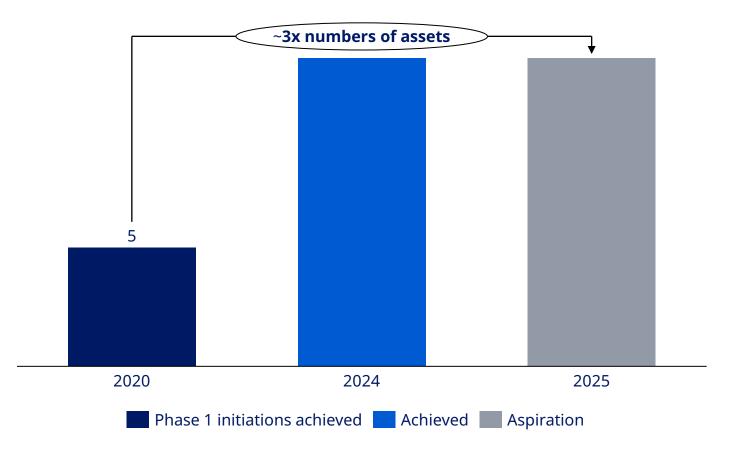


Leverage AI/digital capabilities throughout drug discovery process



Early pipeline growth delivers more phase 1 opportunities

Number of phase 1 initiations in 2020 and aspirations towards 2025



Partnerships and acquisitions support future research and development



Rivfloza^{®13}
Norditropin[®]
Sogroya[®]

Pipeline supports significant growth opportunities across all four strategic focus areas

PHASE 1	PHASE 2	PHASE 3	SUBMITTED	APPROVED
NN1644 – GSI	NN9541 – OW GIP/GLP-1 co-agonist	NN9388 – CagriSema	NN1436 – Insulin Icodec³	Tresiba [®]
NN1471 – Pumpsulin	NN9506 – FUSE ¹	NN9838 – CagriSema	NN1535 – Icosema²	Xultophy®
NN9638 – Amylin 355	NN9440 – Monlunabant	NN9833 – Cagrilintide 2.4 mg	STRIDE – Semaglutide 1.0 mg in PAD	Awiqli ^{®9}
NN9839 – Amylin 1213	NN9490 – Sc. Amycretin	NN6535 – Oral Semaglutide 14.0 mg in AD	STEP HFpEF – Semaglutide 2.4 mg ⁴	Levemir®
NN9559 – UBT251 (GGG tri-agonist)	NN9487 – Oral Amycretin	NN6018 – Ziltivekimab in ASCVD	NN9932 – Oral Semaglutide 25 mg ⁵	Ryzodeg®
NN4005 – SLC25A5 in MASH	NN9440 – Monlunabant	NN6018 – Ziltivekimab in HFpEF	NN9536 – Semaglutide 7.2 mg ⁶	NovoMix®
NN6022 – Ventus NLRP3i in CVD	NN9505 – FUSE ¹	NN6018 – Ziltivekimab in AMI	NN7415 – Concizumab, HA/HB ⁷	Fiasp [®]
NN6537 – CNP in HF	NN9662 – Triple	NN6019 – ATTR Cardiomyopathy	NN7769 – Mim8 in HA ⁸	NovoRapid®
NN6705 – NLRP3 in MASH	NN9490 – Sc. Amycretin	SYNCHRONY – Efruxifermin in MASH ¹⁴		Rybelsus ^{®10}
NN7442 - Inno8	NN9487 – Oral Amycretin	NN7535 – Etavopivat in SCD		Ozempic [®]
NN7614 – TMPRSS6 RNAi	NN6706 – CDR132L	Other PHASE 3 trials		Victoza [®]
	NN7533 – NDec in SCD	FOCUS – Semaglutide 1.0 mg in diabetic retinopathy		Wegovy ^{®11}
	NN7536 - Etavopivat in Thalassemia			Saxenda®
	Zaltenibart ¹⁴			NovoSeven [®]
				NovoEight [®]
				Esperoct [®]
				NovoThirteen [®]
				Refixia [®]
				Alhemo ^{®12}

Diabetes care Obesity care Rare blood disorders Rare endocrine disorders Cardiovascular & Emerging therapy areas

1 In collaboration with GE Heathcare 2 CHMP has adopted a positive opinion of IcoSema 3 Resubmitted for T2D in the US. A 26-week phase 3b trial has been initiated 4 Re-submitted in US with data from FLOW and SOUL in January 2025. STEP HFPEF label update

¹In collaboration with GE Heathcare ²CHMP has adopted a positive opinion of IcoSema ³Resubmitted for T2D in the US. A 26-week phase 3b trial has been initiated ⁴Re-submitted in US with data from FLOW and SOUL in January 2025. STEP HFpEF label update reflected in EU label based on positive CHMP opinion received in Q3 2024 ⁵Submitted for Obesity in the US and the EU ⁶Submitted to EU for HA/HB ⁸Submitted in the EU and in the US for HA with and without inhibitors ⁹Approved in the EU, China, Canada, Australia, Switzerland and Japan ¹⁰Rybelsus CV indication, based on SOUL, approved in the US and has received positive CHMP opinion in the EU ¹¹Wegovy is now approved in the US for MASH ¹²Approved in US for HwI and HA/HB and in the EU for HwI/O ¹³Approved for PH1 by FDA ¹⁴Pending customary closing conditions

AD: Alzheimer's Disease; AMI: Acute myocardial infarction; ASCVD: Atherosclerotic Cardiovascular Disease; ATTR: Transthyretin amyloidosis; GSI: Glucose Sensitive Insulin; HA: Haemophilia A; HF: Heart failure; HFpEF: heart failure with preserved ejection fraction; HwI: Haemophilia with inhibitors; HwI/O: Haemophilia with and without inhibitors; LXR(a): Liver X receptor alpha; MARC1: Mitochondrial amidoxime reducing component 1; MASH: Metabolic dysfunction-associated steatohepatitis; OM: Once monthly; PAD: Peripheral arterial disease; PD: Parkinson's Disease; PH: Primary hyperoxaluria; SC: Subcutaneous; SCD: Sickle cell disease;

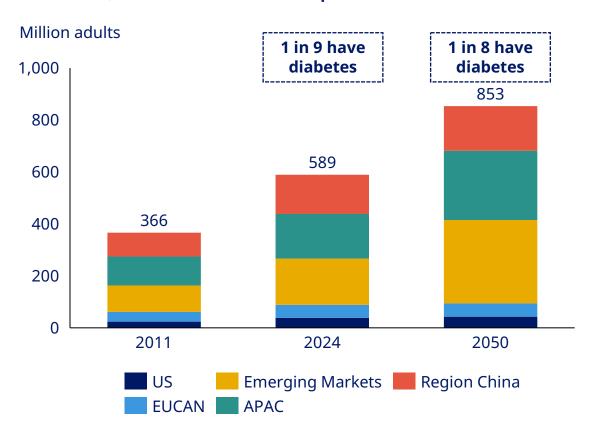
Diabetes care

Disease and market GLP-1 segment Insulin segment



Diabetes is a serious chronic disease with increasing prevalence worldwide and multiple associated comorbidities

In 2050, ~850 million adults are expected to live with diabetes



High unmet medical need remains within T2D and the associated comorbidities1



Mortality:

8 years shorter life expectancy



Cardiovascular disease:

>30% people with T2D affected



Chronic kidney disease:

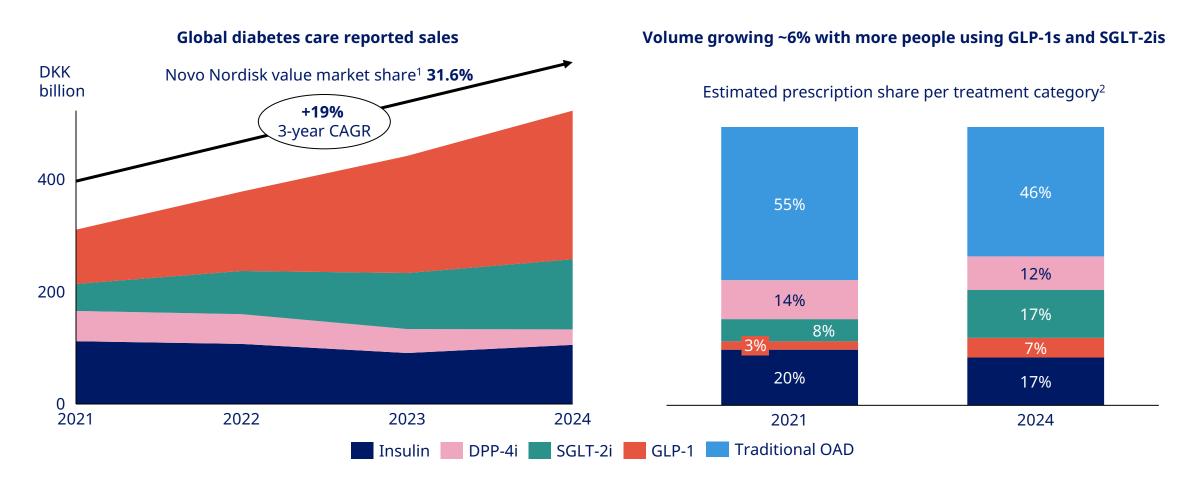
up to ~40% of people with T2D affected²



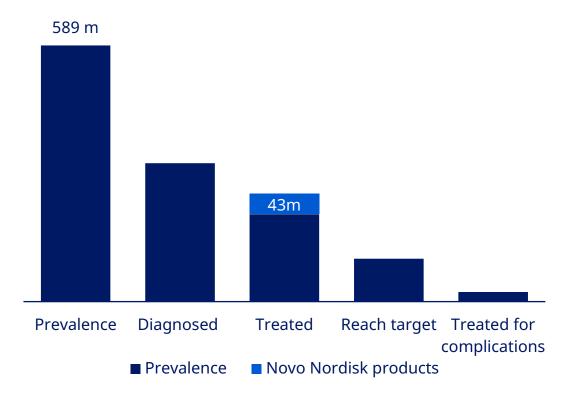
Peripheral artery disease:

>200 million people affected globally of which 20-30% have T2D

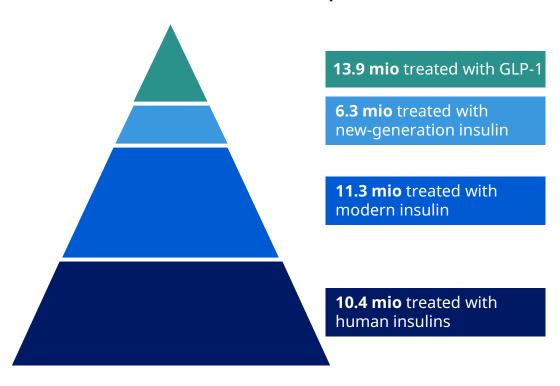
Novo Nordisk is the global leader in the growing diabetes market



1 in 2 adults go undiagnosed and more treated patients should reach their HbA_{1C} target



Of the 589 million, 43.0 million¹ people are treated with **Novo Nordisk diabetes products**



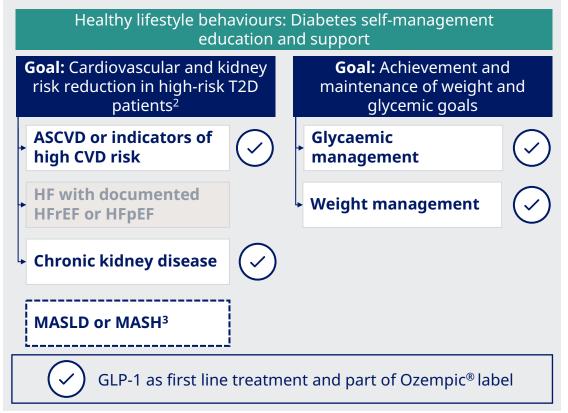
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GLP-1s have positive effects beyond glycaemic control reflected in the treatment guidelines

Medications for treatment of type 2 diabetes

Class	FITICACY	Нуро		Cardiovascular effects	
CldSS		risk		ASCVD	HF
Metformin	High	No	Neutral	Potential Benefit	Neutral
Sulfonylurea	High	Yes	Gain	Neutral	Neutral
TZDs	High	No	Gain	Potential Benefit	Increased risk
DPP-IV inhibitors	Intermediate	No	Neutral	Neutral	Potential risk
SGLT-2 inhibitors	Intermediate	No	Loss	Benefit	Benefit
GLP-1	High	No	Loss	Benefit/ Neutral¹	Neutral
Long-acting insulin	High	Yes	Gain	Neutral	Neutral
Fast-acting insulin	High	Yes	Gain	Neutral	Neutral

2025 ADA guidelines for pharmacologic treatment of adults with type 2 diabetes



¹Benefit: dulaglutide, liraglutide, semaglutide; Neutral: exenatide once weekly, lixisenatide; ²eGFR < 60 mL/min/1.73 m² OR albuminuria (ACR ≥ 3.0 mg/mmol (30mg/g)). Repeat measurement is required to confirm CKD; ³If additional CV/kidney risk reduction/management of other metabolic comorbidities/glycemic lowering is needed

ADA: American Diabetes Association; ASCVD: Atherosclerotic cardiovascular disease; CKD: Chronic kidney disease; CVD: Cardiovascular disease; EASD: European Association for the Study of Diabetes; FDA: The US Food and Drug Administration; HbA_{1c}: Haemoglobin A_{1C} HF: Heart failure; HFrEF; Heat failure with reduced ejection fraction; HFpEF: Heart failure with preserved ejection fraction; Hypo: Hypoglycaemia; MASH: Metabolic dysfunction-associated steatohepatitis; MASLD: metabolic dysfunction-associated steatohepatitis; T2D: Type 2 Diabetes; US: United States

Source: Adapted from: "Standards of Medical Care in Diabetes - 2022" Supplement 1, p.133; diabetes.org. American Diabetes Association.

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Innovation is the focus for strengthening leadership in diabetes

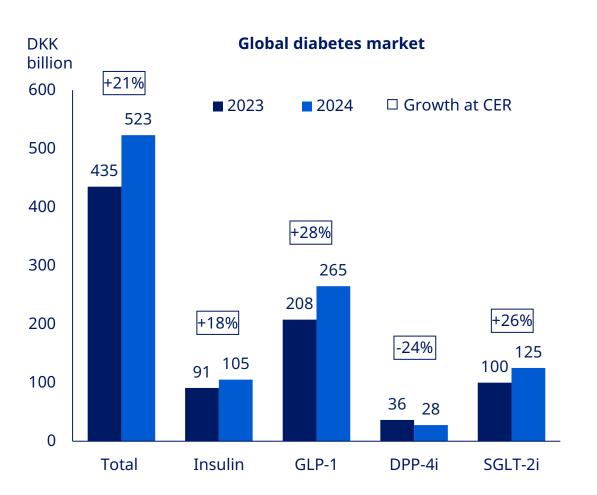
Approach to diabetes innovation

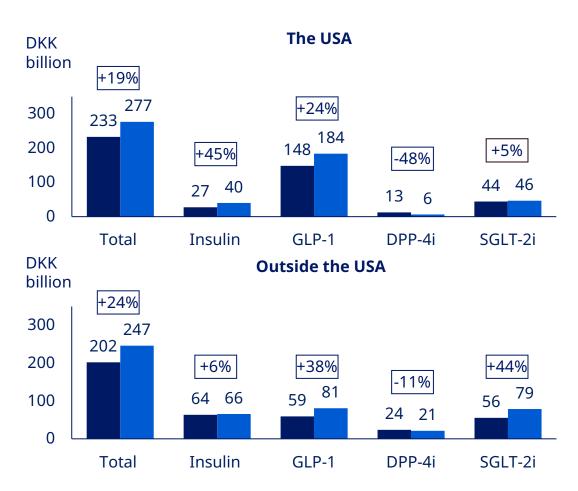
Expand focus beyond HbA_{1c} to cardiometabolic and renal outcomes **Continue exploring preventative** and curative treatments

Novo Nordisk's product portfolio covers all three treatment segments

Key products	Oral anti-diabetic RYBELSUS® semaglutide tablets	Injectable GLP-1 OZEMPIC* semaglutide injection	Insulins Icodec ¹ Once-weekly insulin IcoSema ²
Mature		ViCTOZA® liraglutide injection	TRESIBA* Fiasp* fast-acting insulin aspart Xultophy* RYZODEG*
Pipeline ³	Oral semaglutide 25/50 mg ⁴ Oral amycretin	CagriSema Sc amycretin OW GLP-1/GIP	

The total branded diabetes market has a global value of DKK ~523 billion annually





Novo Nordisk®

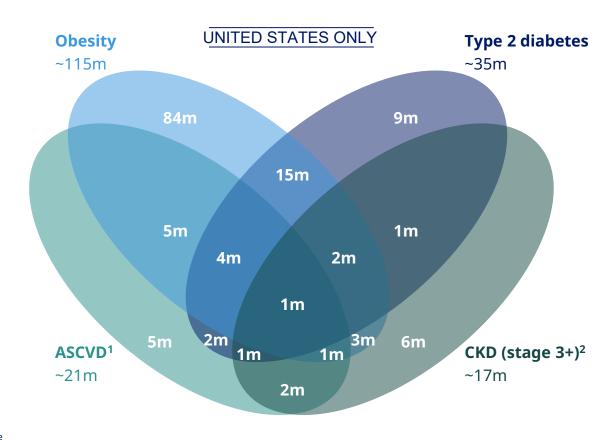
GLP-1 mechanism of action and potential therapeutic opportunities

GLP-1 mechanism of action

Creates sense of satiety in the **brain** Reduces Slows glucose gastric release emptying from the Stomach liver

Increases insulin secretion in the pancreas

Patient overlaps for key focus areas in type 2 diabetes



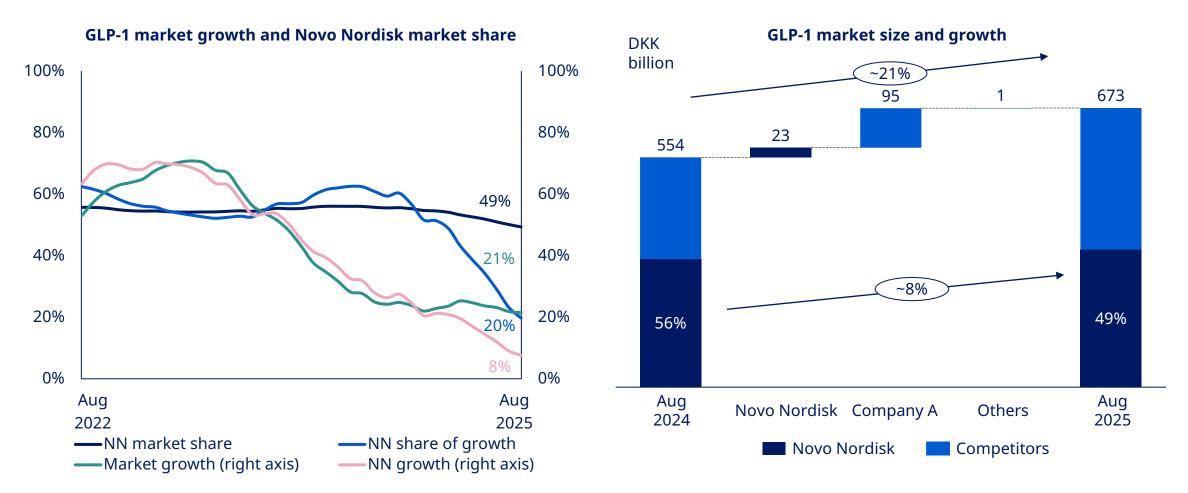
¹Myocardial infarction, stroke and coronary heart disease ²eGFR <60 ml/min/1.73m² ³On top of cardiovascular standard of care

Pancreas

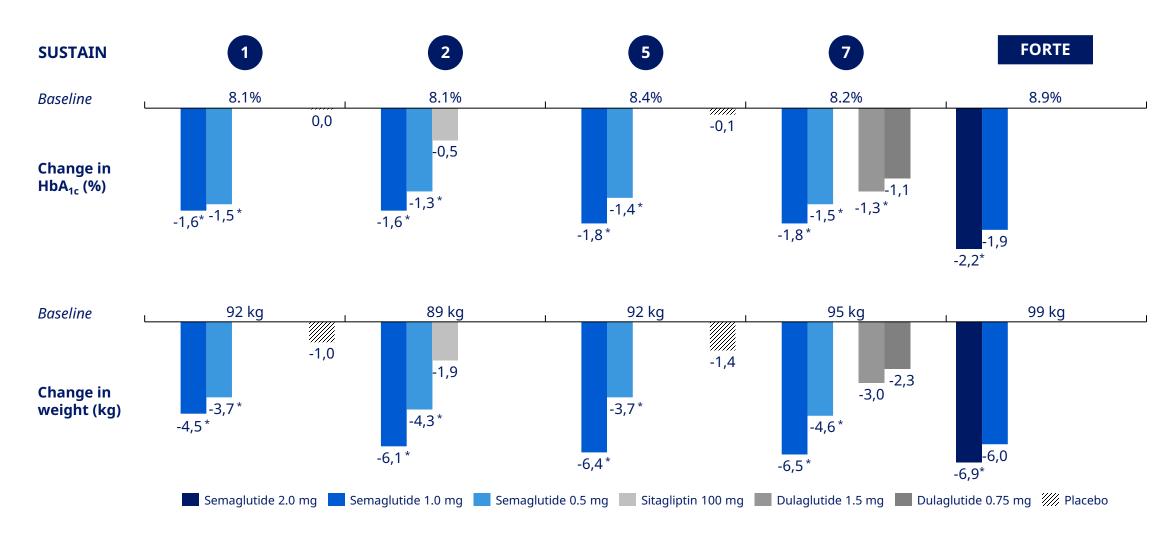
ADA: American Diabetes Association; ASCVD: Atherosclerotic cardiovascular disease; CKD: Chronic kidney disease; CV: Cardiovascular; EASD: European Association for the Study of Diabetes; HbA_{1.}: Haemoglobin A_{1.0}; HF: Heart failure; HFrEF; Heart failure with reduced ejection fraction; HFpEF: Heart failure with preserved ejection fraction

Note: Prevalence overlaps have been estimated on patient-level data from NHANES. Post-estimation adjustments have been undertaken to match certain key metrics as reported by publicly available sources. Numbers are rounded Source: NHANES (waves 2003-2004, 2013-2014, 2015-2016 and 2017-2020); UN World Population Prospects 2022; International Diabetes Federation: Diabetes Atlas 10th edition, 2021; World Obesity Atlas 2023

Total Global diabetes GLP-1 market share and growth



SUSTAIN trials with subcutaneous semaglutide



PIONEER programme with oral semaglutide



QD: once-daily; oral sema: oral semaglutide; T2D: type 2 diabetes

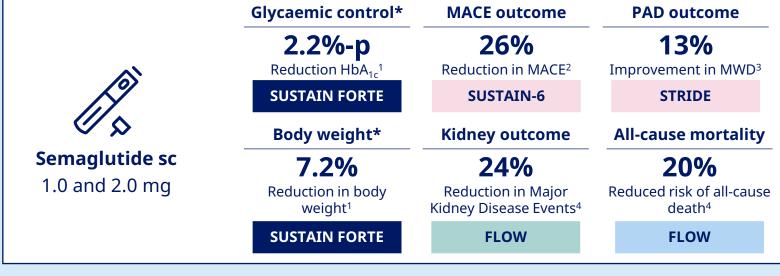
Sitagliptin 100 mg

//// Placebo

Oral semaglutide 50 mg Oral semaglutide 14 mg Oral semaglutide 3 mg

Oral semaglutide 25 mg Oral semaglutide 7 mg Empagliflozin 25 mg

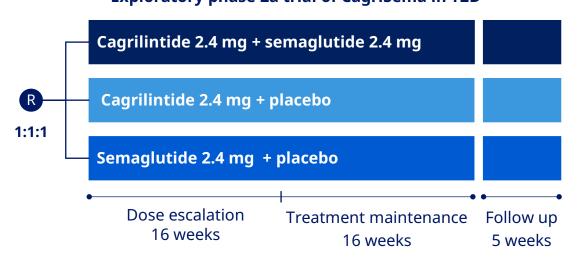
Semaglutide has produced a comprehensive body of evidence and clinical outcome data for a GLP-1 in type 2 diabetes





Phase 2 trial for CagriSema in people with type 2 diabetes was successfully completed in Q3 2022

Exploratory phase 2a trial of CagriSema in T2D

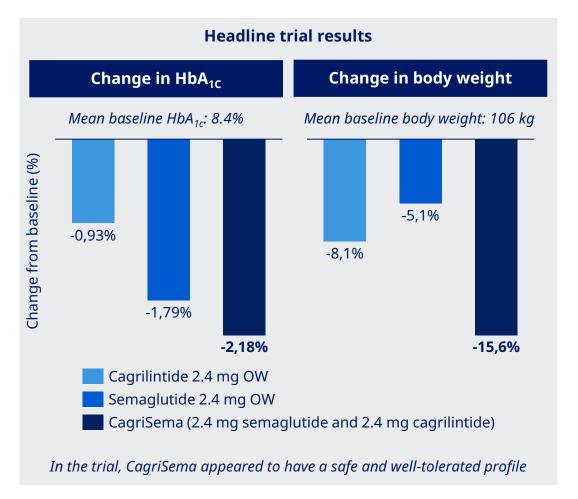


Primary endpoint:

Change from baseline (week 0) to week 32 in HbA_{1c}

Inclusion criteria (92 people):

- Type 2 diabetes
- HbA_{1c} 7.5–10.0%
- Metformin +/- SGLT2i
- BMI ≥27 kg/m2



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Phase 3 trial programme with CagriSema in type 2 diabetes, REIMAGINE, was initiated in Q3 2023

CagriSema characteristics

First nine months of 2025



CagriSema is a fixed dose combination of injectable cagrilintide 2.4 mg and semaglutide 2.4 mg



Phase 3a programme with CagriSema in T2D:

- Aims to confirm efficacy and safety across four global trials
- Expected completion during 2025/2026

Global phase 3 trial programme

REIMAGINE 1 vs placebo

- **180 patients** with T2D
- 40-week vs. placebo
- Primary endpoint: HbA_{1c}

REIMAGINE 2 FDC trial

- 2700 patients with T2D, MET +/- SGLT-2i
- **68-week** vs. semaglutide, cagrilintide and placebo
- **Primary endpoint**: HbA_{1c} and bodyweight

REIMAGINE 3 Add-on to insulin

- 270 patients with T2D, Basal insulin +/- MET
- 40-week vs. placebo
- Primary endpoint: HbA_{1c}

REIMAGINE 4 **H2H vs tirzepatide**

- 1000 patients with T2D, MET +/- SGLT-2i
- **68-week** vs. tirzepatide
- **Primary endpoint**: HbA_{1c} and bodyweight

REDEFINE 3 **CVOT - shared with**

obesity programme

- 7000 patients¹
- **Event driven**
- **Primary endpoint**: 3-point MACE

2023

2024

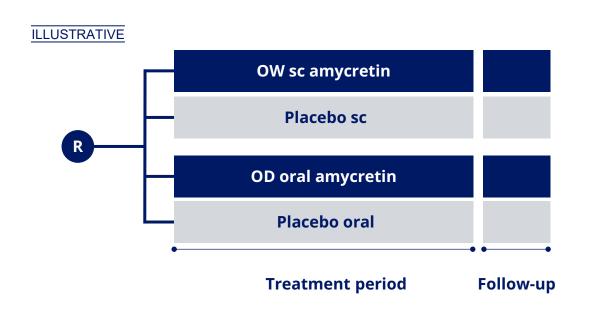
2025

2026

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Amycretin phase 2 trial with oral and subcutaneous administration in people with type 2 diabetes has been initiated

Phase 2 amycretin trial design



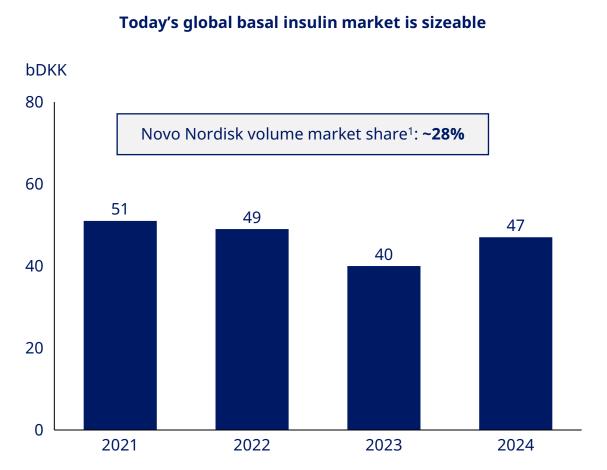
Objective

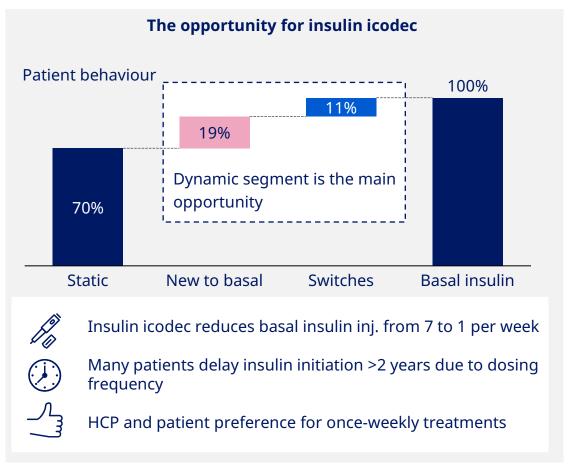
 Demonstrate the dose-response relationship of amycretin for change in HbA_{1c} from baseline in participants with type 2 diabetes

Proposed key endpoints

- Change in HbA1c (%-point) from baseline
- Relative change in body weight (%) from baseline

Insulin icodec holds potential to be the insulin of choice for people living with type 2 diabetes starting basal insulin treatment





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Once-weekly insulin icodec appeared to be effective and to have a safe profile in the phase 3 ONWARDS programme

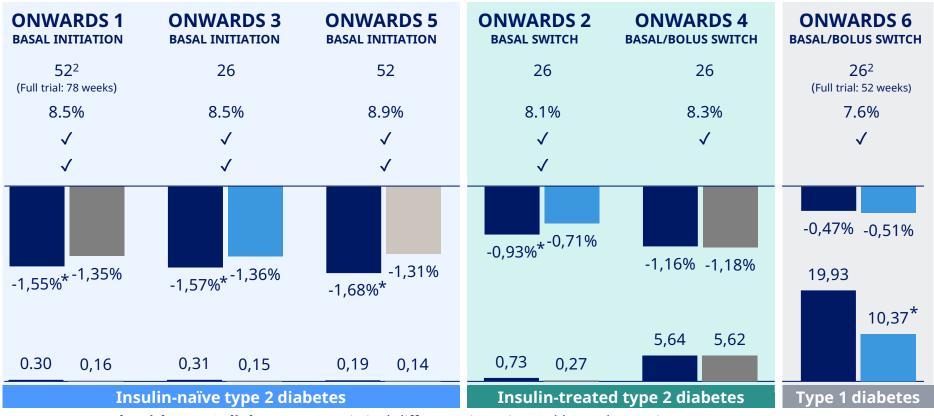
Trial duration (weeks)

Baseline HbA_{1c} (%) Non-inferiority confirmed

Superiority confirmed

Estimated change from baseline in HbA_{1c} (%)

Hypoglycaemia event rates1



In people with type 2 diabetes: No statistical difference in estimated hypoglycaemia events

Once-weekly insulin icodec Once-daily insulin glargine U100 Once-daily insulin degludec Once-daily basal insulins

*Statistically significant. 1 Severe or clinically significant hypoglycaemia events (blood glucose <3 mmol/L) per patient year, included for end of trial/end main phase in-trial. 2 Duration refers to trial main phase. ONWARDS 1: QW insulin icodec vs QD insulin glargine U100 both with non-insulin anti-diabetic treatment in insulin-naïve people with T2D; ONWARDS 2: QW insulin icodec vs QD insulin degludec in people with T2D switching from a QD insulin; ONWARDS 3: QW insulin icodec vs QD insulin degludec in insulin-naïve people with T2D; ONWARDS 4: QW insulin icodec vs QD insulin degludec both with mealtime insulin in people with T2D treated with basal and bolus insulin; ONWARDS 5: QW insulin icodec vs QD basal insulin with an app providing dosing recommendation in insulin-naïve people with T2D; ONWARDS 6: QW insulin icodec vs QD insulin degludec both with mealtime insulin in people with T1D T1D: Type 1 diabetes; T2D: Type 2 diabetes. Note: Overview refers to primary end-points in main phases of trials

COMBINE 3 headline trial results IcoSema vs Insulin glargine U100 and insulin aspart in subjects w/T2D Change in HbA_{1C} Change in body weight *Mean baseline HbA*₁*:* 8.3% Mean baseline body weight: 85.8 kg N = 679IcoSema ± OAD(s) Change from Change from baseline (%) 3,2 R $IGlar + IAsp \pm OAD(s)$ 1:1 -1.4% -1.5% -3.6* 5 weeks IcoSema IGlar + Iasp 52 weeks follow-up **COMBINE 1 headline trial results COMBINE 1 - IcoSema vs Insulin icodec in subjects with T2D** Change in HbA_{1C} Change in body weight *Mean baseline HbA*₁*c*: 8.2% Mean baseline body weight: 84.5 kg N=1291 IcoSema ± OAD(s) Change from Change from baseline (kg) baseline (%) 1,9 R Insulin icodec ± OAD(s) 1:1 -0.9% -1.6%* -3.7* 5 weeks 52 weeks IcoSema Insulin icodec

follow-up

Novo Nordisk®

Development pipeline addresses unmet need in diabetes care by further raising the innovation bar

Further raise the innovation bar

Diabetes development pipeline¹

Our key focus areas	
8 m	Address significant unmet need
53	Develop next-generation treatments
	Continued generation of outcomes data

	Project	Phase
	GLP-1 diabetes ²	Marketed
	Premix insulins ⁴ Ma	Marketed
		Marketed
		Marketed
	Awiqli®6	Marketed
	Icosema	Submitted
Diabetes	SOUL (oral semaglutide 14.0 mg CVOT)	Approved
Diabetes	STRIDE ⁷ (semaglutide 1.0 mg in PAD)	Submitted
	CagriSema (2.4 mg/2.4 mg)	Phase 3 ongoing
	sc. amycretin OW and oral OD	Phase 2 ongoing
	Monlunabant	Phase 2 ongoing
	OW GIP/GLP-1	Phase 2 ongoing
	FUSE ⁹ - Peripheral focused ultrasound	Phase 2 to be initiated
	GSI	Phase 1 ongoing
	Pumpsulin	Phase 1 ongoing

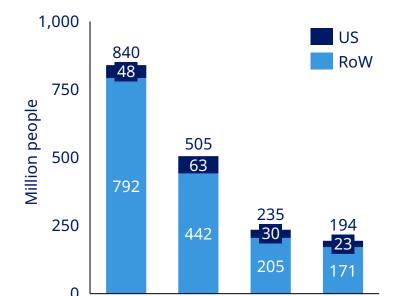
Obesity care

Obesity disease background
Obesity market development
Innovation



Obesity is a serious chronic disease with a large unmet medical need that requires innovative treatment options

More than 1.7 billion people is living with overweight or obesity globally



30-35

35-40

BMI categories

40+

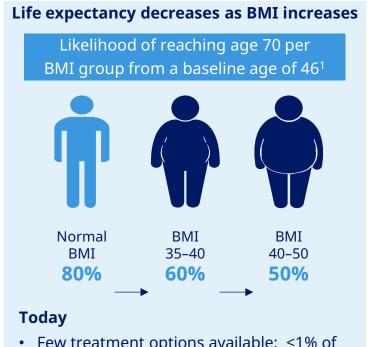
27-30

Obesity is associated with more than 200 different complications









- Few treatment options available: <1% of global obese population on a branded AOM
- 2025 ACC clinical guidance for weight management in patients where treatment may provide CV benefit

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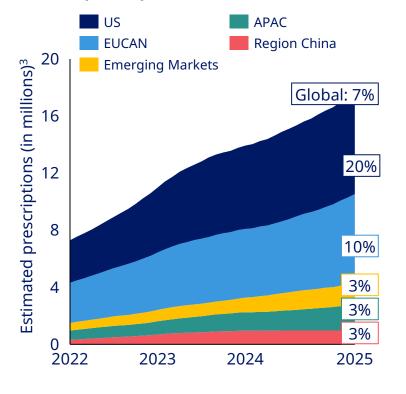
The high unmet need in diabetes and obesity and low market penetration to-date makes unlocking the market a key priority

Global diabetes and obesity unmet need

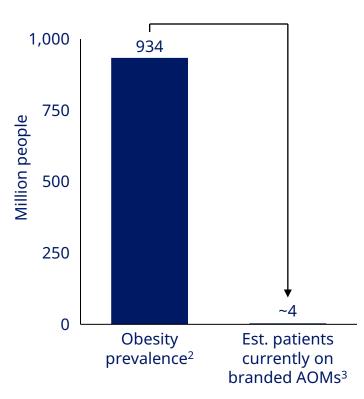


- >550 million people live with diabetes globally, with over 90% outside of the US¹
- >900 million people with obesity globally, with around 90% outside of the US²

Globally, ~7% of total estimated diabetes prescriptions are for a GLP-1



Less than 1% of people with obesity globally are treated with branded AOMs



Diabetes Atlas 11th edition, 2025, including Type 1 and Type 2 Diabetes. NHANES (2013-2014, 2015-2016, 2017-2020, 2021-2023), UN World Population Prospects report, WHO, IDF World Diabetes Atlas, World Obesity Atlas and PADAWA Analysis. Based on IQVIA MIDAS, Aug 2025 data - In ex-US countries in Itripation is categorised under GLP-1 diabetes only in IQVIA data, despite having indications for diabetes and obesity in most launched countries in IQVIA.

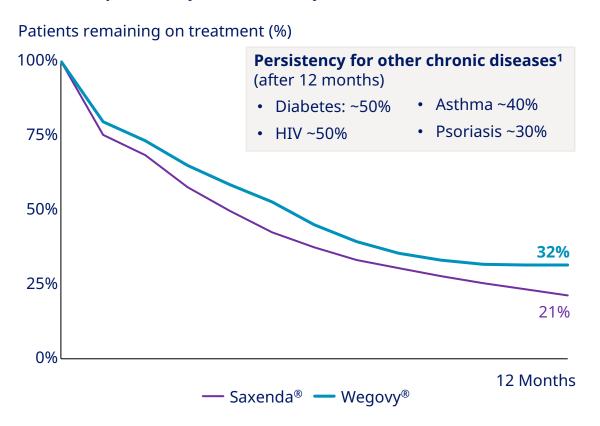
APAC: Japan, Korea, Oceania and Southeast Asia; AOM: Anti-Obesity Medications; Emerging Markets: mainly Latin America, Middle East and Africa; EUCAN: Europe and Canada; Region China: Mainland China, Hong Kong and Taiwan; US: United States.

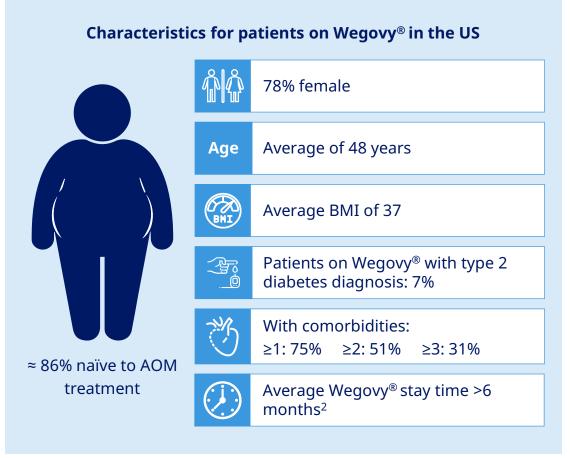
Note: the estimated GLP-1 share of prescriptions is based on volume packs from IQVIA. Volume packs are converted into full-year patients/prescriptions based on WHO assumptions for average daily doses or if not available, Novo Nordisk assumptions.

It is possible for a patient to have a prescription for more than one diabetes treatment.

Novo Nordisk is broadening focus from solely weight loss to improving health for patients with overweight or obesity

Patient persistency on anti-obesity medications after 12 months

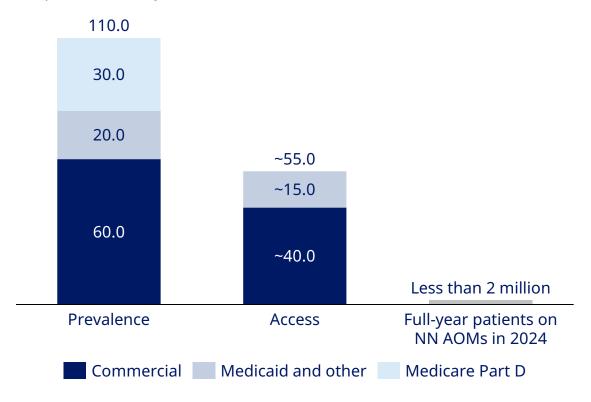




Novo Nordisk has affordable access to 55 million people with obesity for Wegovy®

~55 million people with obesity have Wegovy® coverage in the US

People with obesity (millions)



Progress across all channels in early 2025

Commercial

- ✓ Formulary access and continued employer opt-in
- ✓ > 85% of patients pay \$50 or less per prescription

Medicaid and other

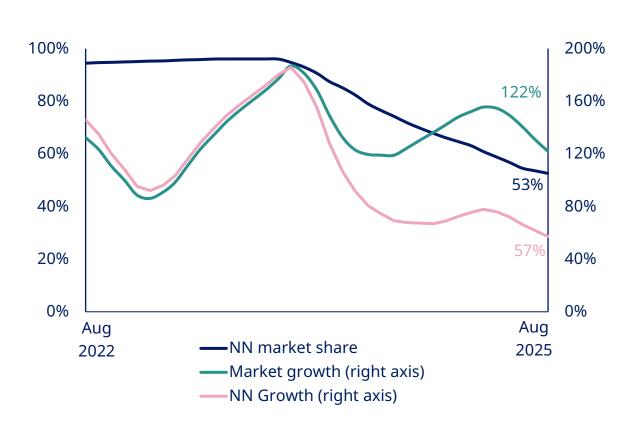
- ✓ **Federal coverage:** Examples include DoD, veteran affairs, and Indian Health service
- ✓ **Medicaid states:** Coverage of Wegovy® for CV patients continues to grow; >30 states programs cover Wegovy®

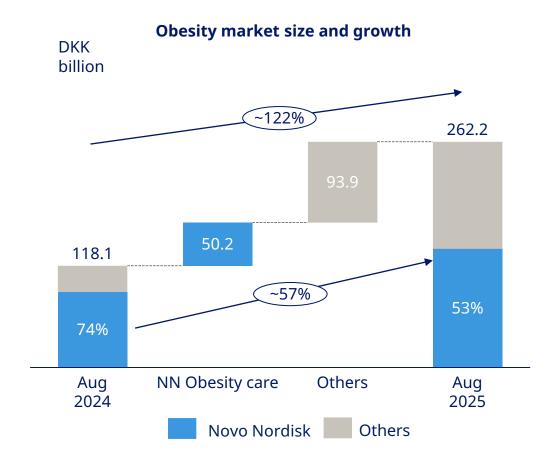
Medicare Part D

- Reimbursement of AOMs for obesity still prohibited by law
- CMS now allowing reimbursement in Part D for AOMs with a CV indication

Global obesity market growth has been accelerating with Novo Nordisk capturing the majority of growth

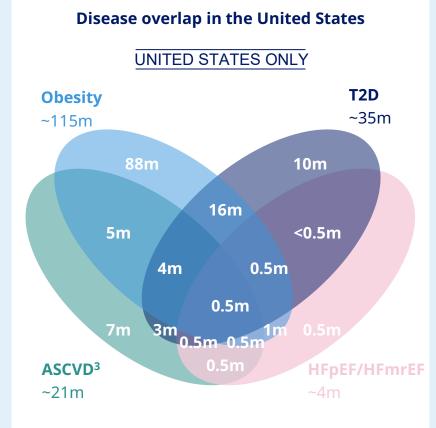
Obesity market growth and Novo Nordisk value market share

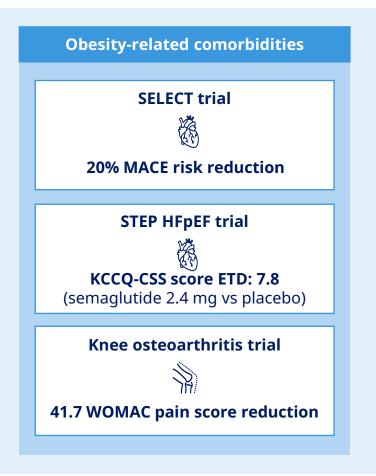




In clinical trials, semaglutide 2.4 mg has demonstrated an impact on comorbidities that overlap with obesity

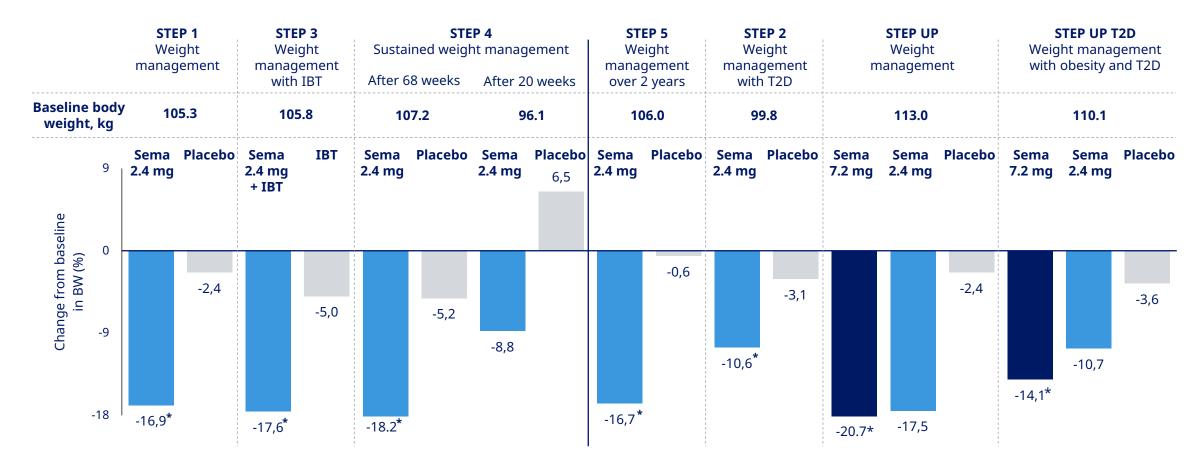






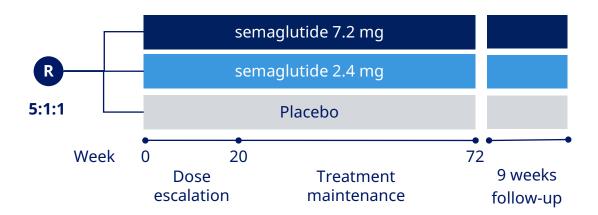
1Trial product estimand; 2Treatment policy estimand; 3Myocardial infarction, stroke and coronary heart disease; ASCVD: Atherosclerotic cardiovascular disease; MACE: Major adverse cardiovascular events; ETD: Estimated treatment difference; HFpEF: Heart failure with preserved ejection fraction; HFmrEF: Heart Failure with Mid-Range Ejection Fraction; WOMAC: The Western Ontario and McMaster University Osteoarthritis index. Note: Prevalence overlaps are estimated on patient-level data from NHANES. Post-estimation adjustments have been undertaken to match certain key metrics as reported by publicly available sources. Numbers are rounded Source: NHANES (waves 2003-2004, 2013-2014, 2015-2016 and 2017-2020); UN World Population Prospects 2022; International Diabetes Federation: Diabetes Atlas 10th edition, 2021; World Obesity Atlas 2023

Across the STEP and STEP UP trials, a weight loss of up to 20.7% was reported for people treated with sc semaglutide



In STEP UP, semaglutide 7.2 mg achieved 20.7% weight loss and around one third of participants achieved ≥25% weight loss

STEP UP enrolled 1,407 people with obesity¹



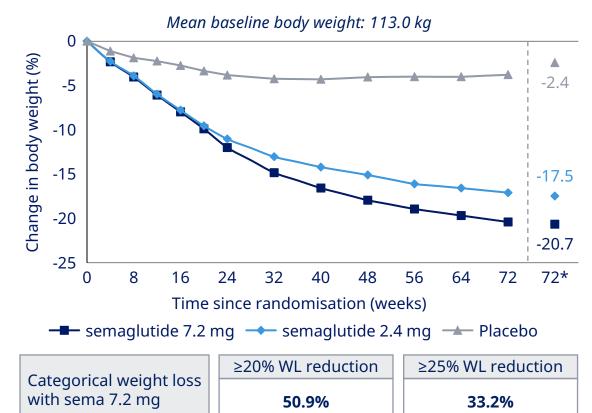
Trial objective

Confirm superiority of sema 7.2 mg vs placebo

Co-primary endpoint

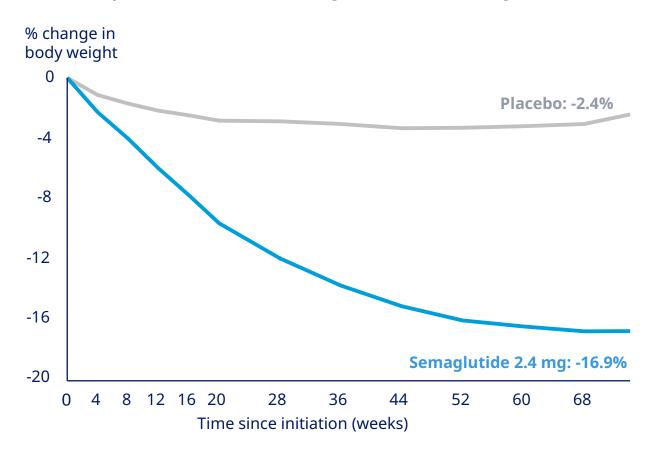
- Relative change in body weight (%) from baseline to 72 weeks
- Achievement of ≥ 5% weight loss

Weight loss for semaglutide 7.2 mg in STEP UP trial



In STEP 1, people treated with semaglutide had a superior weight loss of up to 16.9%

The pivotal STEP 1 trial showed greater than 16% weight loss



Data from STEP 1



- Average age 46
- 74.1% women
- Average BMI 37.9 kg/m²



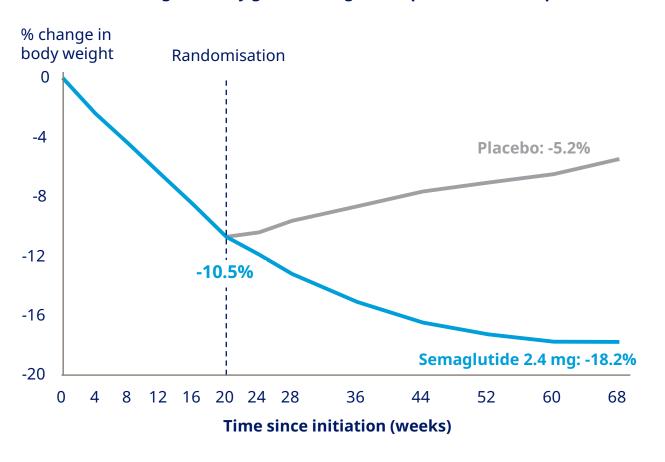
Improvements in lipid profile as well as C-reactive protein



Semaglutide improved health-related quality of life as measured by SF-36 and **IWQoL-lite-CT**

In STEP 4, people treated with semaglutide had a superior weight loss of up to 18.2%

STEP 4 showed significantly greater weight loss post run-in than placebo



Data from STEP 4



- Average age 46
- 79% women
- Average BMI 38.4 kg/m2



Trial highlights that obesity is a chronic disease requiring sustained treatment



Improvements on a panel of cardiovascular risk markers

Semaglutide 2.4 mg showed 20% MACE reduction in the SELECT trial for people with overweight or obesity and established CVD

Key results of the SELECT trial 20% Cardiovascular risk reduction in 3-point MACE













Safety

The safety profile of sc semaglutide 2.4 mg in SELECT was similar to that observed in previous clinical trials with semaglutide

Risk reduction in broad composite endpoint



Semaglutide 2.4 mg reduces the risk of a broad composite endpoint including:

- Cardiovascular death
- Myocardial infarction
- Stroke
- Other death
- Hospitalisation for UA

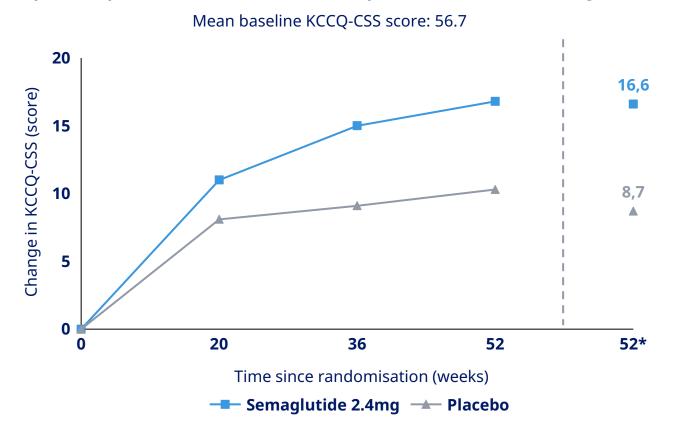
- Coronary revascularisation
- Hospitalisation for heart failure
- 5-point Nephropathy
- Diabetes

Number needed to treat to prevent one additional event

Time	Primary endpoint MACE	Broad composite endpoint
1 year	115 people	20 people
4 years	45 people	9 people

Semaglutide 2.4 mg demonstrated superior improvement on the primary endpoint of KCCQ-CSS vs placebo in the STEP HFpEF trial

Superior improvement in KCCQ-CSS score in patients treated with semaglutide 2.4 mg



Key highlights

Primary endpoints:

 KCCQ-CSS estimated treatment difference between semaglutide 2.4 mg and placebo of 7.8

KCCQ in perspective

Clinicians' assessments of clinical change¹:

• Small: ±5 points

Moderate-to-large: ±10 points

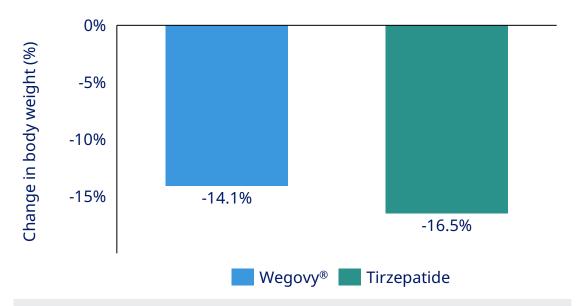
Large-to-very large: ±20 points

Patients' self-classifications of improvements¹:

 Minimal clinically important difference for 'little improvement': 4.5 points

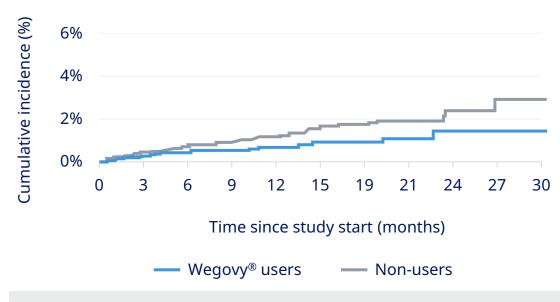
Real world evidence confirms efficacy of Wegovy® and shows 3-point MACE risk reduction of 42%

SHAPE study showed 1-year real-world weight loss in patients with overweight or obesity treated with Wegovy® and tirzepatide



- The SHAPE study included 6,794 patients treated with Wegovy® and 3,122 with tirzepatide
- In a real-world setting, a 2.4%-point weight loss difference between Wegovy® and tirzepatide was seen

SCORE study showed 42% lower relative risk of 3-point MACE in patients using Wegovy® in routine clinical care vs non-users



- The SCORE study included 9,321 patients treated with Wegovy® and 18.642 non-users
- In the SELECT study, semaglutide 2.4 mg demonstrated an 20% risk reduction in 3-point MACE

Oral semaglutide 25 submitted in the US with efficacy and safety profile broadly similar to Wegovy®

OASIS 4 trial enrolled 306 people with overweight or obesity¹



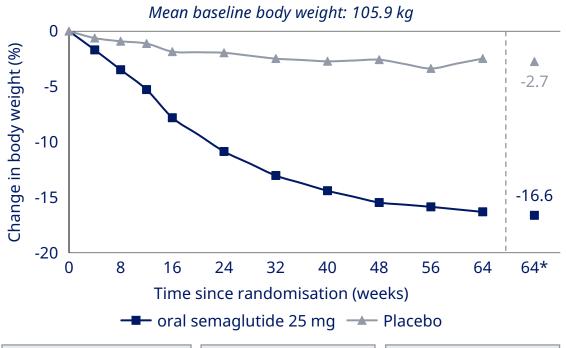
Trial objective

Confirm superiority of once-daily oral semaglutide 25 mg vs placebo

Co-primary endpoint

- Relative change in body weight (%) from baseline to 64 weeks
- Achievement of ≥ 5% weight loss

Weight loss for oral semaglutide 25 mg in OASIS 4 trial



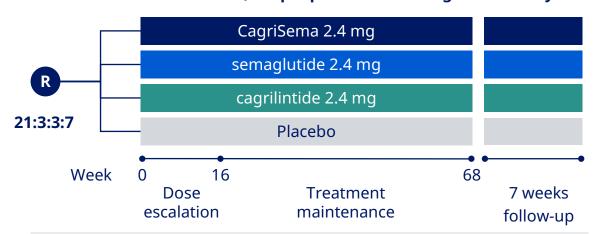
Categorical weight loss with oral sema 25 mg

≥15% WL reduction 56.1%

≥20% WL reduction 34.4%

REDEFINE 1 was the first pivotal phase 3 trial to explore CagriSema in people living with overweight or obesity

REDEFINE 1 enrolled 3,417 people with overweight or obesity¹



Trial objective and design considerations

- Confirm superiority of CagriSema 2.4 mg vs placebo, cagrilintide 2.4 mg and semaglutide 2.4 mg
- Flexible trial protocol allowing dose modifications

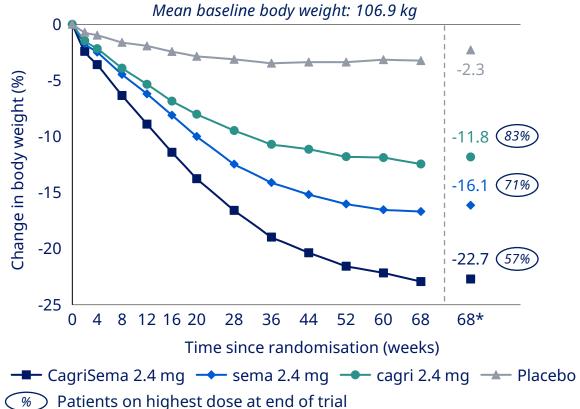
Co-primary endpoint

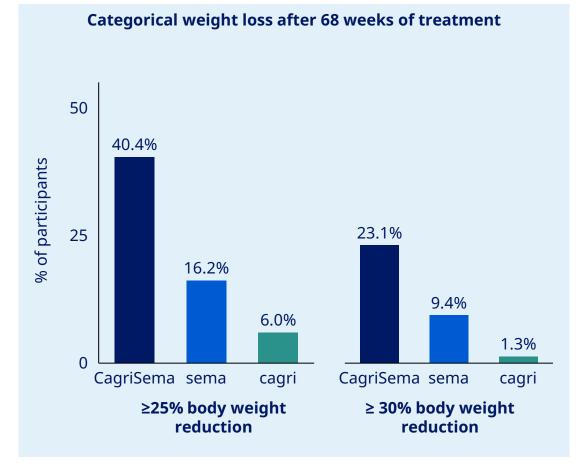
- Relative change in body weight (%) from baseline to 68 weeks
- Achievement of ≥ 5% weight loss

	Female/Male	67.6/32.4%
ŶŴ	Mean age	47 years
	White/Black/Asian/Other	72.0/5.5/18.5/4.0%
	Mean BMI	37.9 kg/m²
BMI	Mean body weight	106.9 kg
	Mean waist circumference	114.7 cm
30	Mean HbA _{1c}	5.5%

In REDEFINE 1, CagriSema achieved 22.7% mean weight loss and more than 40% of participants achieved ≥25% weight loss





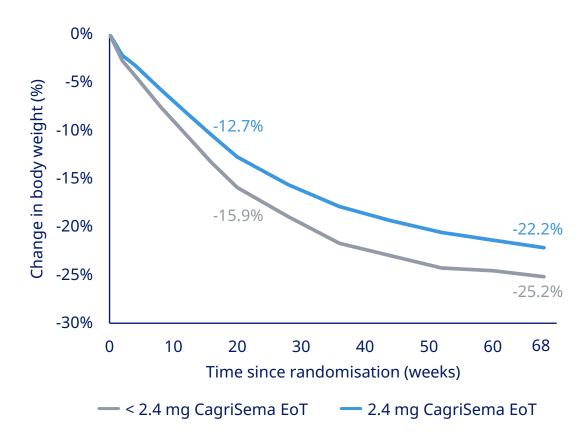


Cagri: cagrilintide; sema: semaglutide Note: data shown is trial product estimands. CagriSema is a fixed dose combination of injectable cagrillintide 2.4 mg and injectable semaglutide 2.4 mg

Source: Novo Nordisk data on file

Further weight loss potential to be investigated by exploring a longer trial duration and dose re-escalation

Observed weight loss by end of treatment dose in REDEFINE 1¹



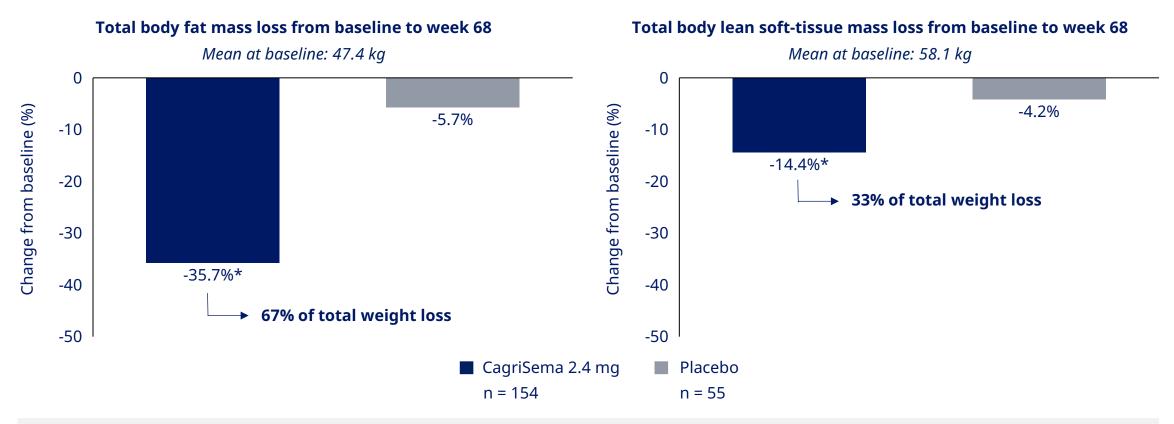
Patients treated with the highest dose² at end of treatment

- Weight loss: 12.7% at week 20, 22.2% at week 68
- Tolerability: Average GI AEs per year of 1.9
 - Mean BMI of 30.4 with average dose of 2.4 mg at EoT
- Investigate further weight potential e.g. by longer study duration

Patients treated with lower doses³ at end of treatment

- Weight loss: 15.9% at week 20, 25.2% at week 68
- Tolerability: Average GI AEs per year of 4.0
 - Mean BMI of 26.5 with average dose of 1.1 mg at EoT
- Dose reductions due to: e.g. GI AEs and BMI of lower normal range
- Investigate further weight loss potential e.g. by dose re-escalation
- REDEFINE 11 initiated to explore further weight loss potential

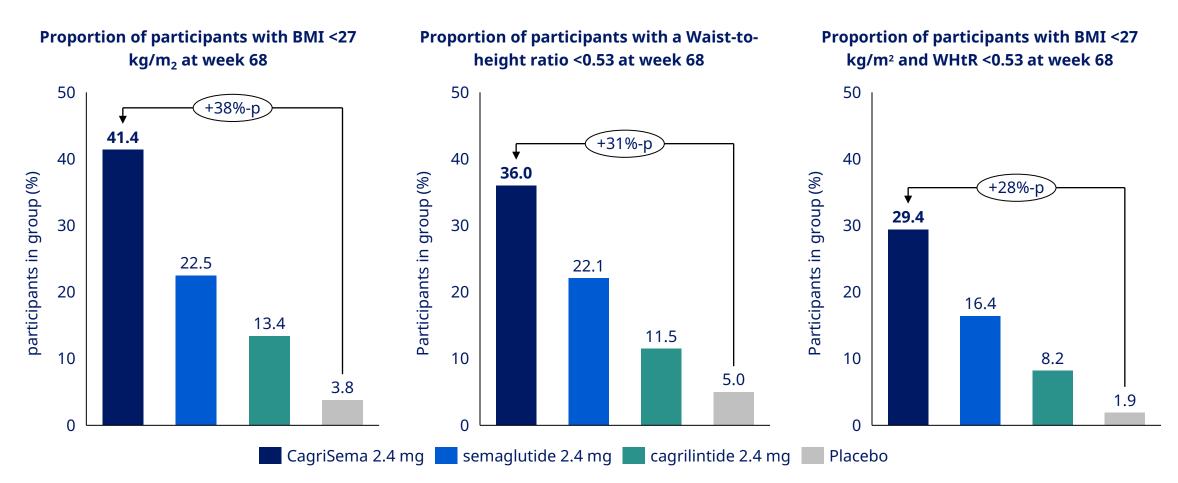
Body composition analysis in REDEFINE 1 showed more than two-thirds body fat mass loss with CagriSema



CagriSema demonstrated an improved body composition at week 68 compared to baseline, with a relative increase of lean softtissue mass and decrease of fat mass compared to total body weight

^{*}Significantly more weight loss vs placebo DXA: dual x-ray absorptiometry Note: data shown is trial product estimands. CagriSema is a fixed dose combination of injectable cagrillintide 2.4 mg and injectable semaglutide 2.4 mg Source: Novo Nordisk data on file, CagriSema and placebo DXA subpopulation shown

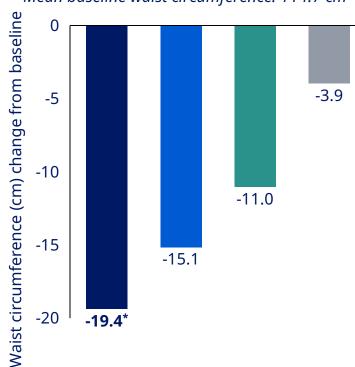
Treat to target analysis of CagriSema in REDEFINE 1 demonstrates that 41.4% of participants achieve BMI < 27



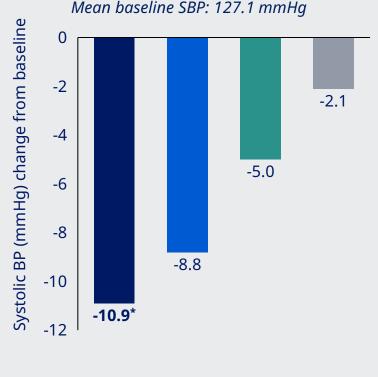
CagriSema achieved superior reductions in cardiovascular risk factors vs both mono components and placebo in REDEFINE 1

Change in waist circumference at week 68

Mean baseline waist circumference: 114.7 cm

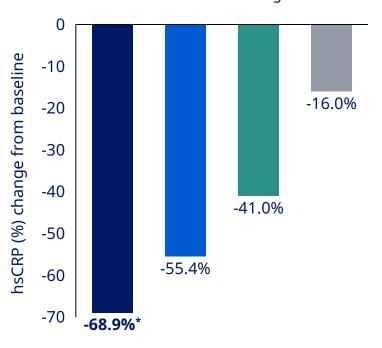


Change in systolic blood pressure at week 68 Mean baseline SBP: 127.1 mmHg



Change in hsCRP from baseline to week 68

Mean baseline hsCRP: 5.5 mg/L



CagriSema 2.4 mg

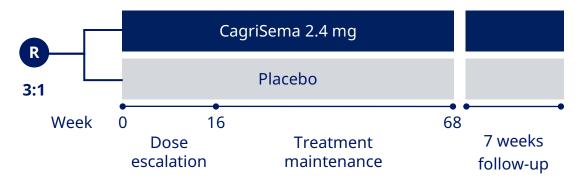
semaglutide 2.4 mg

cagrilintide 2.4 mg

Placebo

In REDEFINE 2, CagriSema achieved 15.7% mean weight loss and more than 29% of participants achieved ≥20% weight loss

REDEFINE 2 enrolled 1,206 people with obesity or overweight and T2D1



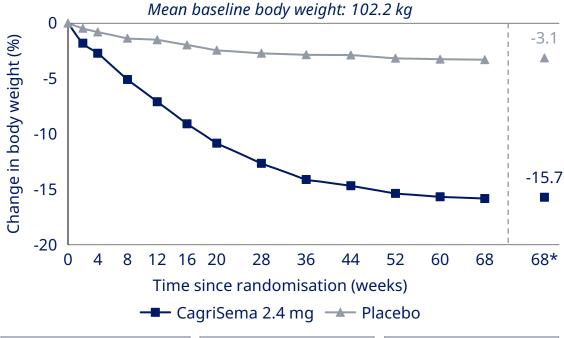
Trial objective and design considerations

- Confirm superiority of CagriSema 2.4 mg vs placebo
- Flexible trial protocol allowing dose modifications

Co-primary endpoint

- Relative change in body weight (%) from baseline to 68 weeks
- Achievement of ≥ 5% weight loss

Weight loss for CagriSema in REDEFINE 2 trial



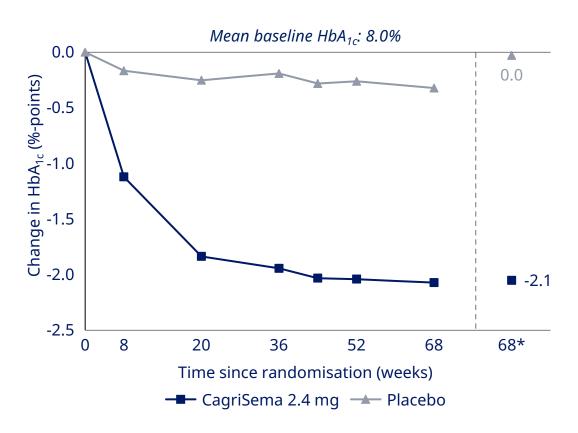
Categorical weight loss CagriSema 2.4 mg arm

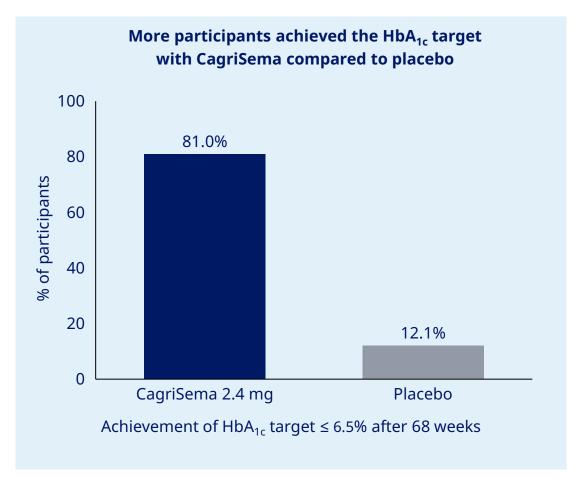
≥15% WL reduction 51.6%

≥20% WL reduction 29.2%

In REDEFINE 2, CagriSema achieved a HbA_{1c} reduction of 2.1%-p, and more than 80% of participants achieved HbA_{1c} target <6.5%

Higher HbA_{1c} reduction with CagriSema compared to placebo





Source: Novo Nordisk data on file

Novo Nordisk®

CagriSema successfully completed pivotal trials and with additional trials ongoing to investigate even further potential

Selected CagriSema phase 3 development trials in Obesity

REDEFINE 3

CVOT

- 7,000 participants
- **Primary endpoint:** 3-point MACE

REDEFINE 4

H2H vs tirzepatide

- 800 participants
- **84-week** vs. tirzepatide
- **Primary endpoint**: Weight loss

REDEFINE 9

Maintenance doses 1.0 and 1.7 mg

- 300 participants
- **64-week** vs. placebo
- **Primary endpoint:** Weight loss

REDEFINE 11

WL in Obesity

- 600 participants
- 80-week vs. placebo
- **Primary endpoint**: Weight loss

2024

2025

2026

Pivotal trials

- CagriSema showed substantial weight loss of 22.7%
 - More than 40% of patients achieving BMI < 27
 - Superior reductions in several CV risk factors
- CagriSema appeared to have a safe and well-tolerated profile with overall low discontinuation rates

Further development

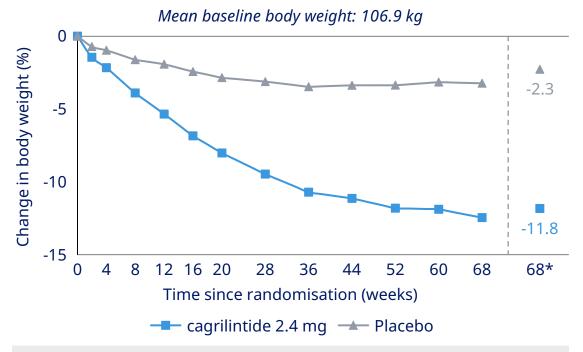
- First regulatory submission expected in Q1 2026
- Potential to leverage semaglutide CV effect. In REDEFINE 3 exploring potential complementary amylin effects.
- REDEFINE 9 to explore lower maintenance doses
- REDEFINE 11 initiated to explore further weight loss potential

Portfolio

 Pending approvals, US obesity portfolio to include CagriSema, Wegovy® and oral semaglutide 25 mg

Cagrilintide 2.4 mg achieved 11.8% weight loss in the REDEFINE 1 trial with a 1.3% discontinuation rate due to GI adverse events

Weight loss for cagrilintide 2.4 mg in REDEFINE 1 trial



- In the trial, cagrilintide 2.4 mg appeared to have a safe and welltolerated profile
- 1.3% discontinuation rate due to gastrointestinal adverse events

	cagrilintide 2.4 mg (n = 302)		Placebo (n = 705)	
	n	%	n	%
Gastrointestinal AEs	165	54.6	287	40.7
Nausea	72	23.8	93	13.2
Diarrhoea	47	15.6	91	12.9
Vomiting	21	7.0	31	4.4
Constipation	63	20.9	87	12.3

Next steps:

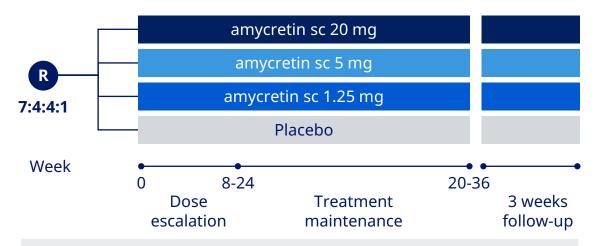
Phase 3 programme expected to start in Q4 2025

Potential of cagrilintide:

• Once-weekly sc treatment aims to provide effective weight management with a favorable tolerability compared to GLP-1s

Amycretin to advance into phase 3 based on the successful completion of phase 1b/2a trial

Dose response part of the amycretin sc phase 1b/2a trial



Trial objective

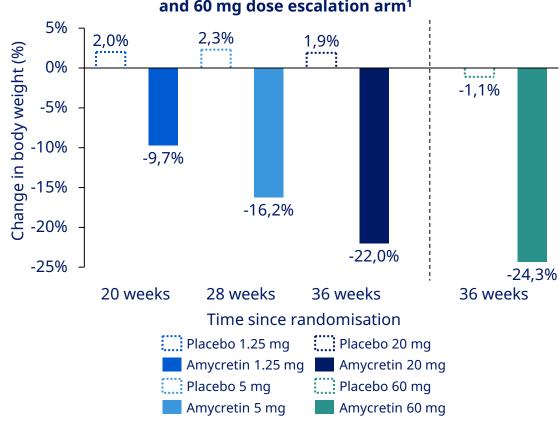
 Investigate safety, tolerability, pharmacokinetics and efficacy of amycretin sc in participants with overweight or obesity

Endpoints

- Primary: Number of treatment emergent adverse events
- Secondary: Relative change in body weight, AUC, c_{max}, t_{max}

Note: Amycretin is a unimolecular GLP-1 and amylin receptor agonist...



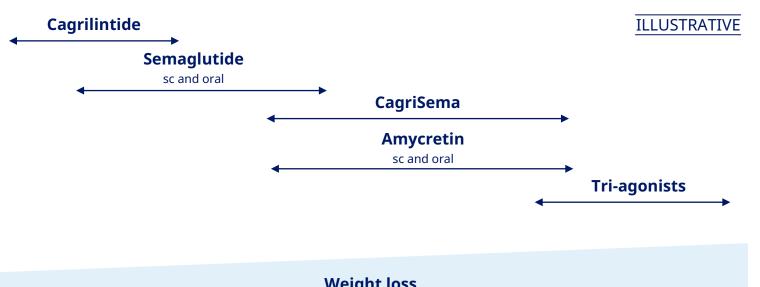


AMAZE is a comprehensive phase 3 development programme for sc and oral amycretin expected to start in Q1 2026

Potential future trials Selected amycretin phase 3 trials in obesity programme Phase 3 development programme **AMAZE 1 80-week** vs. placebo (incl. 52-week ext. phase) Evaluate multiple maintenance doses **Primary endpoint**: Weight loss WL in Obesity Evaluate subcutaneous and oral route of administration **AMAZE 2 80-week** vs. placebo Evaluate key obesity related comorbidities **Primary endpoint**: Weight loss WL in T2D **AMAZE 3 80-week** vs. placebo Potential to investigate the benefits of amycretin across obesity related comorbidities, such as: Co-primary endpoint: AHI/WL OSA **AMAZE 5 80-week** vs. tirzepatide Co-primary endpoint: WOMAC/WL **ASCVD** Heart failure **CKD** Knee OA **AMAZE 9** • **72-week** vs. Placebo **Knee Osteoarthritis** Obstructive sleep apnea **Primary endpoint**: Weight loss Oral amycretin 2026 2028 2027

Novo Nordisk's obesity portfolio addresses the future segments and patient preferences of the obesity market

Addressing unmet needs across patient segments via a focus on weight loss and differentiated clinical profiles¹

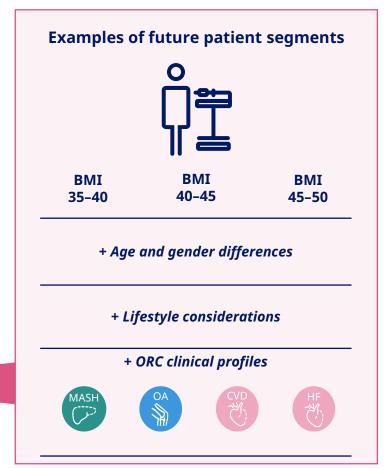


Weight loss

Differentiated treatment goals across patient profiles

Differentiated clinical profiles across co-morbidities

Safety and tolerability



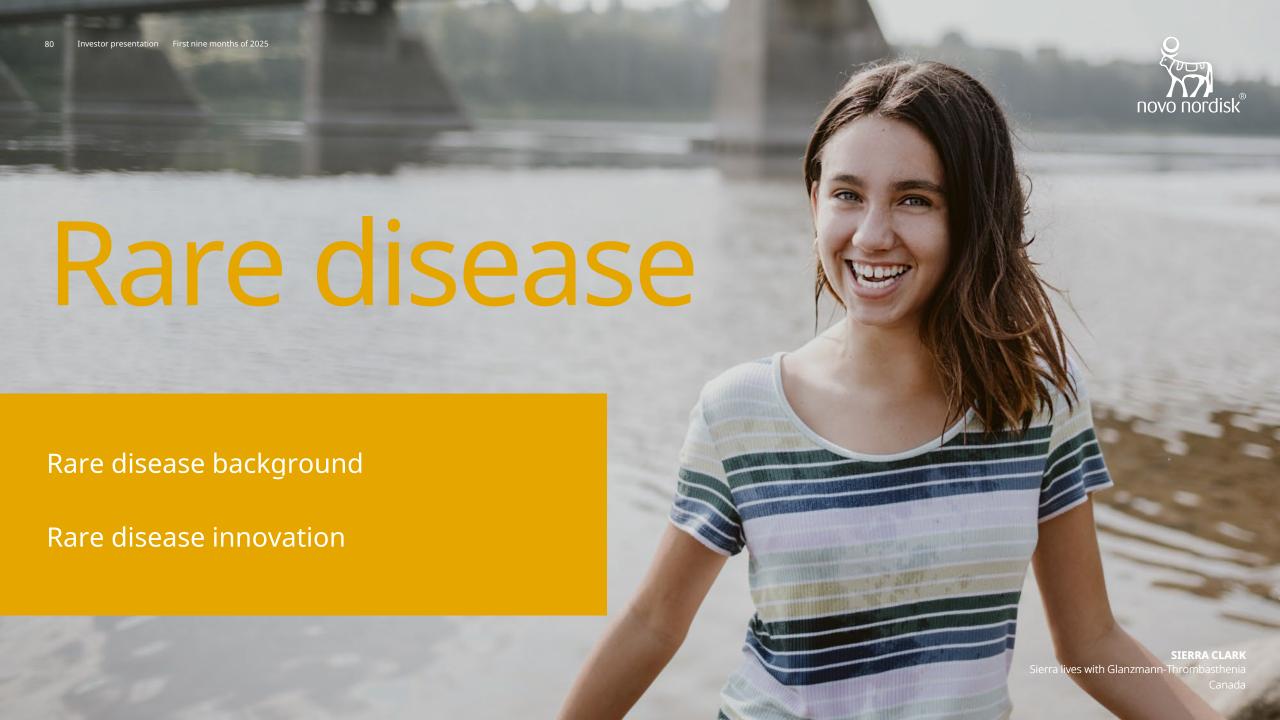
Novo Nordisk is continuing the development of a portfolio of treatment solutions for obesity

Building a leading portfolio

Obesity development pipeline

Our key focus areas		
	Body weight loss	
+	Composition of weight loss	
3	Co-morbidity impact	
\$	Safety and tolerability	
	Dosing frequency	

	Project	Phase
	Saxenda® (liraglutide 3.0 mg)	Marketed
,	Wegovy ® (semaglutide 2.4 mg)	Marketed
	oral semaglutide (25 mg)	Submitted in US and EU
	semaglutide (7.2 mg)	Submitted in EU
	CagriSema (2.4 mg/2.4 mg)	Pivotal phase 3 completed
	Cagrilinitide (2.4 mg)	Phase 3 initiated
besity	Monlunabant	Phase 2 ongoing
	sc. amycretin OW and oral OD	Phase 3 to be initiated
	FUSE ¹ (Peripheral focused ultrasound)	Phase 2 to be initiated
	UBT251 (GGG tri-agonist)	Phase 1b completed
	Triple (tri-agonist)	Phase 1b/2 ongoing
	amylin 355	Phase 1 ongoing
	amylin 1213	Phase 1 ongoing
	LX9851 (small molecule)	Phase 1 to be initiated



RareD constitutes an attractive opportunity for Novo Nordisk

Addressing the unmet needs

Patient burdens¹

- Reduced life-expectancy
- Severe co-morbidities and impaired quality of life
- Long diagnostic lead-times
- Broken continuum of care and strong inequalities

A longstanding legacy



The Rare disease opportunity for Novo Nordisk

A strategic portfolio play in specialty care



Few patients, high unmet need



Specialised healthcare base



Specialised scientific and commercial teams

A platform to spearhead new trends

Integrated therapeutic solutions adding diagnostics, digital, data, device and drug (5D)

Innovative access pathways

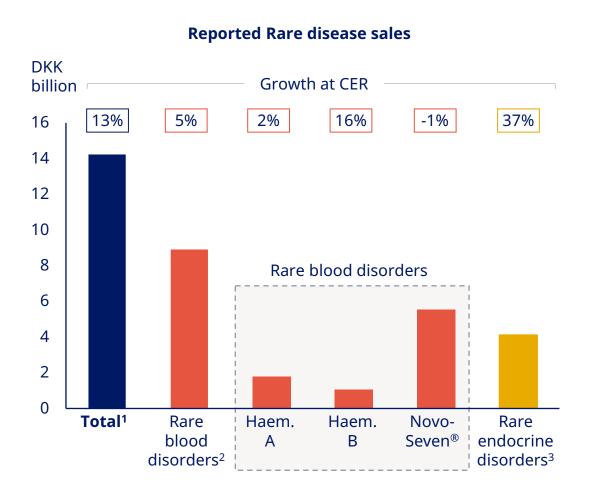
New operating models

An integrated unit

From research to commercial, RareD is operating as an **integrated unit** within Novo Nordisk, with dedicated resources, to provide agility and flexibility

Investor presentation First nine months of 2025 Novo Nordisk[®]

Rare disease sales increased by 13%



Rare disease sales performance

Rare disease sales increased by 13%:

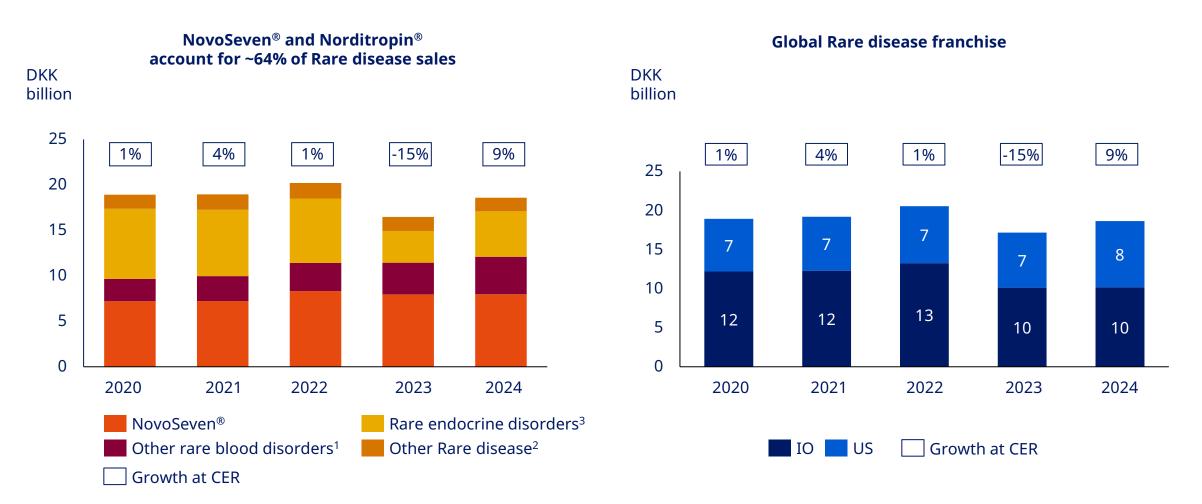
- Sales in US Operations increased by 14%
- Sales in International Operations increased by 12%

Rare endocrine disorders sales increased by 37%:

- US Operations increased by 51%, driven by Norditropin[®] and Sogroya[®]
- International Operations increased by 23%, driven by Norditropin[®] and Sogroya[®]

Rare blood disorders sales increased by 5%:

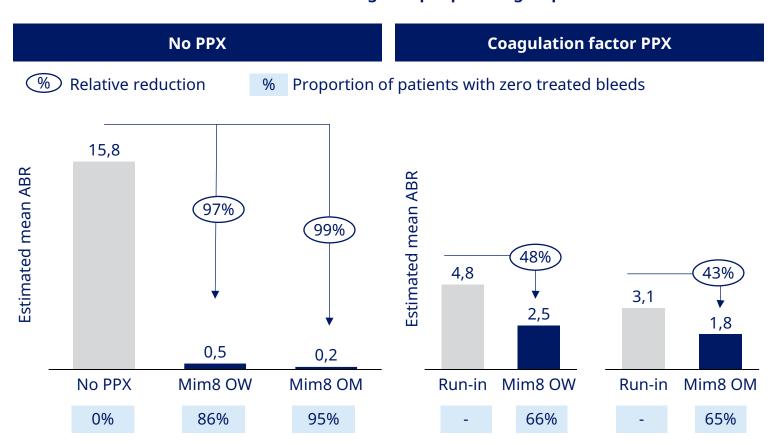
- US Operations decreased by -2% driven by decreased sale in NovoSeven®.
- International Operations increased by 11% driven by increased sales of haemophilia B and NovoThirtheen®



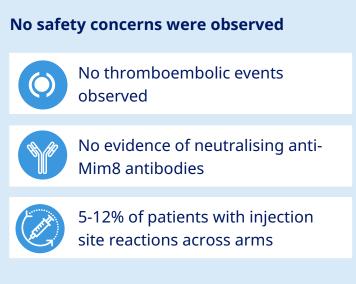
¹⁰ther rare blood disorders primarily consists of NovoEight®, Esperoct®, Refixia® and NovoThirteen® 20ther Rare disease products primarily consists of Vagifem® and Activelle® 3Rare endocrine disorders primarily consists of Primarily Norditropin® and Sogroya® CER: Constant exchange rates Note: Company reported sales

Once-weekly and once-monthly Mim8 demonstrated superior reduction of treated bleeding episodes in the FRONTIER 2 trial

Annualised bleeding rate per patient group



FRONTIER 2 safety and next steps



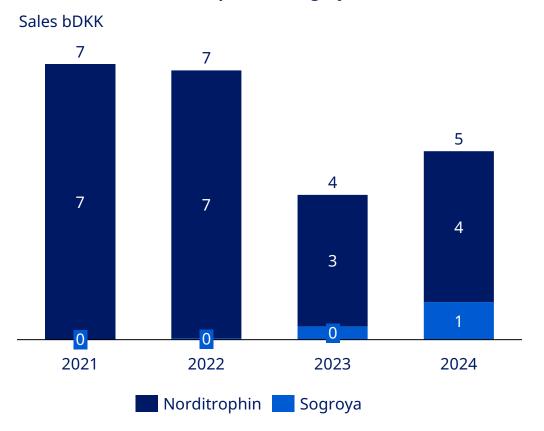
Status

 Mim8 submitted for regulator approval in the EU and the US

Novo Nordisk®

Growth Hormone sales contribute to 27% of total rare disease sales by end of 2024

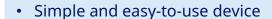
Norditropin[®] and Sogroya[®] total hGH sales

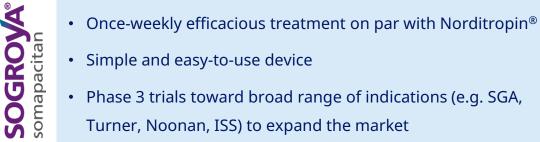


A portfolio offering across markets

Sogroya® strategy







Approved for GHD in US, EU and Japan

norditropin® (somatropin) injection

Norditropin® strategy

- Apply a market-fit approach to support specific markets and patient groups
- Broad label across eight indications

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Rare Disease pipeline is leveraging our core expertise to serve more patients through internal and external innovation

Strengthen and progress pipeline

Rare Disease development pipeline

Our key focus areas



Selective expansion from core:

- From haemophilia to rare blood disorders
- From growth disorders to rare endocrine disorders



Faster global patient recruitment



Accelerate pipeline with internal and external innovation



Explore all Novo Nordisk technology platforms

Rare Disease

Project	Phase
Rare Blood Disorders marketed products ¹	Marketed
Rare Endocrine Disorders marketed products	Marketed
Refixia [®] in Rare Blood Disorders	Marketed
Esperoct [®] in Rare Blood Disorders	Marketed
Alhemo ® (concizumab-mtci) in Rare Blood Disorders	Marketed
Rivfloza ® (nedosiran) in Rare Blood Disorders	Marketed
Mim8 in Rare Blood Disorders	Submitted in US and EU
Etavopivat in Sickle Cell Disease	Phase 3 ongoing
Etavopivat in Thalassemia	Phase 2 ongoing
NDec in Sickle Cell Disease	Phase 2 ongoing
Zaltenibart in Rare Blood and Kidney Disorders ²	Phase 2 ongoing
Inno8 in Rare Blood Disorders	Phase 1 ongoing
TMPRSS6 in Rare Blood Disorders	Phase 1 ongoing



Cardiovascular & **Emerging Therapies**

The unmet needs Cardiovascular disease MASH Alzheimer's disease

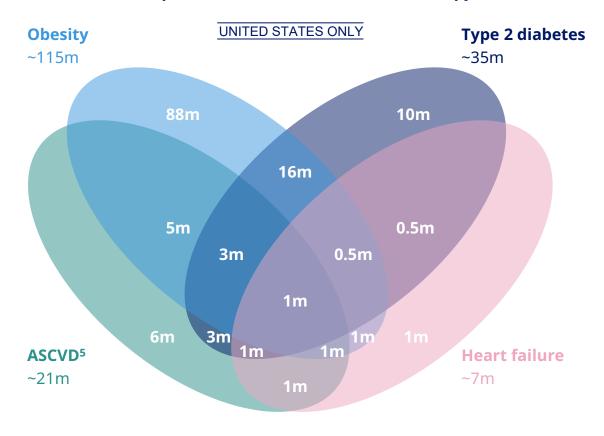
Novo Nordisk®

Novo Nordisk is expanding into Cardiovascular and emerging therapy areas

New therapeutic areas have unmet medical needs

Therapy area **Unmet need** 32% of global deaths caused by CVD1 **CVD** >250 million people affected by MASH² **MASH** >800 million people affected by CKD³ ~70 million people are living with AD worldwide⁴

Patient overlaps between Novo Nordisk core therapy areas



1WHO: Cardiovascular Diseases 2023; 2Csaba P. Kovesdy et al.Kidney International Supplements. 2022; 12: 7-11; 3WHO: Dementia key facts 2021; 4Alzheimer's Association report: 2020 Alzheimer's disease facts and figures, 2020 (16:391-460); ⁵Myocardial infarction, stroke and coronary heart disease

AD: Alzheimer's disease; ASCVD: Atherosclerotic cardiovascular disease; CKD: Chronic kidney disease; CVD: Cardiovascular disease; MASH: Metabolic dysfunction-associated steatohepatitis; PD: Parkinson's disease; WHO: World Health Organization Note: Prevalence overlaps have been estimated on patient-level data from NHANES. Post-estimation adjustments have been undertaken to match certain key metrics as reported by publicly available sources. Numbers are rounded Source: NHANES (waves 2003-2004, 2013-2014, 2015-2016 and 2017-2020); UN World Population Prospects 2022; International Diabetes Federation: Diabetes Atlas 10th edition, 2021; World Obesity Atlas 2023

Novo Nordisk has a focused approach in cardiovascular disease

Focus areas within cardiovascular disease

Atherosclerotic cardiovascular disease

Dyslipidaemia

Systemic inflammation

Uncontrolled and resistant hypertension









Globally, one third of ischemic heart disease is attributable to high cholesterol1

Around half of ASCVD patients estimated to have residual inflammatory risk²

Hypertension is a leading risk factor for CVD, HF, CKD and premature death³

Heart failure

Heart failure with preserved ejection fraction

Transthyretin amyloid cardiomyopathy



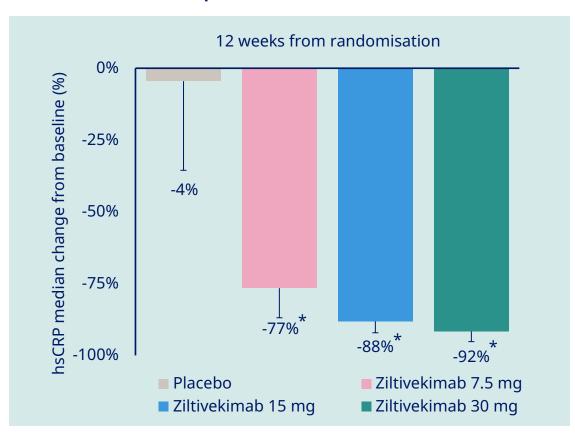


HFpEF is associated with high morbidity and mortality⁴

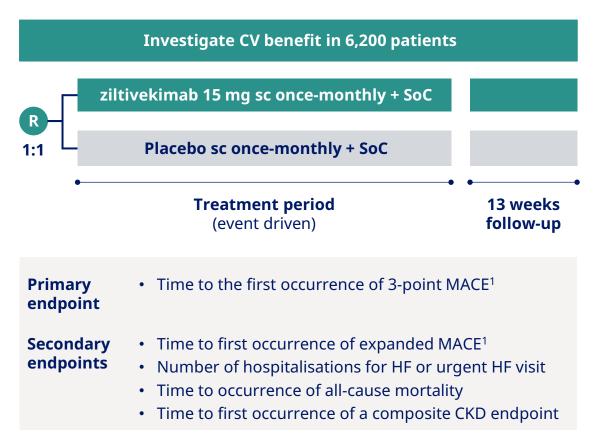
ATTR-CM is a progressive, lifethreatening disease⁵ 90 Investor presentation First nine months of 2025 Novo Nordisk®

ZEUS trial with ziltivekimab aims to validate the link between hsCRP and major adverse cardiovascular events

Results from the phase 2 trial RESCUE with ziltivekimab



Phase 3 CVOT trial ZEUS with ziltivekimab



^{*} Statistically significant; ¹ Inclusion criteria: Age ≥18 years, History of ASCVD, eGFR ≥15 and <60 mL/min/1.73 m2, Serum hsCRP ≥2 mg/L

¹ MACE includes CV death, non-fatal MI or non-fatal stroke, Expanded MACE includes: (CV death, non-fatal stroke or hospitalisation for unstable angina pectoris requiring urgent coronary revascularisation) hsCRP: High-sensitivity C-reactive protein; CVOT: Cardiovascular outcome trial; CV: Cardiovascular; sc: Subcutaneous; SoC: Standard of care; HF: Heart failure; CKD: Chronic kidney disease
Source: Ridker PM, et al., IL-6 inhibition with ziltivekimab in patients at high atherosclerotic risk (RESCUE): a double-blind, randomised, placebo-controlled, phase 2 trial, 17 May 2021

Ziltivekimab phase 3 development programme targets high unmet need populations within CVD



Atherosclerosis and chronic kidney disease







Primary Endpoint:

Time to the first occurrence of 3-point MACE

- Cardiovascular death
- Non-fatal myocardial infarction
- Non-fatal stroke



HFmrEF and HFpEF







Primary Endpoint:

Time to the first occurrence of

- Cardiovascular death
- Hospitalisation for heart failure
- Urgent heart failure visit



Acute myocardial infarction





Primary Endpoint:

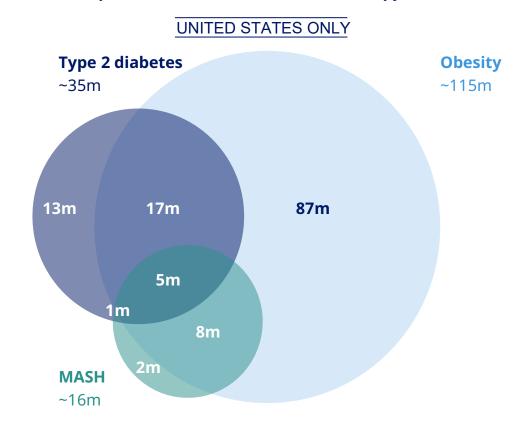
Time to the first occurrence of 3-point MACE

- Cardiovascular death
- Non-fatal myocardial infarction
- Non-fatal stroke

New therapeutic areas have high unmet medical needs

Therapy area	Unmet need
1 CVD	32% of global deaths caused by CVD¹
2 MASH	>250 million people affected by MASH ²
3 CKD	>800 million people affected by CKD ³
	~70 million people are living with AD worldwide ⁴

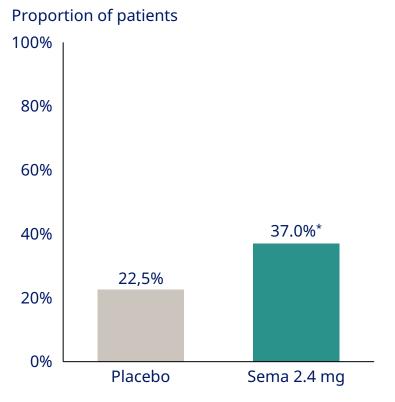
Patient overlap between Novo Nordisk core therapy areas and MASH



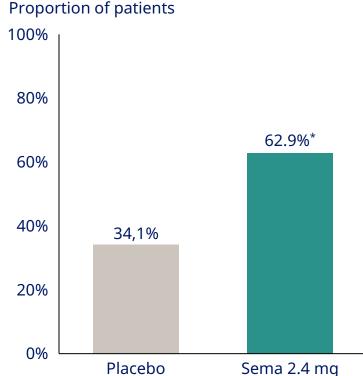
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Semaglutide 2.4 mg demonstrates superior improvement in both liver fibrosis and MASH resolution in the ESSENCE trial

Improvement in fibrosis with no worsening in steatohepatitis



Resolution of steatohepatitis with no worsening of fibrosis



Addressing unmet need in MASH

Headline results

- The trial achieved its primary endpoints
- In the trial, semaglutide 2.4 mg appeared to have a safe and well-tolerated profile

Unmet need in MASH remains

- ~16 million live with F2-F4c MASH¹ in US
- Only one approved treatment

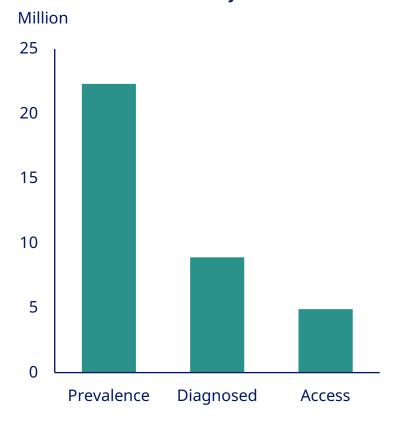
Next steps

- Submitted for regulatory approval in the EU and US in Q1 2025 - FDA priority review granted in the US
- Part 2 of the ESSENCE trial will continue, completion expected in 2029

^{*}Statistically significant

Novo Nordisk will focus on F2-F4c with commercial efforts related to awareness, referrals and diagnosis

~22 million people are expected to live with MASH F2-F4c by 2030¹



Focus areas to establish presence in MASH

Awareness

Recognise liver health as additional risk factor and increase patient screening at scale

Referrals

Ensure high risk patient referral and support quideline changes

Diagnosis

Ensure sequential NITs are used in diagnosis

Treatment

Semaglutide as foundation; Liverspecific MoAs as add-on in F2-F3c; Multi-MoA anti-fibrotics in F3-F4c

MASH referrals to hepatologists in the US





Primary care physicians

>100k

CVRM HCPs

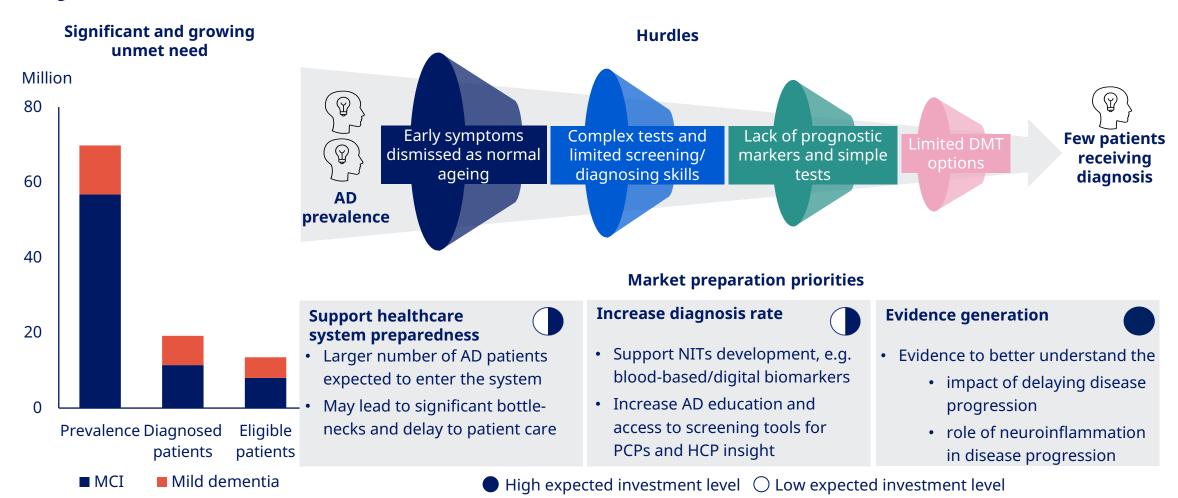
HCPs

~60k

~15k



Alzheimer's disease patient journey is complex and underscores key barriers to overcome for Novo Nordisk to be successful



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Entering phase 3 development of semaglutide in Alzheimer's disease was based on a number of data points



Real world evidence trials

Four RWE studies show reduced risk of dementia or AD with GLP-1

Danish registry¹

 11% lower risk of dementia per year of GLP-1 exposure

TRUVEN claims database¹

 31% lower risk of dementia after >2 years of GLP-1 exposure

Danish registry²

 42% lower odds of dementia after GLP-1 exposure

FAERS (FDA database)³

 64% lower odds of Alzherimer's disease after liraglutide exposure



Randomised controlled trials

53% lower risk of dementia diagnosis with liraglutide/semaglutide in NN's CVOTs in T2D⁴

Less decline in cerebral glucose metabolism (FDG-PET) with liraglutide in AD⁵

Reduced incidence of **major adverse CV events** in T2D with semaglutide incl. stroke⁶

Systemic anti-inflammatory effects with semaglutide^{7,8}

Short-term **memory improvement** with liraglutide in people with obesity⁹

Reduced cognitive decline with dulaglutide in patients with T2D¹⁰



Pre-clinical studies

Improved memory function with GLP-1¹¹ incl. semaglutide¹²

Reduced phospho-tau accumulation¹³

Reduced neuroinflammation with GLP-1^{14,15} incl. semaglutide¹⁶

Reduced atherosclerosis with liraglutide and semaglutide¹⁷

Systemic **anti-inflammatory** effects with semaglutide¹⁷

¹NN data on file, Danish register: Dementia cases based on diagnosis (ICD10) or treatment (anticholinesterases, memantine) codes; TRUVEN: Dementia cases based on SNOMED ids for all diagnoses (ICD-10) or treatment (anticholinesterases, memantine); ²Wium-Andersen IK et al. Eur J Endocrinol. 2019;181(5):499-507; ³Akimoto H et al. Am J Alzheimers Dis Other Demen. 2020;35:1-11; ⁴Ballard et al. Presented online at the Alzheimer's Association International Conference (AAIC), 27–31 July 2020; ⁵Gejl M et al. Front Aging Neurosci 2016;8:108; ⁶Husain M et al. Diabetes Oses Metab 2020;22:442–451; ¬Aroda VR et al. Diabetes Care 2019;42:1724–1732; ®Rodbard HW et al. Diabetes Care 2019;42:2272–2281; ⁰Vadini F et al. In J Obes (Lond) 2020;44:1254–1263; ¹¹Cukierman-Yaffe T et al. Lancet Neurol 2020;19:582–590 ¹¹Hansen HH et al. J Alzheimers Dis 2015;46:877–888; ¹²Preliminary data in NN ongoing pre-clinical studies; ¹³Hansen HH et al. Brain Res 2016;1634:158–170; ¹⁴Brundin L et al. Nature Med 2018;24:931–938; ¹⁶Secher A et al. Oral presentation at Virtual Alzheimer's Disease/Parkinson's Disease International Conference, 9–14 March 2021; ¹¬Rakipovski G et al. JACC Basic Transl Sci 2018;3:844–857

evoke and evoke+ trials are ongoing with expected completion in 2025

evoke and evoke+ trials have been initiated with 1,840 patients in each trial with a total of 3,680 patients



Objective

To confirm superiority of oral semaglutide vs placebo on the change in cognition and function in people with early Alzheimer's disease

Primary endpoint

Change in the Clinical Dementia Rating – Sum of Boxes (CDR-SB) score from baseline to end of 104 weeks of treatment

Inclusion criteria

- Early Alzheimer's disease (mild cognitive impairment or mild dementia)
- Mini-Mental State Examination (MMSE) ≥ 22/30
- Age between 55-85 years
- evoke+ includes patients with small vessel pathology

Novo Nordisk®

CETA clinical pipeline has expanded, leveraging internal and external innovation and synergies

Addressing significant unmet needs

Cardiovascular disease



Pursue innovative mechanisms of action



Combine internal and external innovation

MASH



Aim for effect on resolution of MASH and improvement or no worsening of fibrosis



Prioritise multi-MoA antifibrotics in F3-F4c to secure a best-in-class profile

Alzheimer's disease



Opportunistic trial to slow clinical progression in people with early AD

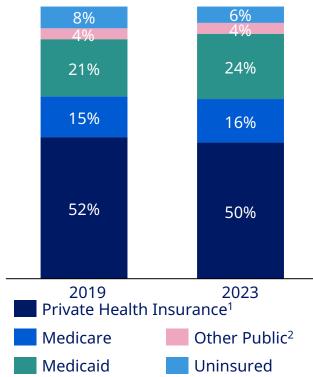
Cardiovascular and emerging therapy areas development pipeline

	Therapy area	Project	Phase
		Ziltivekimab, ASCVD and CKD	Phase 3 ongoing
		Ziltivekimab, HFpEF	Phase 3 ongoing
		Ziltivekimab, AMI	Phase 3 ongoing
	Cardiovascular disease CETA MASH	Coramitug, ATTR-Cardiomyopathy	Phase 3 ongoing
		CDR132L, Heart failure	Phase 2 ongoing
CETA		NLRP3i, Atherosclerosis	Phase 1 ongoing
		CNP, Heart failure	Phase 1 ongoing
		ESSENCE (semaglutide 2.4 mg), F2-F3c	Submitted in EU/US
		SYNCHRONY (Efruxifermin) ¹	Phase 3 ongoing
IVIA	IVIASH	SLC25A5	Phase 1 ongoing
		NLRP3	Phase 1 ongoing
	AD/PD	EVOKE (semaglutide 14 mg), AD	Phase 3 ongoing



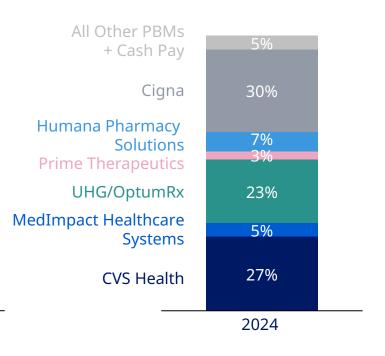
US healthcare is a mix of private and public health insurance, dominated by a few large PBMs

US health insurance enrollment and uninsured

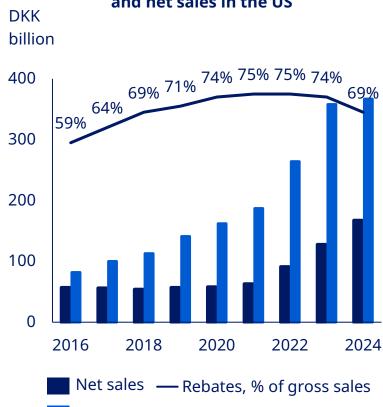


¹Private insurance includes employer sponsored insurance, health exchanges, and direct purchase insurance by individuals ²Other Public includes health insurance coverage provided by the Department of Veterans Affairs and the Department of Defense Source: Centers for Medicare & Medicaid Services, National Health Expenditure, Historical Data. <u>Historical | CMS</u> (table 22)

US PBMs market shares



Development of Novo Nordisk rebates and net sales in the US

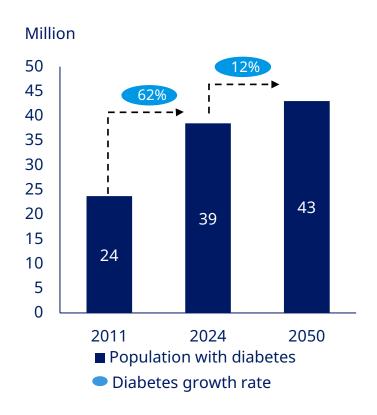


Rebates

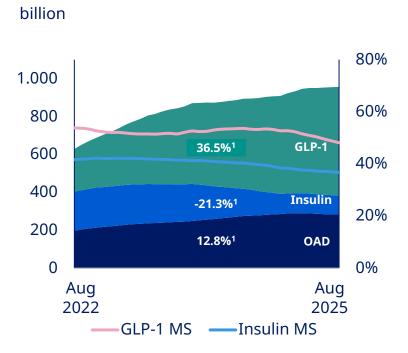
PBM: Pharmacy Benefit Manager; UHG: UnitedHealth Group Source: Drug Channels Institute research and estimates. Calculated based on total equivalent prescription claims. 2024 data from The 2025 Economic Report on U.S. Pharmacies and Pharmacy Benefit Managers

US Operations at a glance

Diabetes trend in population



Diabetes market by value and Novo Nordisk market share



Novo Nordisk 9M 2025 reported sales

9M 2025	Sales (mDKK)	Growth ²
Injectable GLP-1 ³	66,595	13%
Rybelsus®	6,657	-11%
Total GLP-1	73,252	10%
Total insulin ⁴	11,244	18%
Other Diabetes care ⁵	99	-38%
Diabetes care	84,595	11%
Obesity care ⁶	37,521	24%
Diabetes & Obesity care	122,116	15%
Rare disease ⁷	6,307	14%
Total	128,423	15%

DKK

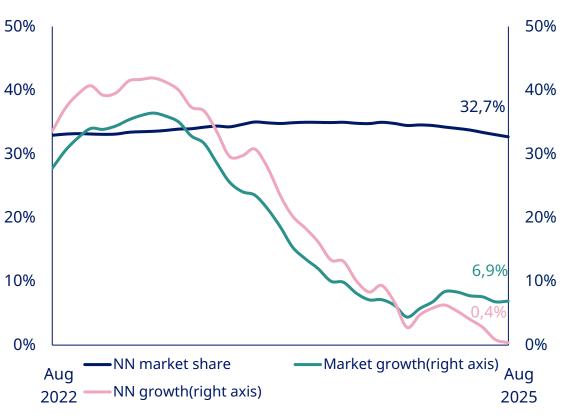
Competitor insulin value market shares, as of Aug 2025: Novo Nordisk 37%, Others 63%; Competitor GLP-1 value market shares, as of Aug 2025: Novo Nordisk 48%, Others 52%. OAD: Oral anti-diabetic; MS: Market Share; Note: Market values are based on list prices; Source: IQVIA MAT, Aug 2025 value figures

²At constant exchange rates ³Comprises Victoza[®], Ozempic[®]
⁴Comprises Tresiba[®], Xultophy[®], Levemir[®], NovoMix[®], Fiasp[®], Ryzodeg[®] and NovoRapid[®] ⁵Comprises NovoNorm[®] and needles ⁶Comprises Saxenda[®] and Wegovy[®] ⁷Comprises primarily NovoSeven[®], NovoEight[®], Esperoct[®], NovoThirteen[®], Refixia[®], Norditropin[®], Vaqifem[®] and Activelle[®]

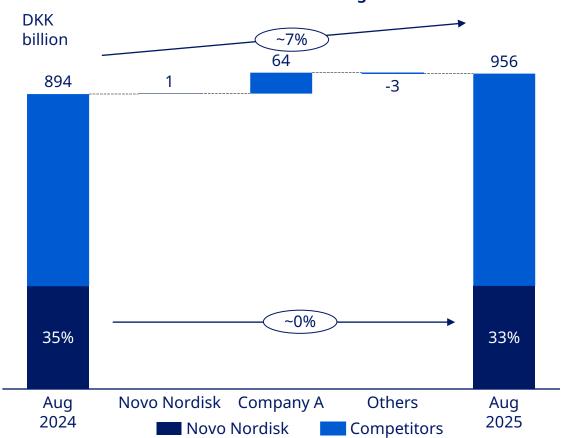
¹CAGR calculated for 3 year period

Diabetes market share and market growth in **US Operations**

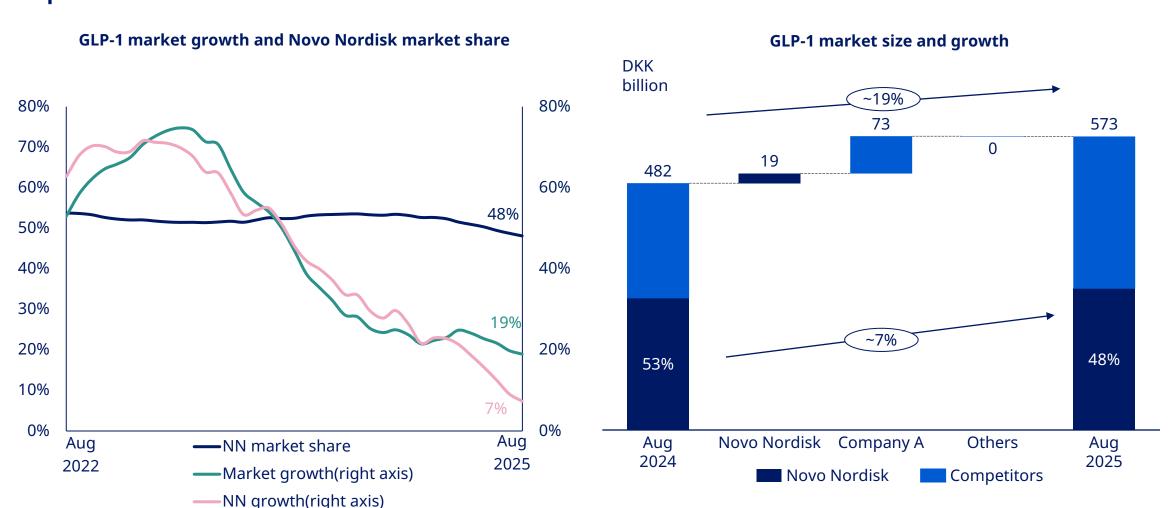
Diabetes market growth and Novo Nordisk market share



Diabetes market size and growth

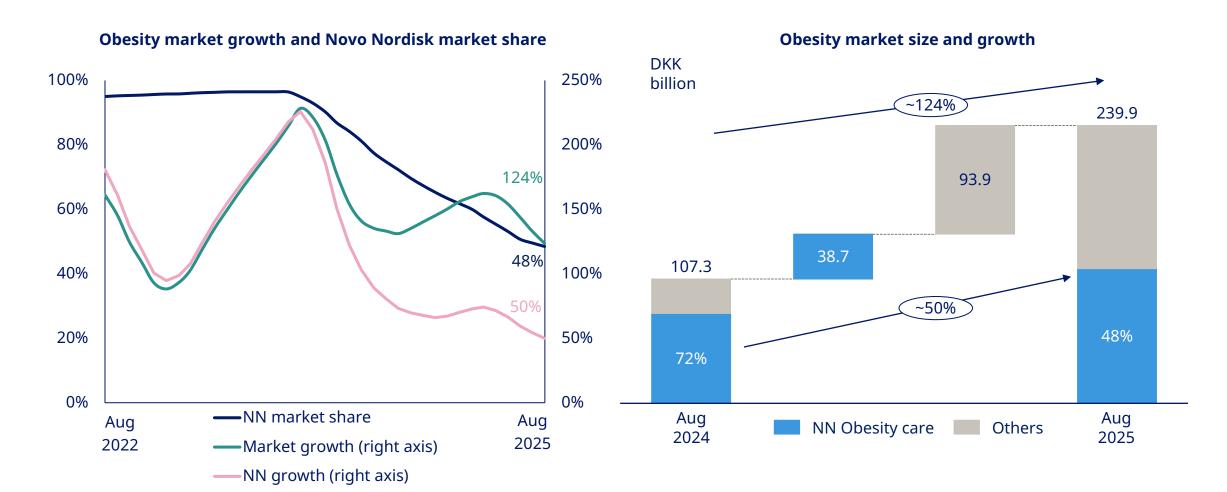


GLP-1 diabetes market share and market growth in US **Operations**



NN: Novo Nordisk Note: Due to contractual obligations competitor names are not disclosed. Company A represents an actual company; Market values are based on the list prices Source: IQVIA, Aug 2025, value, MAT

Obesity market share and market growth in US Operations



International Operations

International Operations

EUCAN

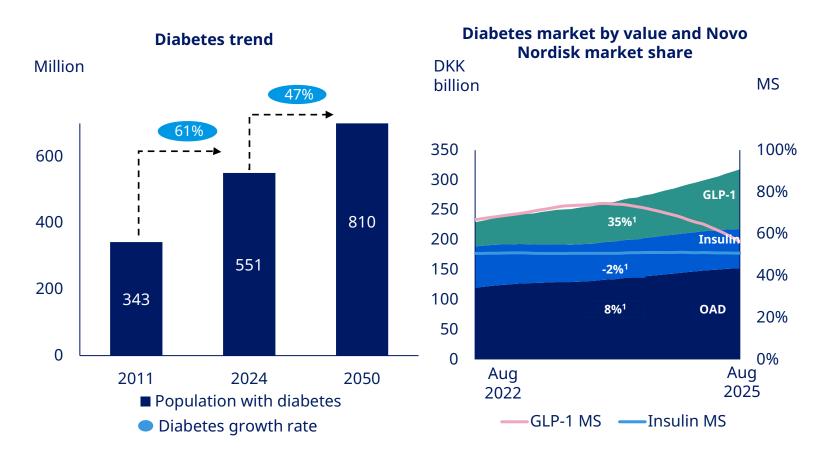
Emerging Markets

APAC

Region China

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International Operations at a glance



Novo Nordisk 9M 2025 reported sales

9M 2025	Sales (mDKK)	Growth ²
Injectable GLP-1 ³	31,290	7%
Rybelsus®	10,133	19%
Total GLP-1	41,423	10%
Total insulin ⁴	28,492	-2%
Other Diabetes care ⁵	1,249	-12%
Diabetes care	71,164	4%
Obesity care	22,381	83%
Diabetes & Obesity care	93,545	16%
Rare disease ⁷	7,952	12%
Total	101,497	16%

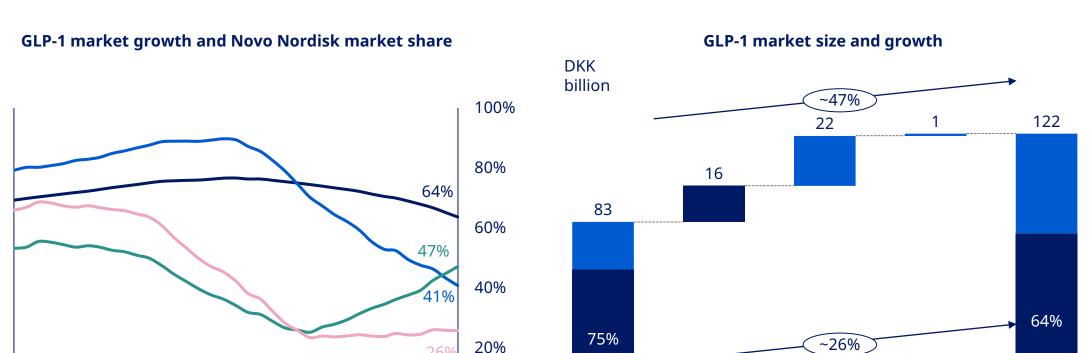
¹ CAGR calculated for 3-year period; Competitor insulin value market shares, as of Aug 2025: Novo Nordisk 51%, Others 49%; Competitor GLP-1value market shares, as of Aug 2025: Novo Nordisk 56%, Other 44%; OAD: Oral anti-diabetic; MS: Market share; Note: Market values are based on the list prices; Source: IQVIA MAT, Aug 2025 value figures

² At Constant exchange rates; ³ Comprises Victoza[®], Ozempic[®];

⁴ Comprises Tresiba[®], Xultophy[®], Levemir[®], Ryzodeg[®], NovoMix[®], Fiasp[®], Awiqli[®], Ryzodeg[®] and NovoRapid[®]; ⁵ Comprises NovoNorm[®] and needles; ⁶ Obesity care comprises Saxenda[®] and Wegovy[®]; ⁷ Comprises primarily NovoSeven[®], NovoEight[®], NovoThirteen[®], Refixia[®], Esperoct[®], Norditropin[®], Vaqifem[®] and Activelle[®]

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Total IO GLP-1 diabetes and branded obesity market share and growth



Aug

2024

Novo Nordisk Company A

Novo Nordisk

Aug

2025

Others

Competitors

0%

Aug

2025



Aug

2022

-NN market share

—Market growth (Right Axis)

100%

80%

60%

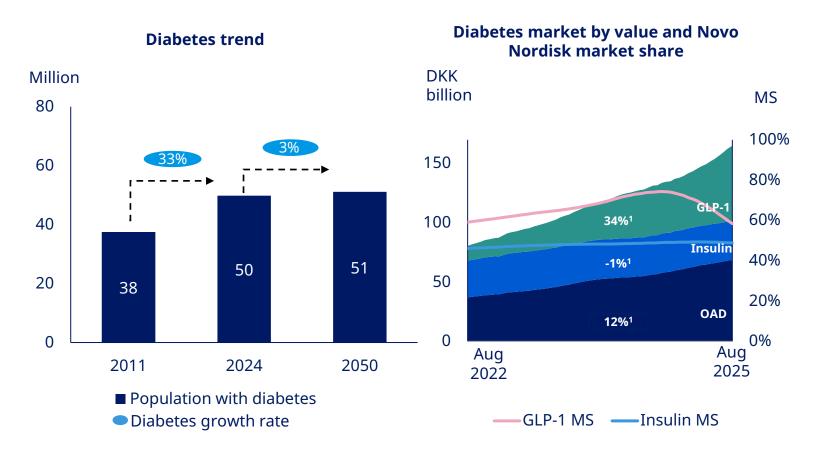
40%

20%

—NN share of growth

—NN growth (Right Axis)

EUCAN at a glance



Novo Nordisk 9M 2025 reported sales

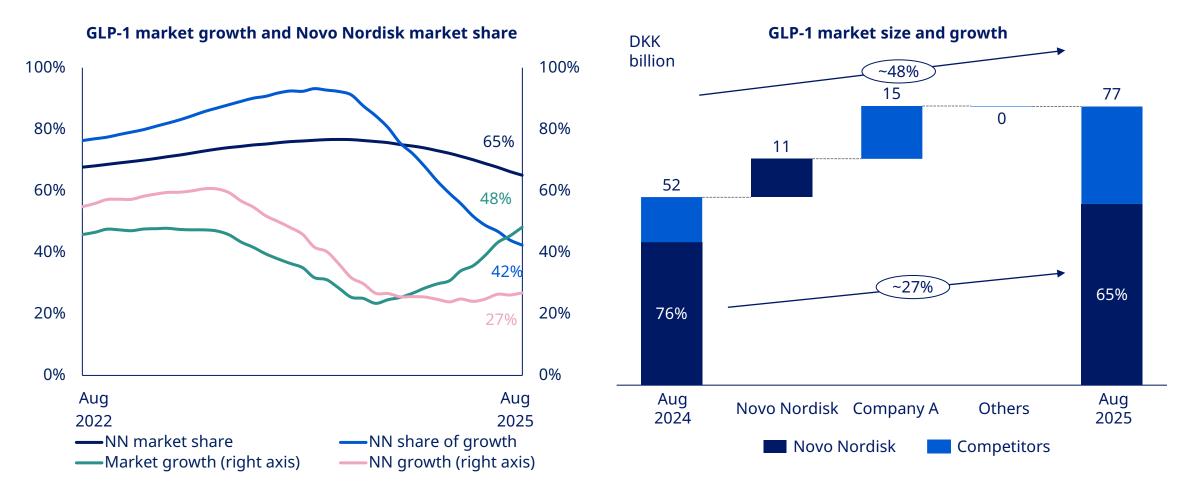
9М 2025	Sales (mDKK)	Growth ²
Injectable GLP-1 ³	17,103	16%
Rybelsus®	5,420	14%
Total GLP-1	22,523	15%
Total insulin ⁴	9,463	-5%
Other Diabetes care ⁵	390	-6%
Diabetes care	32,376	8%
Obesity care ⁶	11,743	65%
Diabetes & Obesity care	44,119	19%
Rare disease ⁷	3,860	3%
Total	47,979	18%

¹ CAGR calculated for 3-year period; Competitor insulin value market shares, as of Aug 2025: Novo Nordisk 49%, Others 51%; Competitor GLP-1 value market shares, as of Aug 2025: Novo Nordisk 58%, Others 42%. OAD: Oral anti-diabetic; MS: Market share; Note: Market values are based on the list prices; Source: IQVIA Aug 2025 value figures

² At Constant exchange rates; ³ Comprises Victoza[®], Ozempic[®];

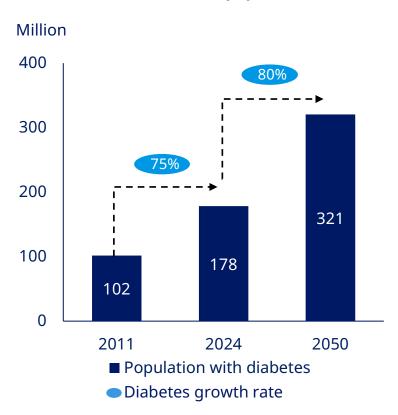
⁴ Comprises Tresiba[®], Xultophy[®], Levemir[®], Ryzodeg[®], Awiqli[®], NovoMix[®], Fiasp[®] and NovoRapid[®]; ⁵ Comprises NovoNorm[®] and needles; ⁶ Obesity care comprises Saxenda[®] and Wegovy[®]; ⁷ Comprises primarily NovoSeven[®], NovoEight[®], NovoThirteen[®], Esperoct[®], Refixia[®], Norditropin[®], Vagifem[®] and Activelle[®]

Total EUCAN GLP-1 diabetes and branded obesity market and growth

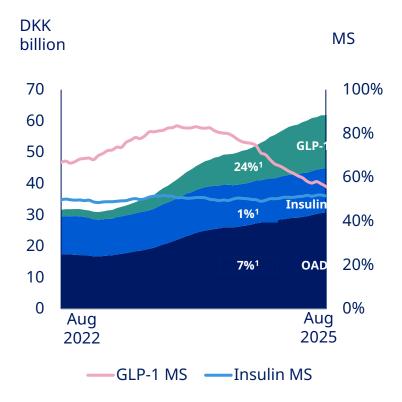


Emerging Markets at a glance

Diabetes trend in population



Diabetes market by value and Novo Nordisk market share



Novo Nordisk 9M 2025 reported sales

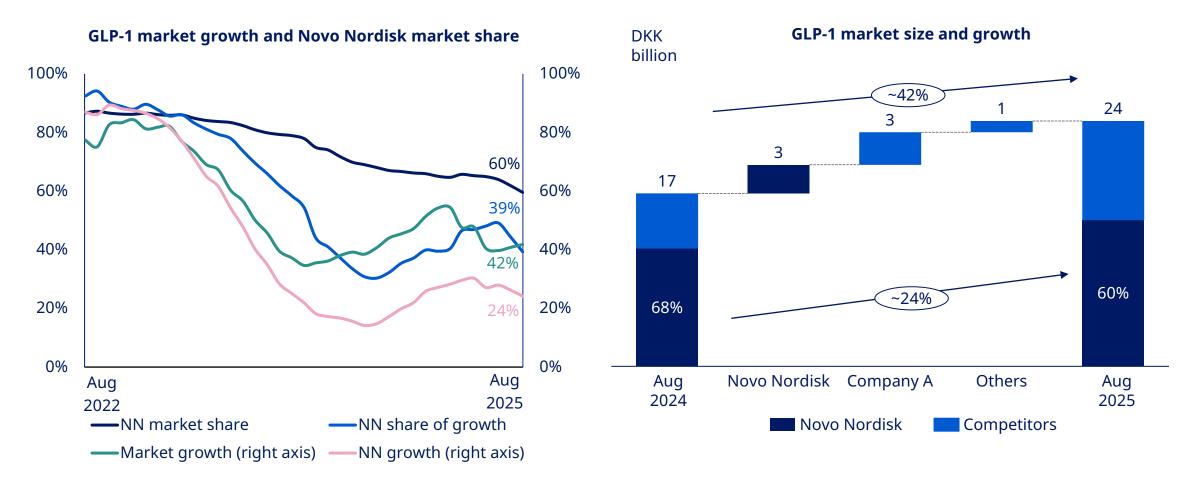
9M 2025	Sales (mDKK)	Growth ²
Injectable GLP-1 ³	6,828	7%
Rybelsus®	1,505	3%
Total GLP-1	8,333	6%
Total insulin ⁴	7,448	-5%
Other Diabetes care ⁵	201	-2%
Diabetes care	15,982	0%
Obesity care ⁶	5,052	46%
Diabetes & Obesity care	21,034	9%
Rare disease ⁷	1,935	1%
Total	22,969	8%

Competitor insulin value market shares, as of Aug 2025: Novo Nordisk 52%, Others 48%; Competitor GLP-1 value market shares, as of Aug 2025: Novo Nordisk 48%, Others 52%. OAD: Oral anti-diabetic; MS: Market Share; Note: Market values are based on list prices; Source: IQVIA MAT, Aug 2025 value figures

¹ CAGR calculated for last 3-year period

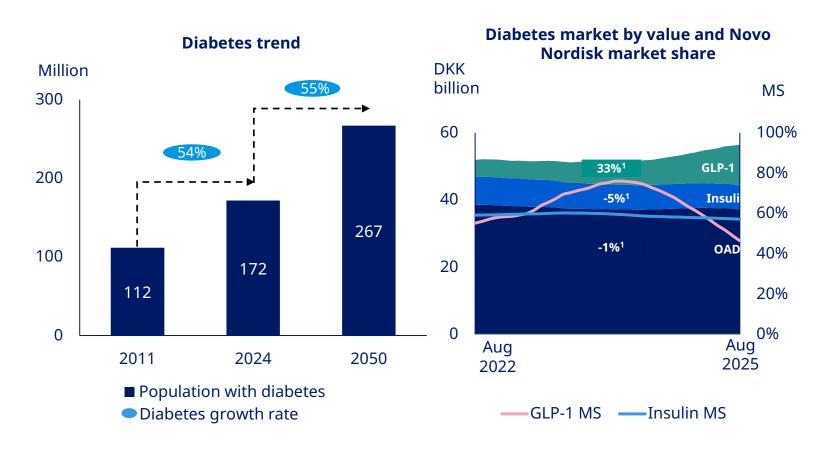
² At constant exchange rates; ³ Comprises Victoza®, Ozempic®; ⁴ Comprises Tresiba®, Xultophy®, Levemir®, Awiqli®, NovoMix®, Ryzodeg®, NovoRapid® and Fiasp®; ⁵ Comprises NovoNorm® and needles; ⁶ Comprises Saxenda® and Wegovy®; ⁷Comprises primarily Esperoct®, Refixia®, NovoSeven®, NovoEight® and Norditropin®

Total Emerging Markets GLP-1 diabetes and branded obesity market share and growth



APAC at a glance





Novo Nordisk 9M 2025 reported sales

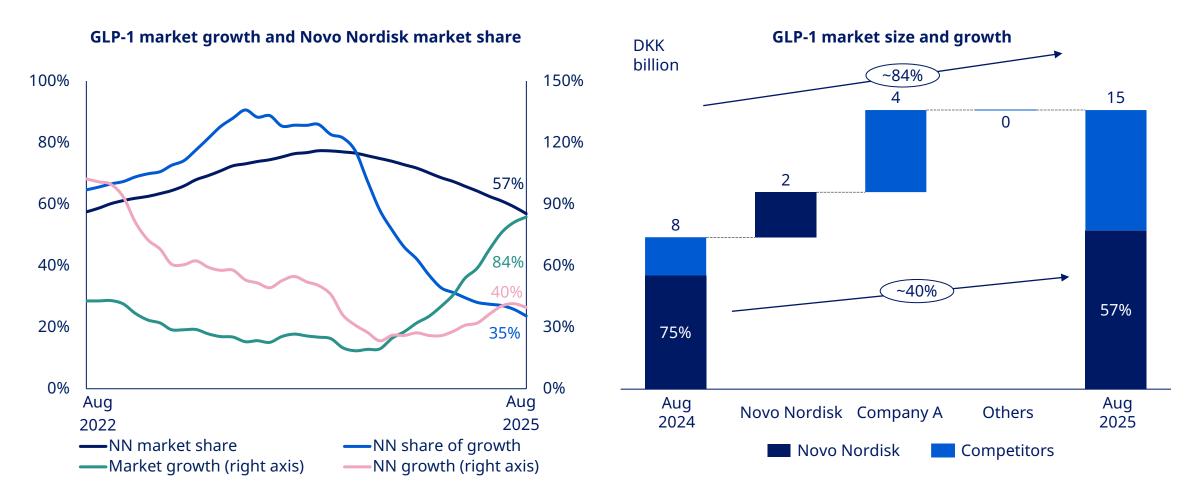
9М 2025	Sales (mDKK)	Growth ²
Injectable GLP-1 ³	2,586	3%
Rybelsus®	2,657	22%
Total GLP-1	5,243	12%
Total insulin ⁴	4,055	-1%
Other Diabetes care ⁵	198	-5%
Diabetes care	9,496	6%
Obesity care ⁶	4,607	221%
Diabetes & Obesity care	14,103	36%
Rare disease ⁷	1,572	26%
Total	15,675	35%

¹ CAGR calculated for 3-year period; Competitor insulin value market shares, as of Aug 2025: Novo Nordisk 57%, Others 43%; Competitor GLP-1 value market shares, as of Aug 2025: Novo Nordisk 46%, Others 54%. OAD: Oral anti-diabetic; MS: Market share; Note: Market values are based on the list prices; Source: IQVIA Aug 2025 value figures

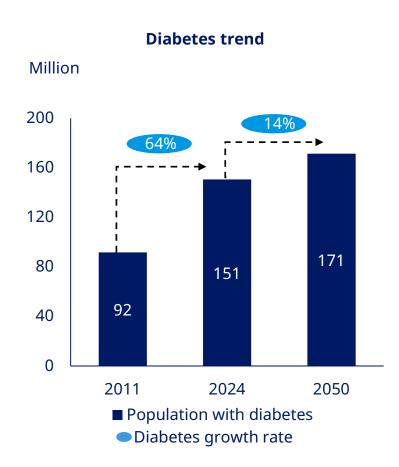
² At Constant exchange rates: ³ Comprises Victoza[®], Ozempic[®]:

⁴ Comprises Tresiba®, Xultophy®, Levemir®, Ryzodeg®, Awigli®, NovoMix®, Fiasp® and NovoRapid®; ⁵ Comprises NovoNorm® and needles; ⁶ Obesity care comprises Saxenda® and Wegovy®; 7 Comprises primarily NovoSeven®, NovoEight® NovoThirteen®, Esperoct®, Refixia®, Norditropin®, Vagifem® and Activelle®

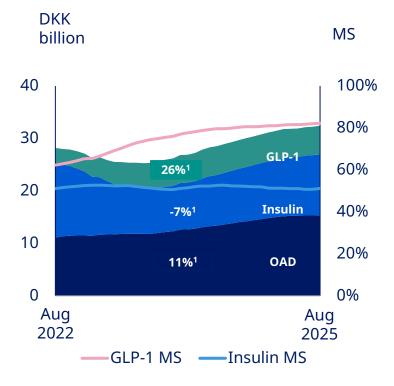
Total APAC GLP-1 diabetes and branded obesity market share and growth



Region China at a glance



Diabetes market by value and Novo Nordisk market share



Novo Nordisk 9M 2025 reported sales

9M 2025	Sales (mDKK)	Growth ²
Injectable GLP-1 ³	4,773	-12%
Rybelsus®	551	281%
Total GLP-1	5,324	-4%
Total insulin ⁴	7,526	5%
Other Diabetes care ⁵	460	-22%
Diabetes care	13,310	0%
Obesity care ⁶	979	307%
Diabetes & Obesity care	14,289	5%
Rare disease ⁷	585	170%
Total	14,874	8%

Competitor insulin value market shares, as of Aug 2025: Novo Nordisk 51%, Others 49%; Competitor GLP-1 value market shares, as of Aug 2025: Novo Nordisk 82% and Others 18% OAD: Oral anti-diabetic: MS: Market Share:

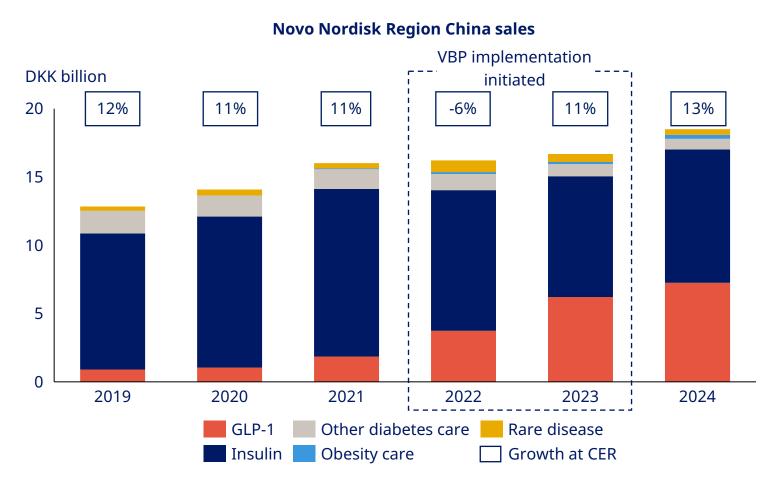
Note: Market values are based on list prices; Source: IQVIA MAT, Aug 2025 value figures

¹CAGR calculated for last 3-year period

² At constant exchange rates; ³ Comprises Victoza® and Ozempic®; ⁴ Comprises Tresiba®, Xultophy®, Levemir®, NovoMix®, Awiqli®, Ryzodeg®, NovoRapid®; ⁵Comprises NovoNorm® and needles; ⁶Comprises Wegovy® & Saxenda®; ⁷Comprises primarily NovoSeven®, NovoEight® and Norditropin®

Region China remains a key market for Novo Nordisk and the established presence offers growth opportunities





Total China GLP-1 diabetes and branded obesity market share and growth

GLP-1 market growth and Novo Nordisk market share **GLP-1** market size and growth DKK billion 100% 140% 5 5 0 120% 82% 0 75% 100% 80% 50% 60% 40% ~3% ~82% ~80% 25% 20% 0% 0% -20% Aug Aug Aug Aug Novo Nordisk Company A Others 2022 2025 2024 2025

Novo Nordisk

Competitors

-NN market share

—NN growth (right axis)

—Market growth (right axis)

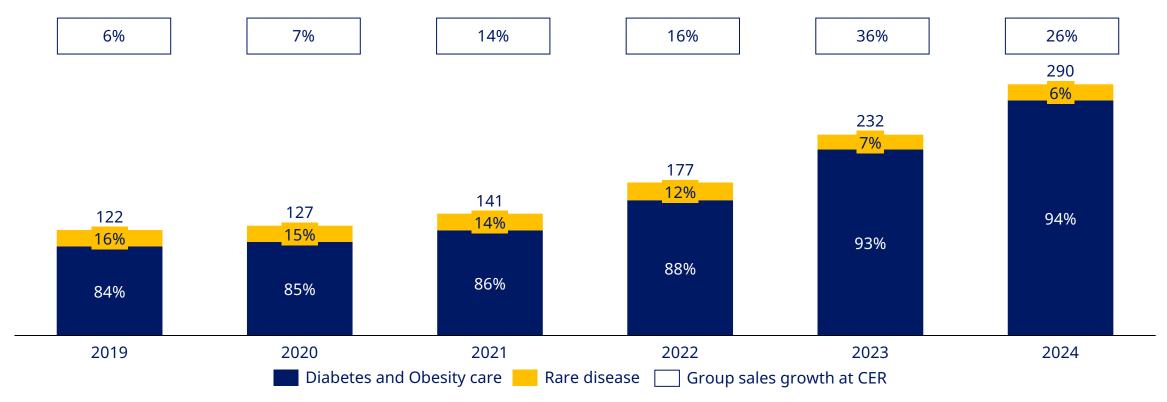


Novo Nordisk® Novo Nordisk®

Solid sales growth driven by Diabetes and Obesity care

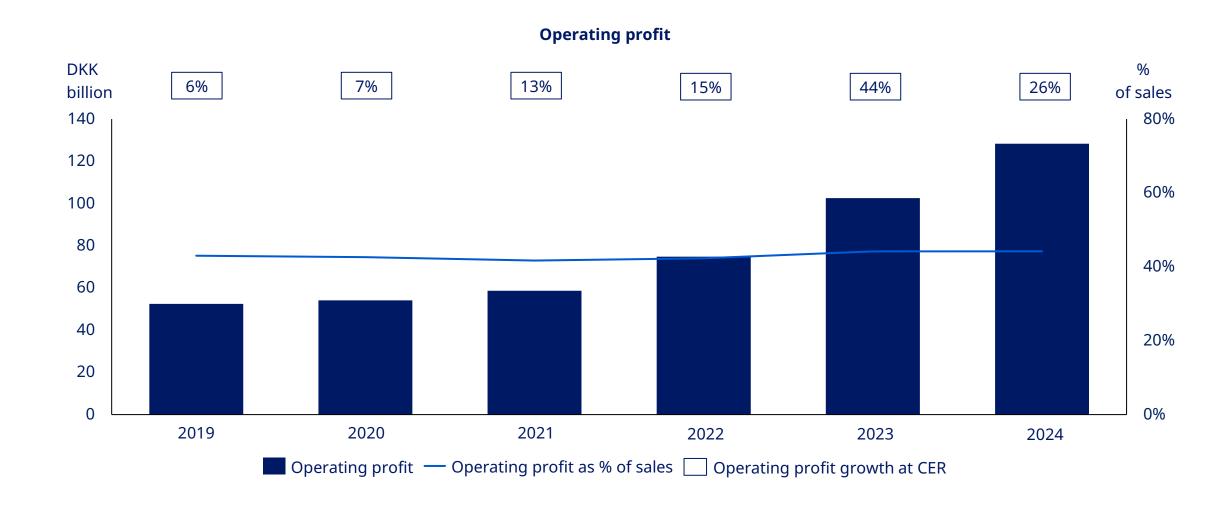
Reported annual sales 2019-2024





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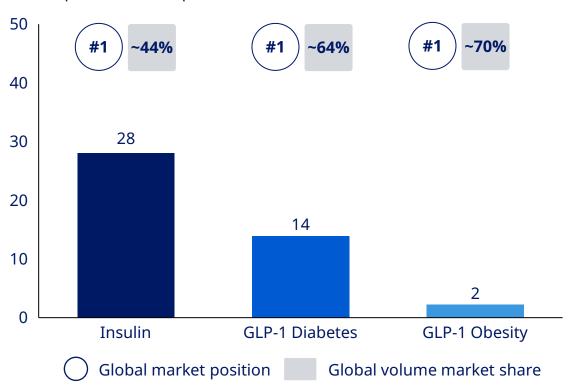
Solid operating profit growth

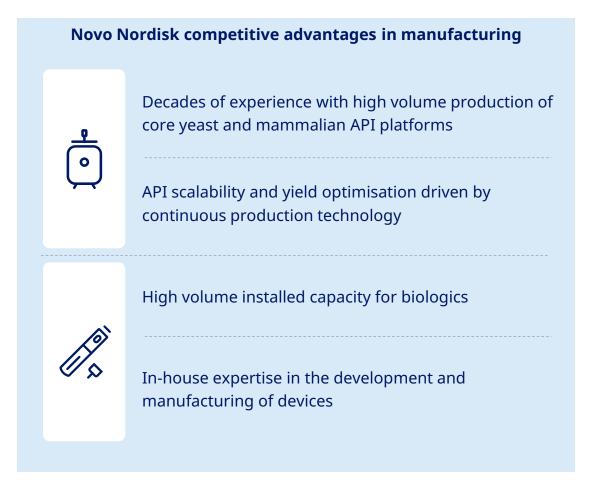


Manufacturing scale and expertise within biologics is a competitive advantage for Novo Nordisk

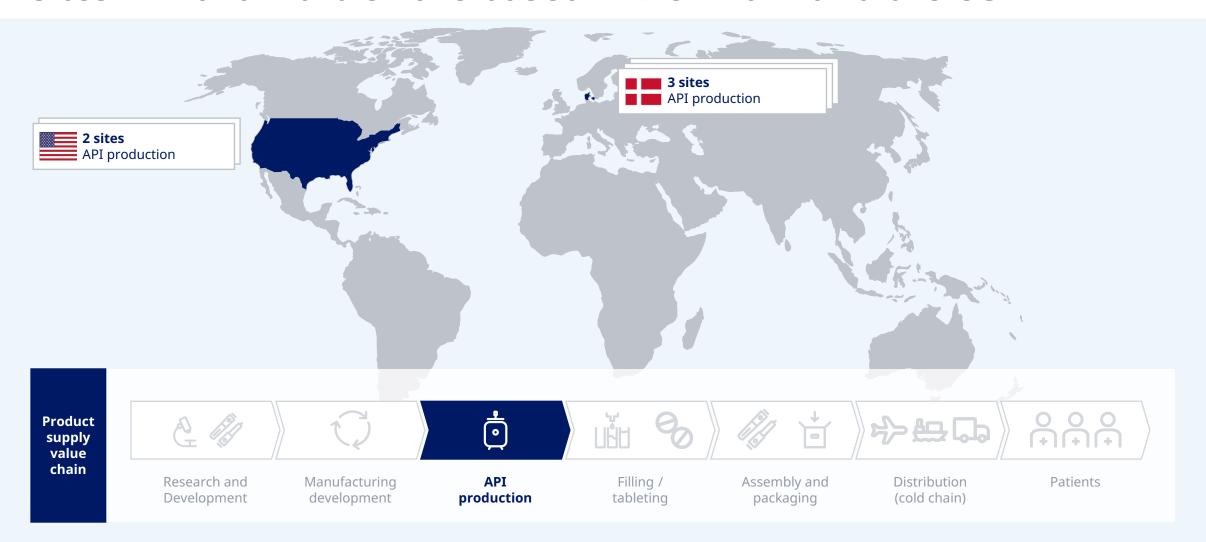
The world's largest manufacturer of insulin and GLP-11

Million patients on NN products in 2024

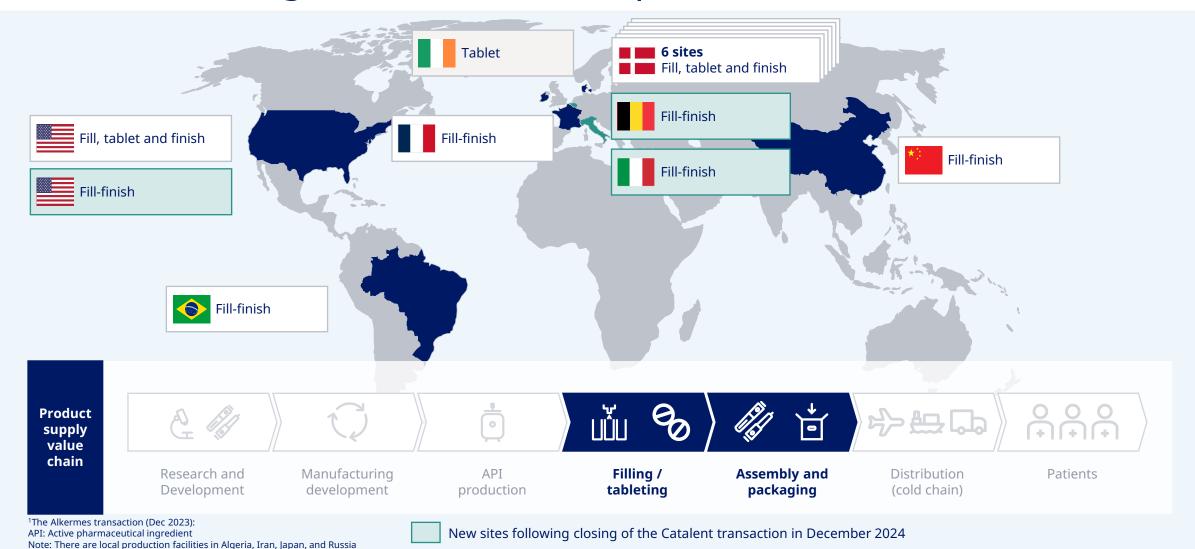




Active pharmaceutical ingredient | The strategically important sites in Novo Nordisk are based in Denmark and the US

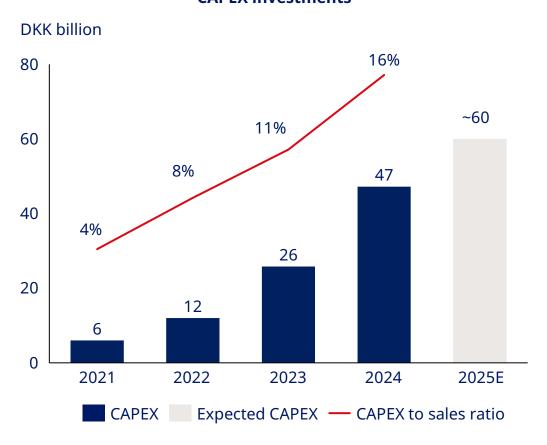


Novo Nordisk®



Significant step-up in CAPEX investments across the full value chain to enable growth for current and future products

CAPEX investments

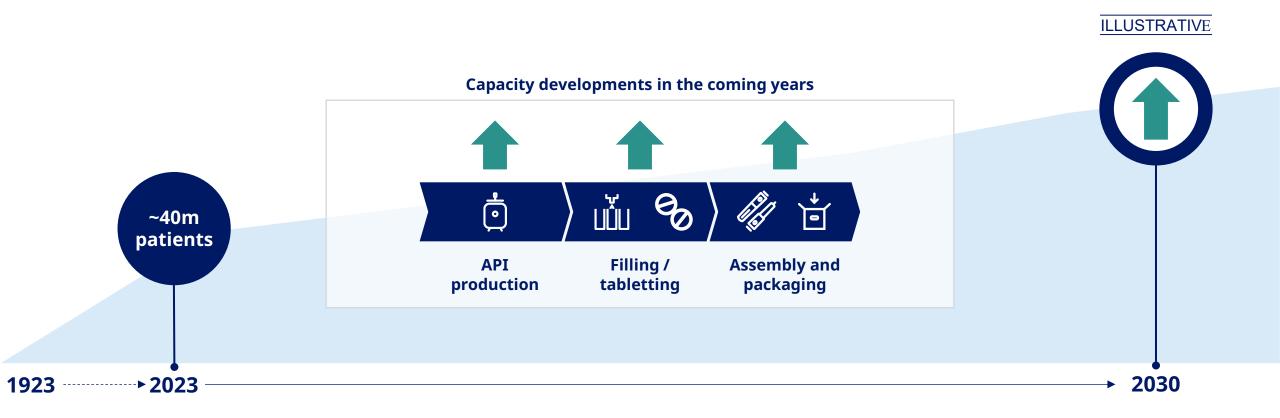


Several large investments announced since 2021

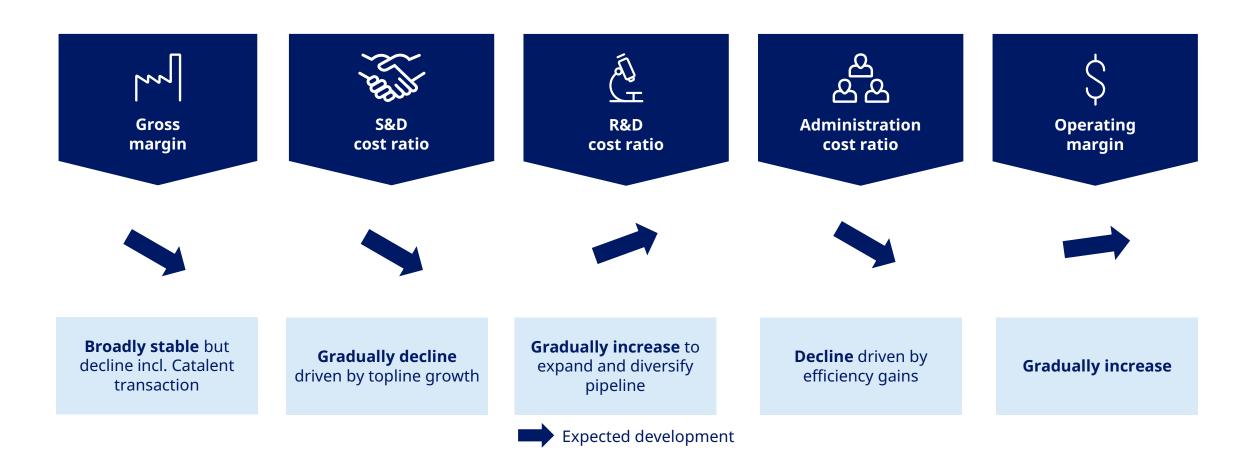
Announced	Site	Scope	Investment
2021 December	Kalundborg Denmark	Mainly API	17 bDKK
2022 November	Bagsværd Denmark	Clinical API	5 bDKK
2023 June	Hillerød Denmark	API for CETA	16 bDKK
2023 November	Kalundborg Denmark	Mainly API	42 bDKK
2023 November	Chartres France	Fill-Finish	16 bDKK
2023 December	Athlone Ireland	Oral Portfolio	1 bDKK
2024 June	Clayton US	Fill-Finish	27 bDKK
2024 December	Odense Denmark	Finished Production	9 bDKK

Typical construction timelines: API: 5+ years | Fill-finish: 3+ year

Investments across the full manufacturing value chain to significantly increase patient reach towards 2030



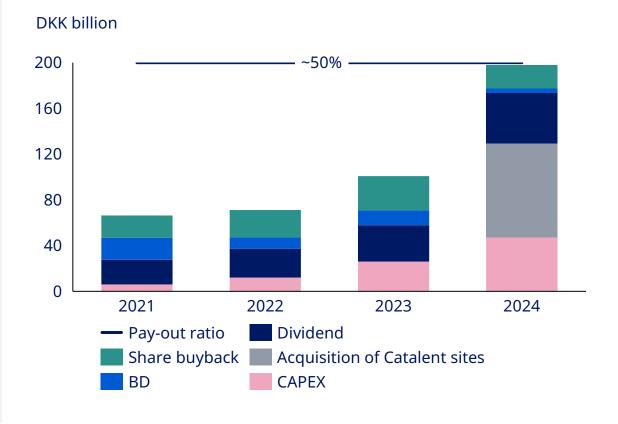
CMD24 | Expected margin developments in the coming years compared to 2023 are reflecting strategic resource allocation



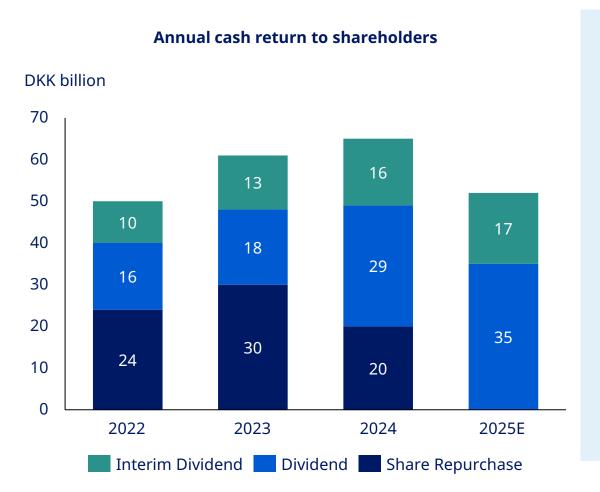
Novo Nordisk's capital allocation allows for investing in the business while maintaining attractive shareholder returns

Strategic capital allocation priorities Internal growth opportunities: R&D and PS investments Attractive annual dividend BD investments to enhance R&D pipeline Flexible share buybacks to distribute excess cash

Stable dividend pay-out ratio despite increased CAPEX and BD



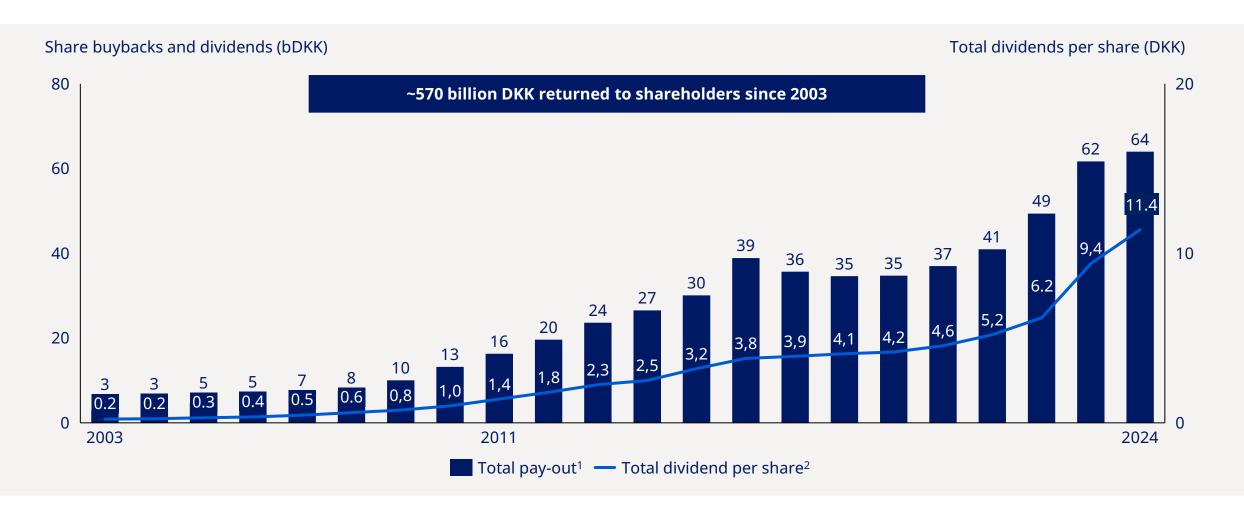
Attractive capital allocation to shareholders



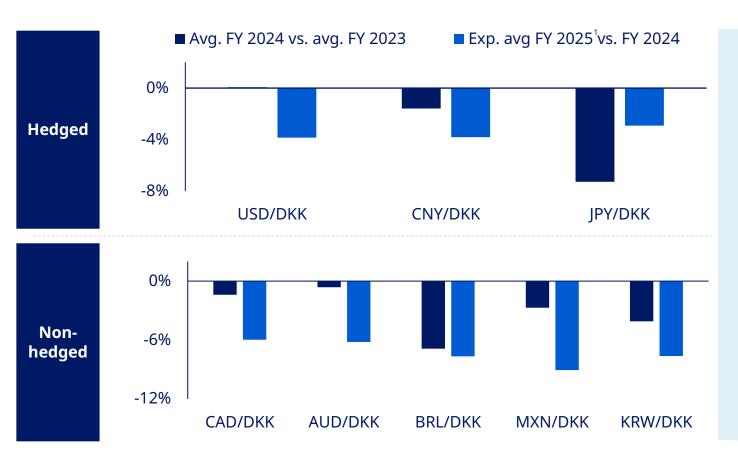
Capital allocation

- For 2024, the total dividend per share increased 21.3% to 11.40 DKK, comprised of an interim dividend of 3.50 DKK paid in August 2024 and a final dividend of 7.90 DKK paid in April 2025.
- For 2025, an interim dividend of 3.75 DKK per share was paid in August 2025. The ordinary dividend for 2025 will be paid in March 2026.
- Following Novo Nordisk's capital allocation principles, no share buyback programme has been initiated for 2025.

Two decades of consistent cash distribution to shareholders



Net financials expected to be positively impacted by currencies in 2025 – offset by currency impact on operating profit



FY 2024

- Negative FX impact on operating profit of 1.1 bDKK
- Negative FX impact on net financials of 1.0 bDKK
- Net foreign exchange loss of 2.1 bDKK

FY 2025 outlook

- Currency impact on operating profit is expected to be around -6%-points
- Net financial items is expected to be a gain of around 2.6 bDKK mainly driven by:
 - **FX** Gains on USD hedging contracts
 - Partially offset by net interest expenses relating to funding of the three fill and finish sites acquired from Catalent



Being a responsible business drives long-term value

Ownership structure creates long-term value



Commitment to lead a sustainable business¹



Novo Nordisk's ambition is zero environmental impact



CO₂ emissions

2024 Emissions increased due to growth and CAPEX investments

2030 Target: Zero emissions from own operations and transportation

2045 Target: Net zero emissions across full value chain



Plastic

2020 ReMed[™], Novo Nordisk's plastic take-back programme initiated

2023 2+ million used NN pens returned¹

2023 Lilly, Sanofi and Merck joined the initiative in Denmark



Biodiversity

- Committed to start making nature-related disclosures
- Nature and biodiversity strategy being developed
- Novo Nordisk early adopter of TNFD²

Social responsibility is core to Novo Nordisk and initiatives focus on prevention, access and innovation



Prevention

- Cities Changing Diabetes to build healthier environments in cities
- Partnership with UNICEF to reduce childhood obesity
- Obesity transformational prevention unit created in 2023



Access & Affordability

- ~8 million people reached through our initiatives in 2024
- Aspen partnership to produce human insulin for Africa
- Changing Diabetes[®] in Children to provide care in low-and middle-income countries



Innovation

Transformative treatments to raise the innovation bar

Integrating ethics and compliance into every aspect of our business

Ethics and compliance are at the core of Novo Nordisk



Core elements of our compliance set-up

Mandatory ethics training

Global Code of Conduct

Audits

Trends, monitoring and risk management

Steps taken to strengthen ethics and compliance setup



Communication: Letters shared with HCPs reinforcing approved indication included in product label



Training: Enhanced training and processes around KOL engagements, HCPs, partners, patients etc



Resources: Dedicated obesity ethics, legal and compliance teams established to further increase compliance when launching Wegovy®

Investor contact information

Share information

Novo Nordisk's B shares are listed on the stock exchange in Copenhagen under the symbol 'NOVO B'. Its ADRs are listed on the New York Stock Exchange under the symbol 'NVO'.

For further company information, visit Novo Nordisk on: www.novonordisk.com

Access the full investor presentation here:



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